

# Local Market Update – January 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

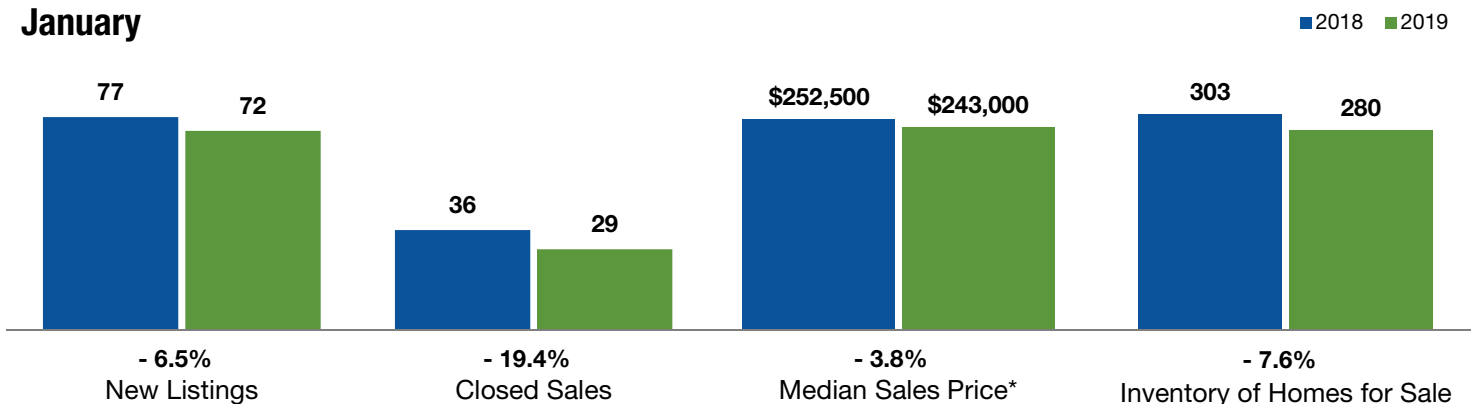


## Lake Hartwell

Key Metrics	January			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	77	72	- 6.5%	77	72	- 6.5%
Closed Sales	36	29	- 19.4%	36	29	- 19.4%
Median Sales Price*	\$252,500	<b>\$243,000</b>	- 3.8%	\$252,500	<b>\$243,000</b>	- 3.8%
Percent of List Price Received*	92.4%	<b>94.1%</b>	- 2.6%	92.4%	<b>94.1%</b>	- 2.6%
Days on Market Until Sale	145	<b>141</b>	- 2.8%	145	<b>141</b>	- 2.8%
Inventory of Homes for Sale	303	<b>280</b>	- 7.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### January



### Historical Median Sales Price Rolling 12-Month Calculation

