

Local Market Update – April 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

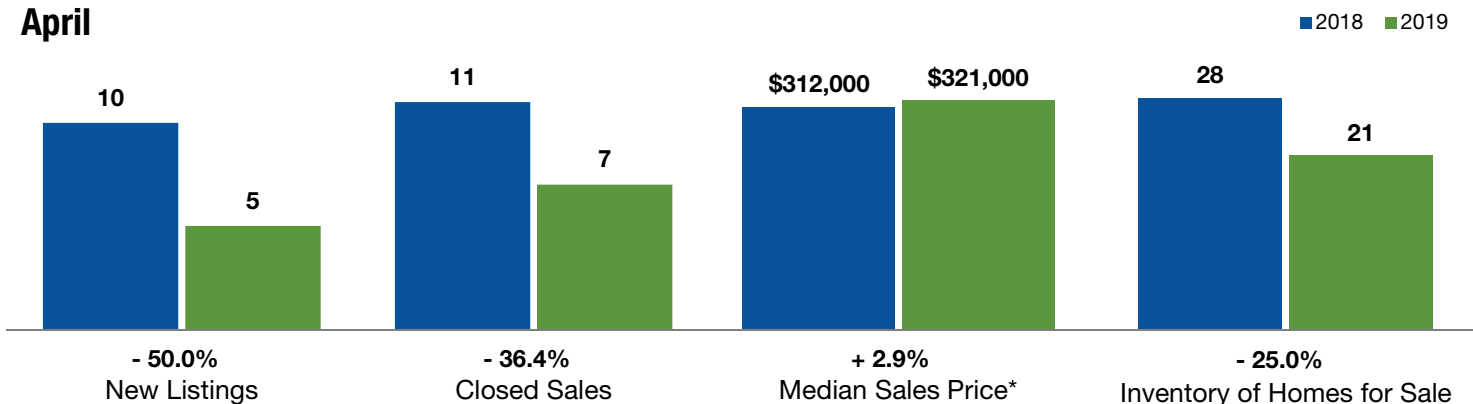


Lavonia

Key Metrics	April			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	10	5	- 50.0%	31	26	- 16.1%
Closed Sales	11	7	- 36.4%	17	24	+ 41.2%
Median Sales Price*	\$312,000	\$321,000	+ 2.9%	\$330,000	\$282,500	- 14.4%
Percent of List Price Received*	95.1%	100.0%	+ 5.2%	93.2%	96.0%	+ 3.0%
Days on Market Until Sale	114	54	- 52.6%	140	144	+ 2.9%
Inventory of Homes for Sale	28	21	- 25.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

