

# Local Market Update – April 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

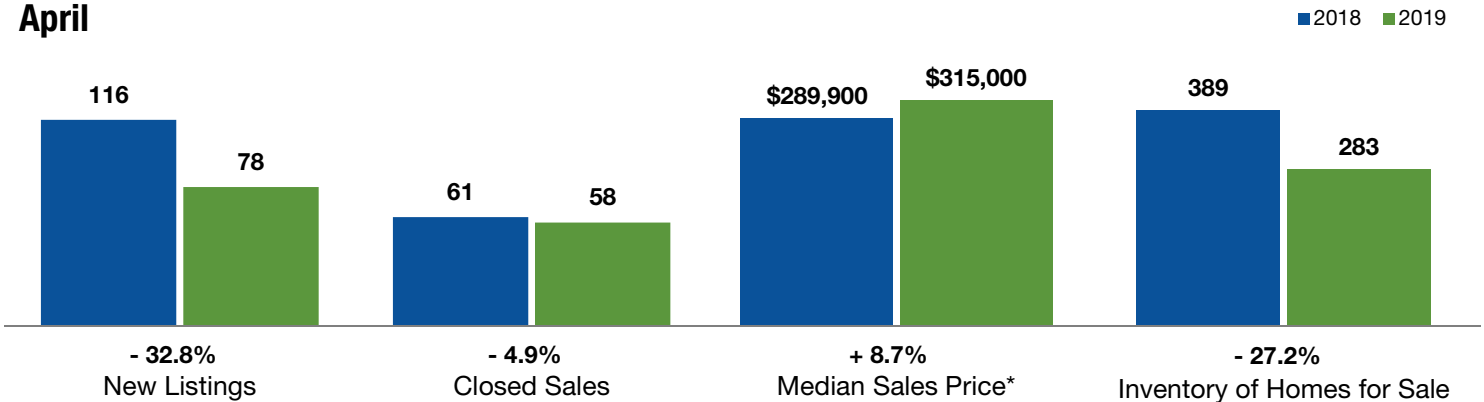


## Lake Hartwell

Key Metrics	April			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	116	78	- 32.8%	440	317	- 28.0%
Closed Sales	61	58	- 4.9%	194	173	- 10.8%
Median Sales Price*	\$289,900	<b>\$315,000</b>	+ 8.7%	\$240,000	<b>\$278,688</b>	+ 16.1%
Percent of List Price Received*	95.2%	<b>96.9%</b>	+ 1.8%	94.7%	<b>95.6%</b>	+ 1.0%
Days on Market Until Sale	111	136	+ 22.5%	136	151	+ 11.0%
Inventory of Homes for Sale	389	283	- 27.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation

