

Local Market Update – June 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

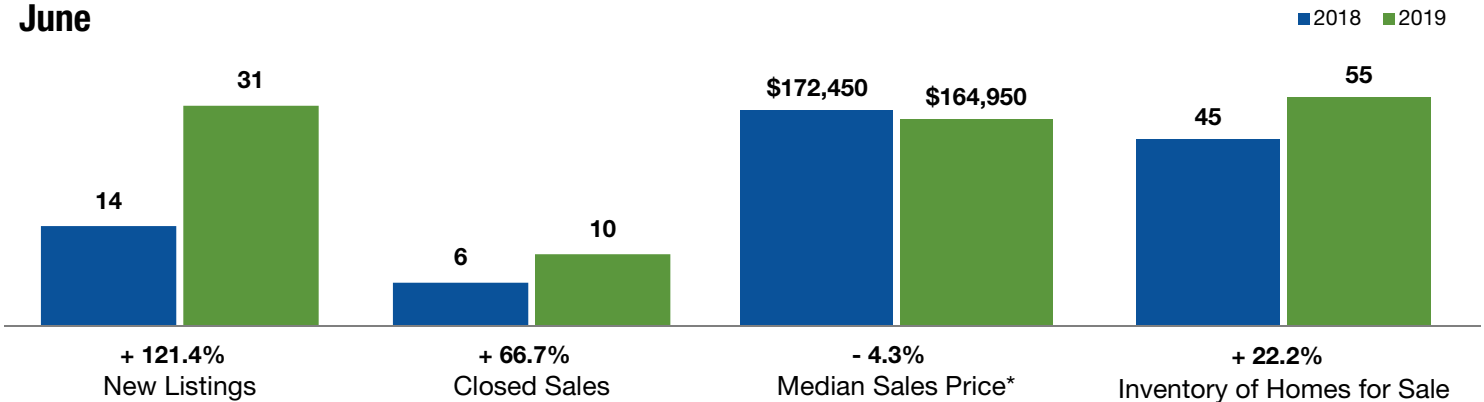


Pickens

Key Metrics	June			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	14	31	+ 121.4%	86	105	+ 22.1%
Closed Sales	6	10	+ 66.7%	64	77	+ 20.3%
Median Sales Price*	\$172,450	\$164,950	- 4.3%	\$166,250	\$175,000	+ 5.3%
Percent of List Price Received*	94.8%	97.1%	+ 2.4%	96.3%	97.6%	+ 1.3%
Days on Market Until Sale	195	123	- 36.9%	122	115	- 5.7%
Inventory of Homes for Sale	45	55	+ 22.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

