

Local Market Update – January 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

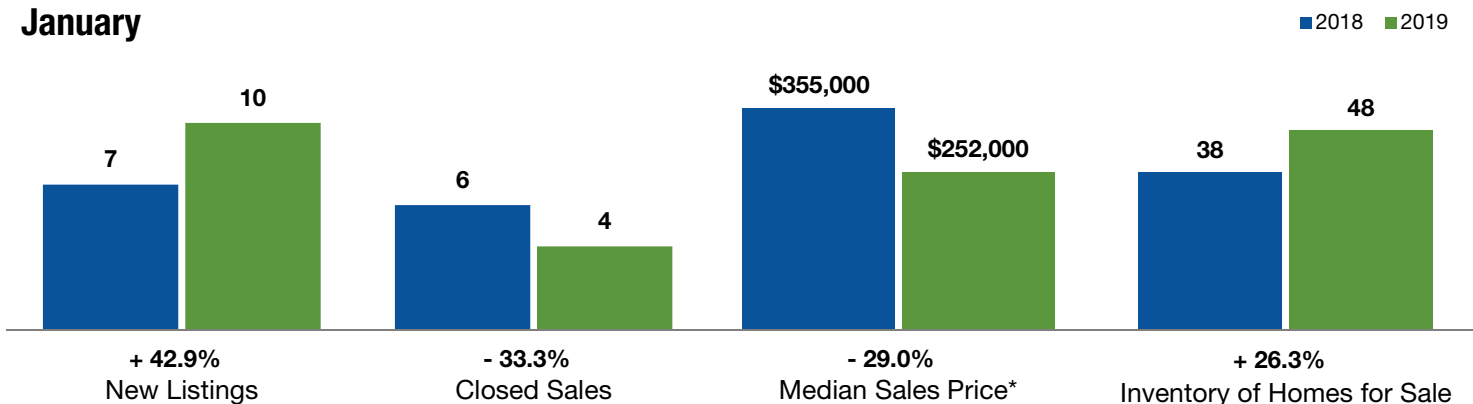


Fair Play

Key Metrics	January			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	7	10	+ 42.9%	7	10	+ 42.9%
Closed Sales	6	4	- 33.3%	6	4	- 33.3%
Median Sales Price*	\$355,000	\$252,000	- 29.0%	\$355,000	\$252,000	- 29.0%
Percent of List Price Received*	93.8%	94.7%	+ 37.5%	93.8%	94.7%	+ 37.5%
Days on Market Until Sale	118	163	+ 38.1%	118	163	+ 38.1%
Inventory of Homes for Sale	38	48	+ 26.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

