

# Local Market Update – May 2019

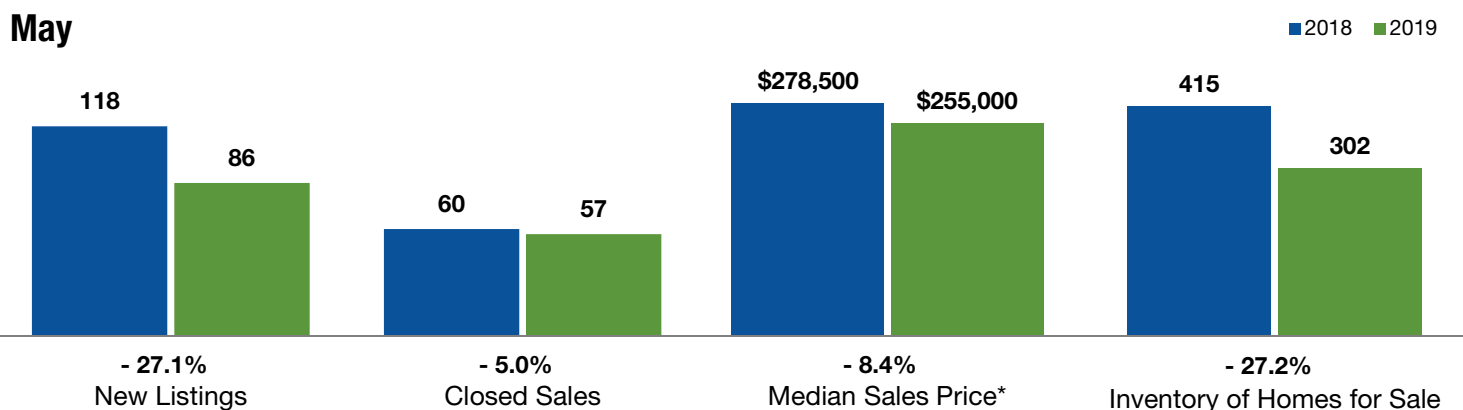
A Research Tool Provided by the Western Upstate Association of REALTORS®



## Lake Hartwell

Key Metrics	May			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	118	86	- 27.1%	558	403	- 27.8%
Closed Sales	60	57	- 5.0%	254	232	- 8.7%
Median Sales Price*	\$278,500	<b>\$255,000</b>	- 8.4%	\$242,500	<b>\$271,000</b>	+ 11.8%
Percent of List Price Received*	95.3%	<b>94.0%</b>	- 1.4%	94.9%	<b>95.2%</b>	+ 0.3%
Days on Market Until Sale	118	<b>156</b>	+ 32.2%	132	<b>153</b>	+ 15.9%
Inventory of Homes for Sale	415	<b>302</b>	- 27.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



## Historical Median Sales Price Rolling 12-Month Calculation

