

# Local Market Update – February 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

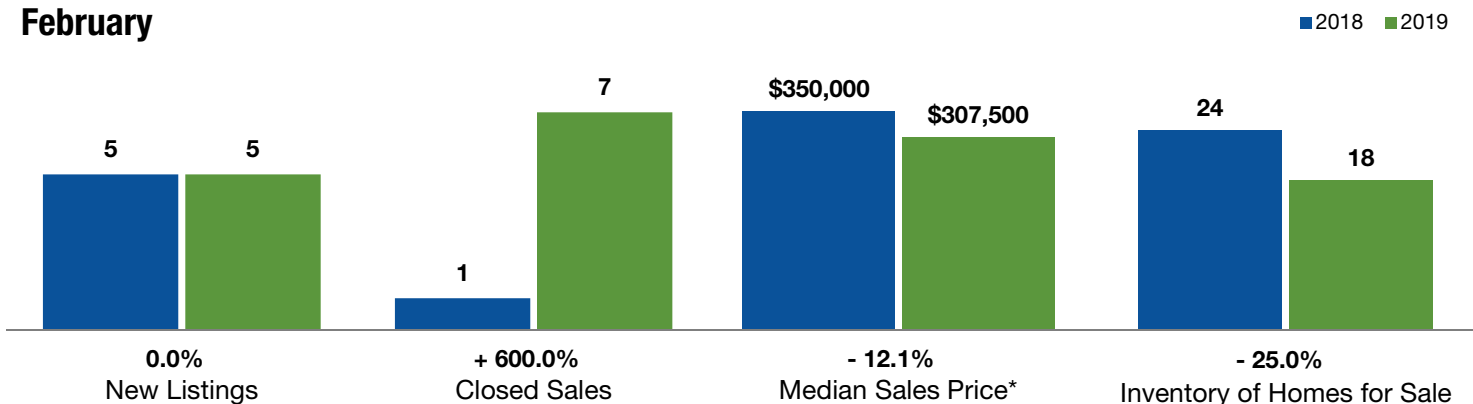


## Lavonia

Key Metrics	February			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	5	5	0.0%	9	11	+ 22.2%
Closed Sales	1	7	+ 600.0%	3	13	+ 333.3%
Median Sales Price*	\$350,000	<b>\$307,500</b>	- 12.1%	\$346,000	<b>\$202,500</b>	- 41.5%
Percent of List Price Received*	93.3%	<b>94.9%</b>	- 0.5%	82.7%	<b>94.6%</b>	- 0.5%
Days on Market Until Sale	143	<b>140</b>	- 2.1%	150	<b>150</b>	0.0%
Inventory of Homes for Sale	24	<b>18</b>	- 25.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### February



### Historical Median Sales Price Rolling 12-Month Calculation

