

Local Market Update – May 2019

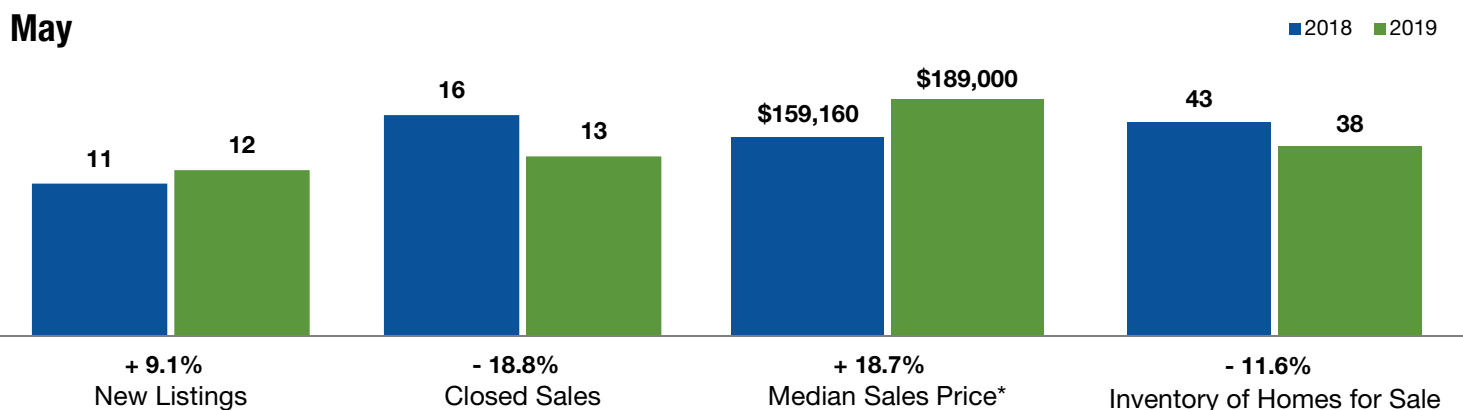
A Research Tool Provided by the Western Upstate Association of REALTORS®



Pickens

Key Metrics	May			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	11	12	+ 9.1%	72	74	+ 2.8%
Closed Sales	16	13	- 18.8%	58	64	+ 10.3%
Median Sales Price*	\$159,160	\$189,000	+ 18.7%	\$163,750	\$179,400	+ 9.6%
Percent of List Price Received*	95.8%	98.4%	+ 2.7%	96.5%	97.7%	+ 1.2%
Days on Market Until Sale	116	77	- 33.6%	115	107	- 7.0%
Inventory of Homes for Sale	43	38	- 11.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

