

Local Market Update – June 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

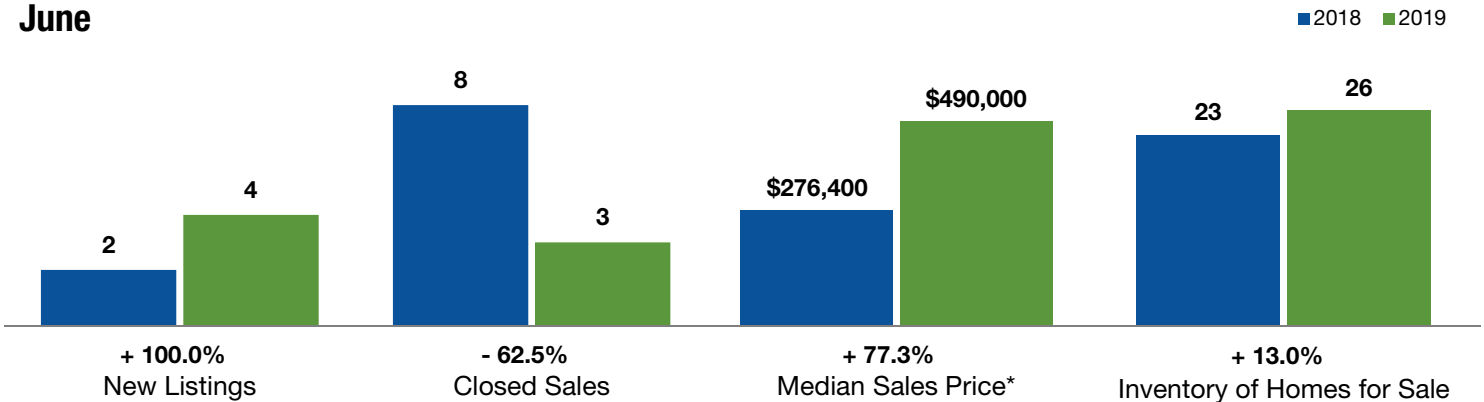


Lavonia

Key Metrics	June			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	2	4	+ 100.0%	37	41	+ 10.8%
Closed Sales	8	3	- 62.5%	29	29	0.0%
Median Sales Price*	\$276,400	\$490,000	+ 77.3%	\$325,000	\$300,000	- 7.7%
Percent of List Price Received*	94.9%	97.8%	+ 3.1%	94.3%	95.9%	+ 1.7%
Days on Market Until Sale	211	72	- 65.9%	161	138	- 14.3%
Inventory of Homes for Sale	23	26	+ 13.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

