

Local Market Update – March 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

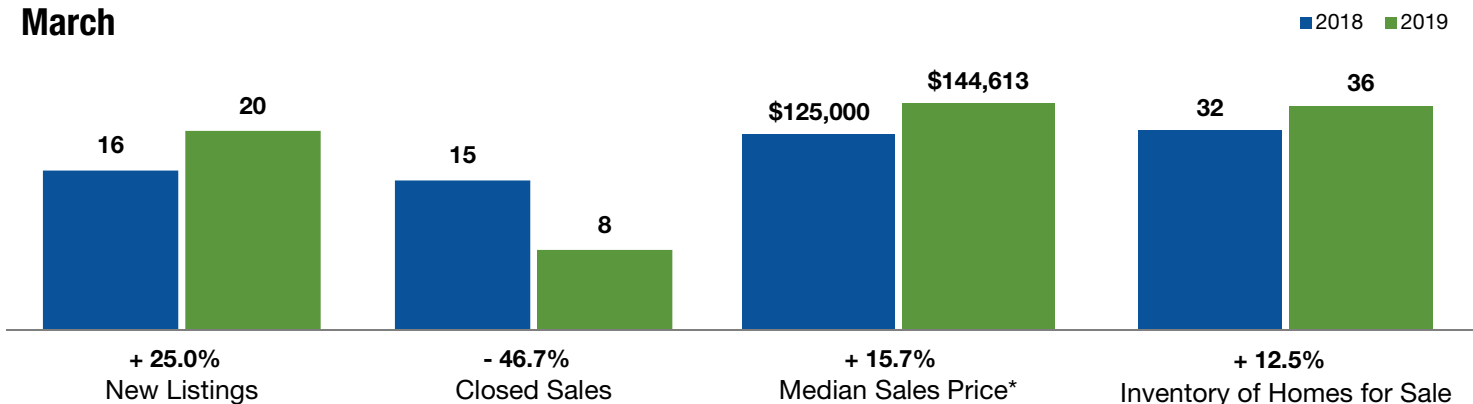


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Key Metrics	March			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	16	20	+ 25.0%	53	52	- 1.9%
Closed Sales	15	8	- 46.7%	32	23	- 28.1%
Median Sales Price*	\$125,000	\$144,613	+ 15.7%	\$110,500	\$129,900	+ 17.6%
Percent of List Price Received*	95.1%	98.0%	+ 10.6%	94.3%	95.5%	+ 10.6%
Days on Market Until Sale	57	77	+ 35.1%	71	79	+ 11.3%
Inventory of Homes for Sale	32	36	+ 12.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

