

Local Market Update – December 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

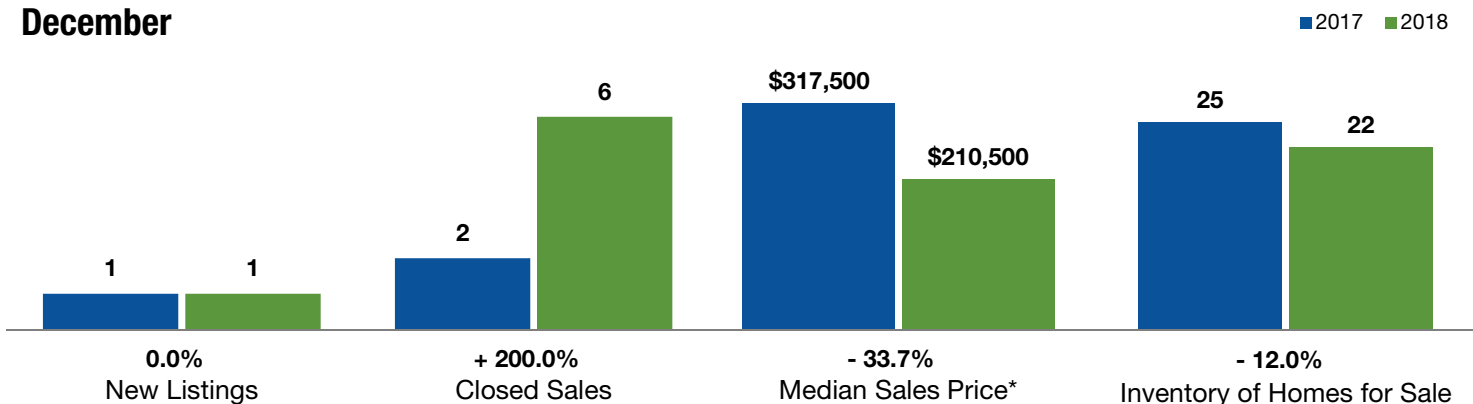


Lavonia

Key Metrics	December			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	1	1	0.0%	82	69	- 15.9%
Closed Sales	2	6	+ 200.0%	37	48	+ 29.7%
Median Sales Price*	\$317,500	\$210,500	- 33.7%	\$220,000	\$282,400	+ 28.4%
Percent of List Price Received*	93.3%	96.4%	+ 36.1%	94.1%	95.2%	+ 36.1%
Days on Market Until Sale	125	147	+ 17.6%	101	137	+ 35.6%
Inventory of Homes for Sale	25	22	- 12.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

