

# Local Market Update – February 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

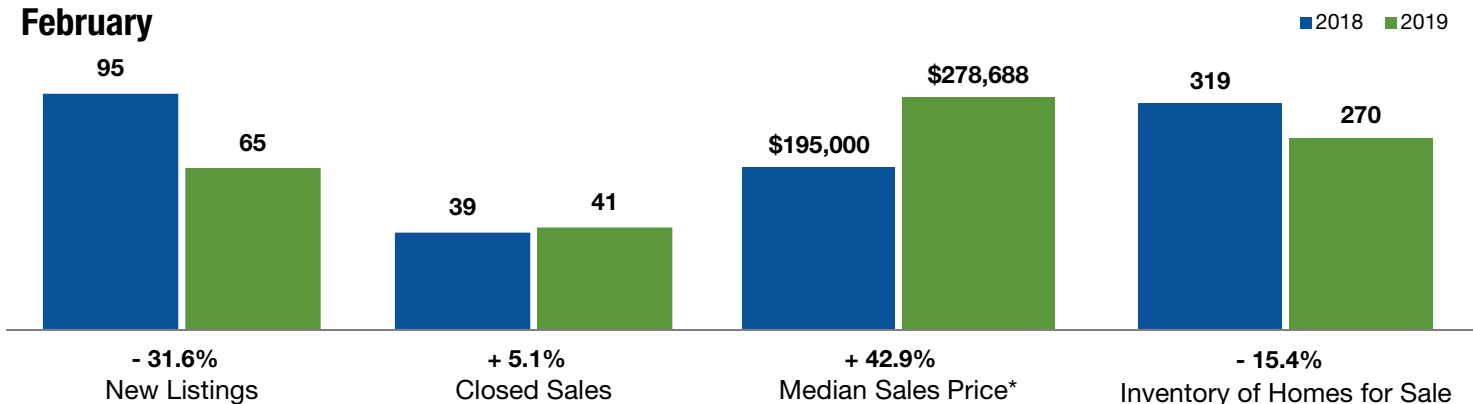


## Lake Hartwell

Key Metrics	February			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	95	65	- 31.6%	172	137	- 20.3%
Closed Sales	39	41	+ 5.1%	75	71	- 5.3%
Median Sales Price*	\$195,000	<b>\$278,688</b>	+ 42.9%	\$235,500	<b>\$272,000</b>	+ 15.5%
Percent of List Price Received*	92.6%	<b>95.7%</b>	+ 10.1%	92.5%	<b>94.9%</b>	+ 10.1%
Days on Market Until Sale	145	168	+ 15.9%	145	159	+ 9.7%
Inventory of Homes for Sale	319	270	- 15.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### February



### Historical Median Sales Price Rolling 12-Month Calculation

