

# Local Market Update – July 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

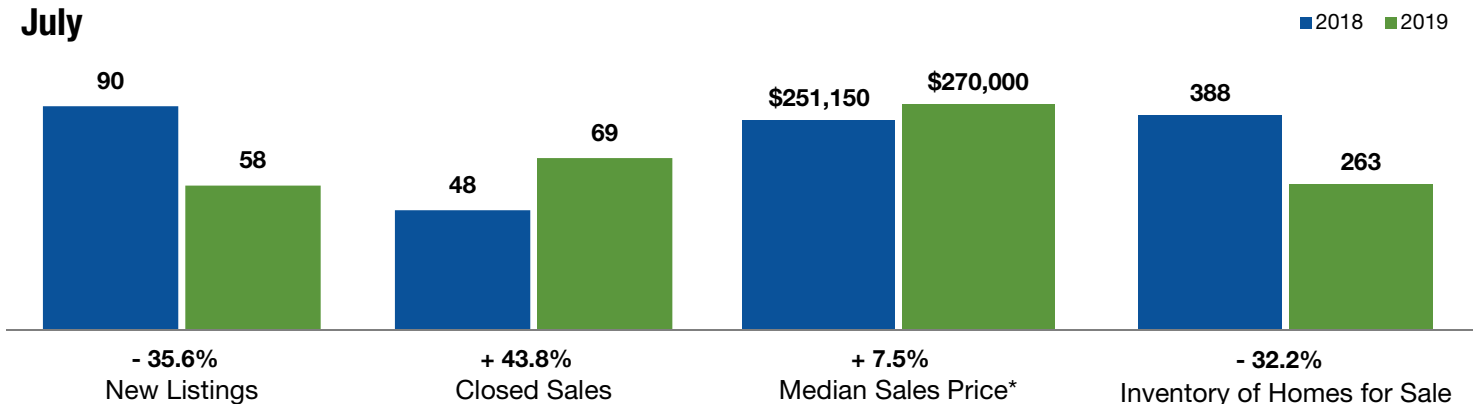


## Lake Hartwell

Key Metrics	July			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	90	58	- 35.6%	724	525	- 27.5%
Closed Sales	48	69	+ 43.8%	374	356	- 4.8%
Median Sales Price*	\$251,150	<b>\$270,000</b>	+ 7.5%	\$247,000	<b>\$276,750</b>	+ 12.0%
Percent of List Price Received*	94.9%	<b>94.8%</b>	- 0.1%	95.2%	<b>95.2%</b>	0.0%
Days on Market Until Sale	125	<b>94</b>	- 24.8%	130	<b>139</b>	+ 6.9%
Inventory of Homes for Sale	388	<b>263</b>	- 32.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### July



### Historical Median Sales Price Rolling 12-Month Calculation

