

Local Market Update – July 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

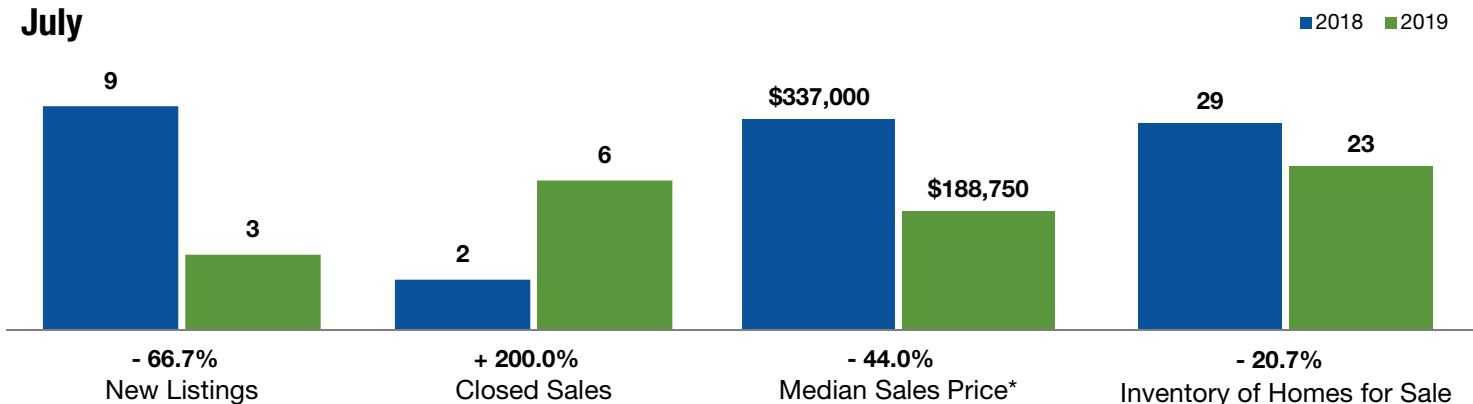


Lavonia

Key Metrics	July			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	9	3	- 66.7%	46	44	- 4.3%
Closed Sales	2	6	+ 200.0%	31	35	+ 12.9%
Median Sales Price*	\$337,000	\$188,750	- 44.0%	\$325,000	\$275,000	- 15.4%
Percent of List Price Received*	98.6%	96.6%	- 2.0%	94.5%	96.0%	+ 1.6%
Days on Market Until Sale	80	62	- 22.5%	156	125	- 19.9%
Inventory of Homes for Sale	29	23	- 20.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

July



Historical Median Sales Price Rolling 12-Month Calculation

