

Local Market Update – March 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

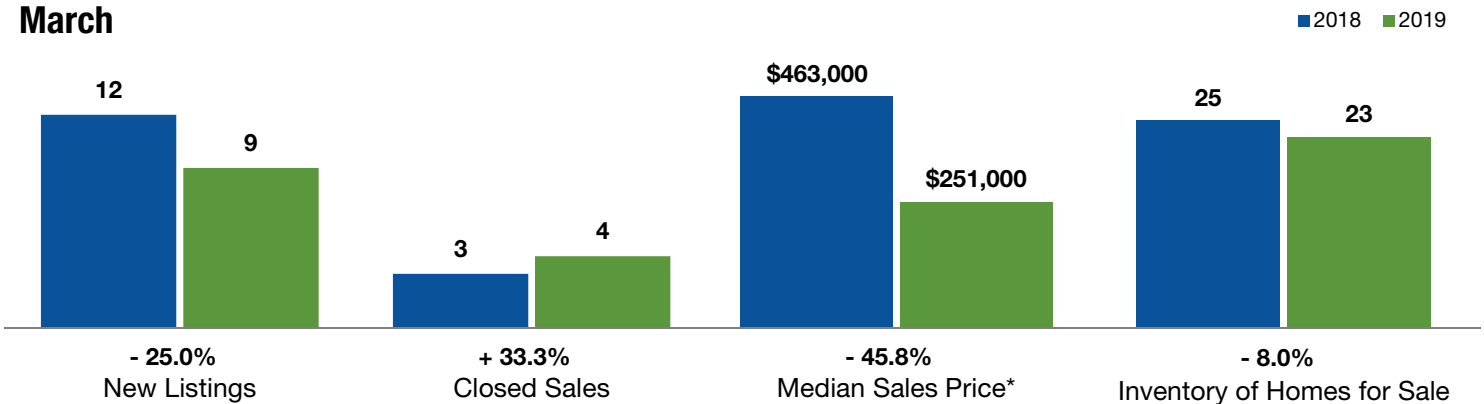


Lavonia

Key Metrics	March			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	12	9	- 25.0%	21	20	- 4.8%
Closed Sales	3	4	+ 33.3%	6	17	+ 183.3%
Median Sales Price*	\$463,000	\$251,000	- 45.8%	\$385,000	\$202,500	- 47.4%
Percent of List Price Received*	96.9%	93.9%	- 3.5%	89.8%	94.4%	- 3.5%
Days on Market Until Sale	225	283	+ 25.8%	188	181	- 3.7%
Inventory of Homes for Sale	25	23	- 8.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

