

Local Market Update – March 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

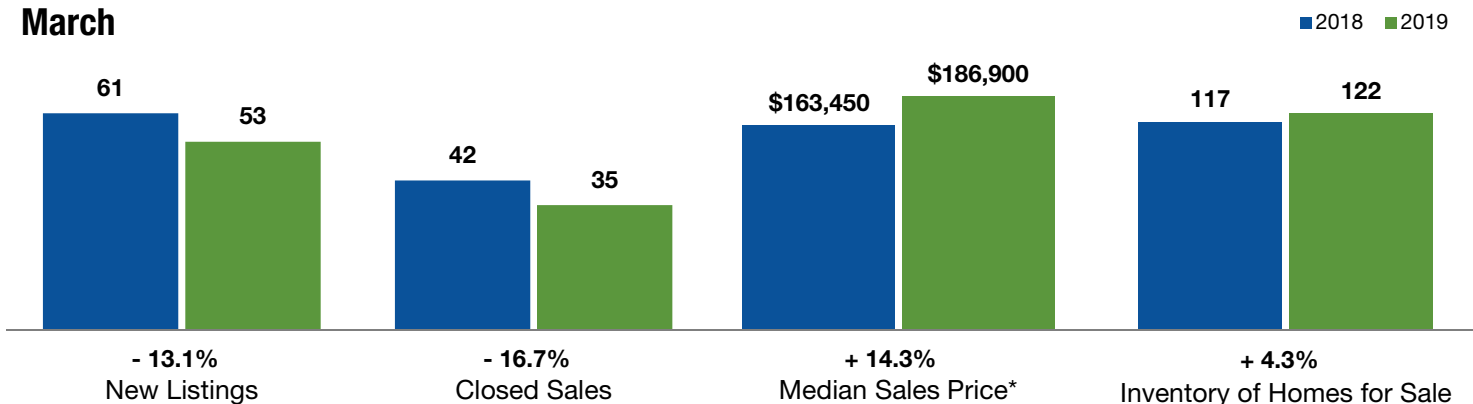


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Key Metrics	March			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	61	53	- 13.1%	169	147	- 13.0%
Closed Sales	42	35	- 16.7%	103	85	- 17.5%
Median Sales Price*	\$163,450	\$186,900	+ 14.3%	\$171,000	\$215,000	+ 25.7%
Percent of List Price Received*	96.0%	97.6%	+ 40.2%	97.1%	97.0%	+ 40.2%
Days on Market Until Sale	99	98	- 1.0%	77	108	+ 40.3%
Inventory of Homes for Sale	117	122	+ 4.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

