

Local Market Update – December 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

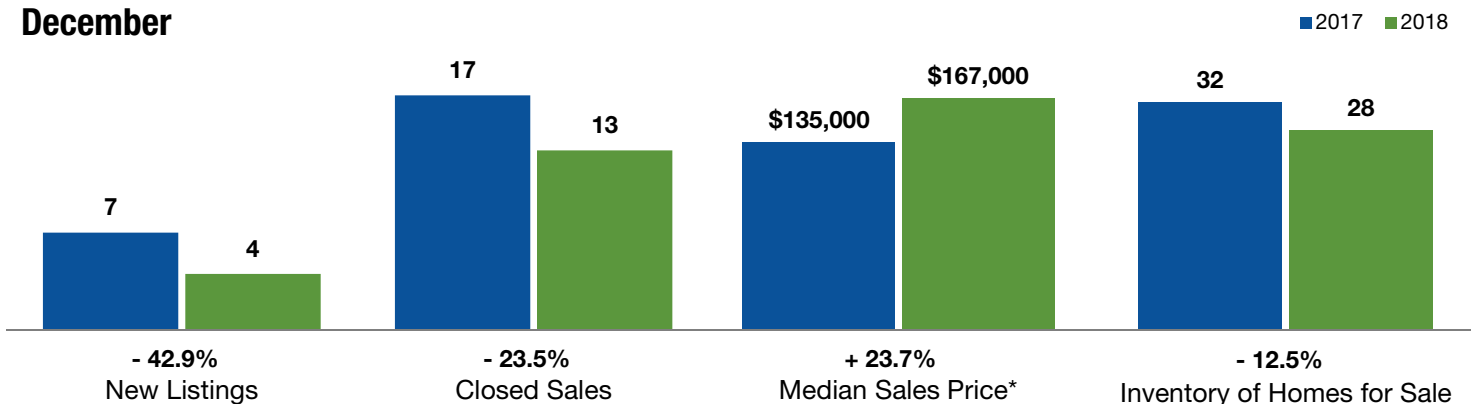


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Key Metrics	December			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	7	4	- 42.9%	180	178	- 1.1%
Closed Sales	17	13	- 23.5%	156	140	- 10.3%
Median Sales Price*	\$135,000	\$167,000	+ 23.7%	\$129,400	\$133,000	+ 2.8%
Percent of List Price Received*	94.8%	97.0%	+ 30.8%	95.9%	95.7%	+ 30.8%
Days on Market Until Sale	55	104	+ 89.1%	71	93	+ 31.0%
Inventory of Homes for Sale	32	28	- 12.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

