

Local Market Update – March 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

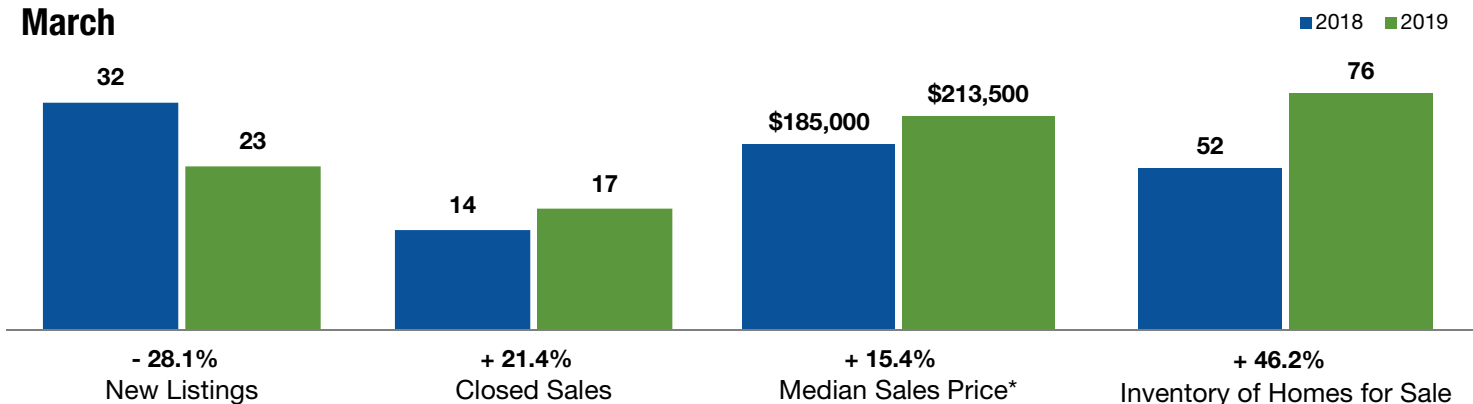


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Key Metrics	March			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	32	23	- 28.1%	84	68	- 19.0%
Closed Sales	14	17	+ 21.4%	34	42	+ 23.5%
Median Sales Price*	\$185,000	\$213,500	+ 15.4%	\$197,500	\$212,000	+ 7.3%
Percent of List Price Received*	94.4%	96.1%	+ 21.7%	94.9%	95.6%	+ 21.7%
Days on Market Until Sale	90	100	+ 11.1%	87	106	+ 21.8%
Inventory of Homes for Sale	52	76	+ 46.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

