

# Local Market Update – January 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

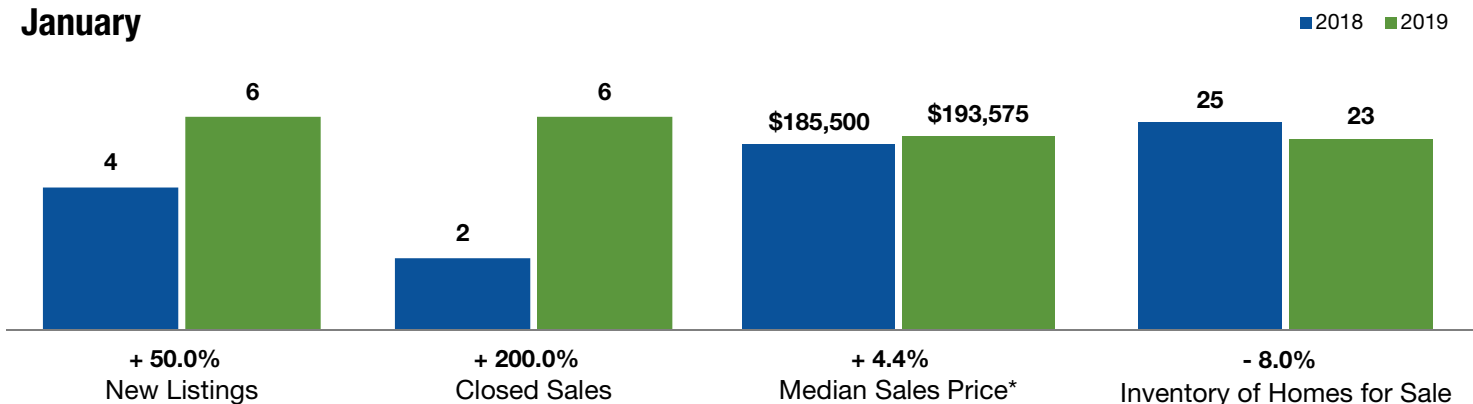


## Lavonia

Key Metrics	January			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	4	6	+ 50.0%	4	6	+ 50.0%
Closed Sales	2	6	+ 200.0%	2	6	+ 200.0%
Median Sales Price*	\$185,500	<b>\$193,575</b>	+ 4.4%	\$185,500	<b>\$193,575</b>	+ 4.4%
Percent of List Price Received*	77.3%	<b>94.2%</b>	+ 4.8%	77.3%	<b>94.2%</b>	+ 4.8%
Days on Market Until Sale	154	<b>161</b>	+ 4.5%	154	<b>161</b>	+ 4.5%
Inventory of Homes for Sale	25	<b>23</b>	- 8.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### January



### Historical Median Sales Price Rolling 12-Month Calculation

