

Local Market Update – June 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

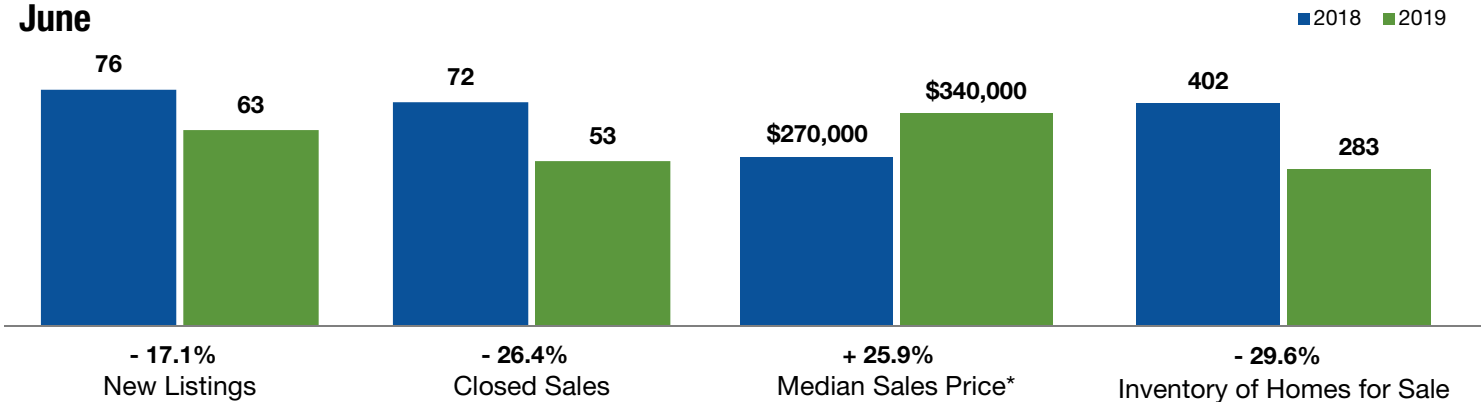


Lake Hartwell

Key Metrics	June			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	76	63	- 17.1%	634	467	- 26.3%
Closed Sales	72	53	- 26.4%	326	286	- 12.3%
Median Sales Price*	\$270,000	\$340,000	+ 25.9%	\$245,000	\$279,344	+ 14.0%
Percent of List Price Received*	96.3%	96.2%	- 0.1%	95.2%	95.3%	+ 0.1%
Days on Market Until Sale	125	133	+ 6.4%	130	149	+ 14.6%
Inventory of Homes for Sale	402	283	- 29.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

