

# Local Market Update – May 2019

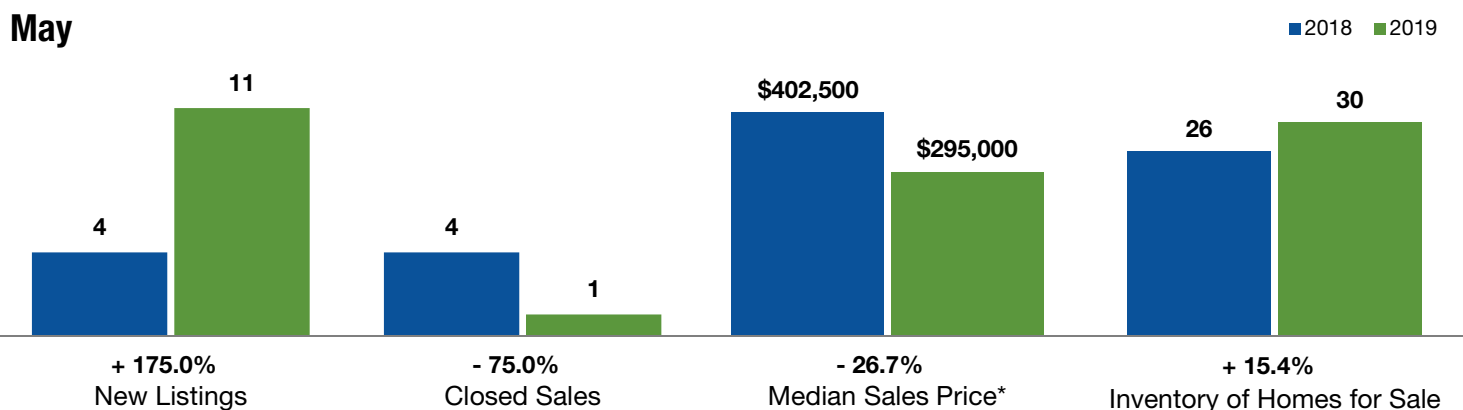
A Research Tool Provided by the Western Upstate Association of REALTORS®



## Lavonia

Key Metrics	May			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	4	11	+ 175.0%	35	37	+ 5.7%
Closed Sales	4	1	- 75.0%	21	25	+ 19.0%
Median Sales Price*	\$402,500	<b>\$295,000</b>	- 26.7%	\$330,000	<b>\$295,000</b>	- 10.6%
Percent of List Price Received*	97.4%	<b>98.3%</b>	+ 0.9%	94.0%	<b>96.1%</b>	+ 2.2%
Days on Market Until Sale	152	36	- 76.3%	142	140	- 1.4%
Inventory of Homes for Sale	26	30	+ 15.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



## Historical Median Sales Price Rolling 12-Month Calculation

