

# Local Market Update – December 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

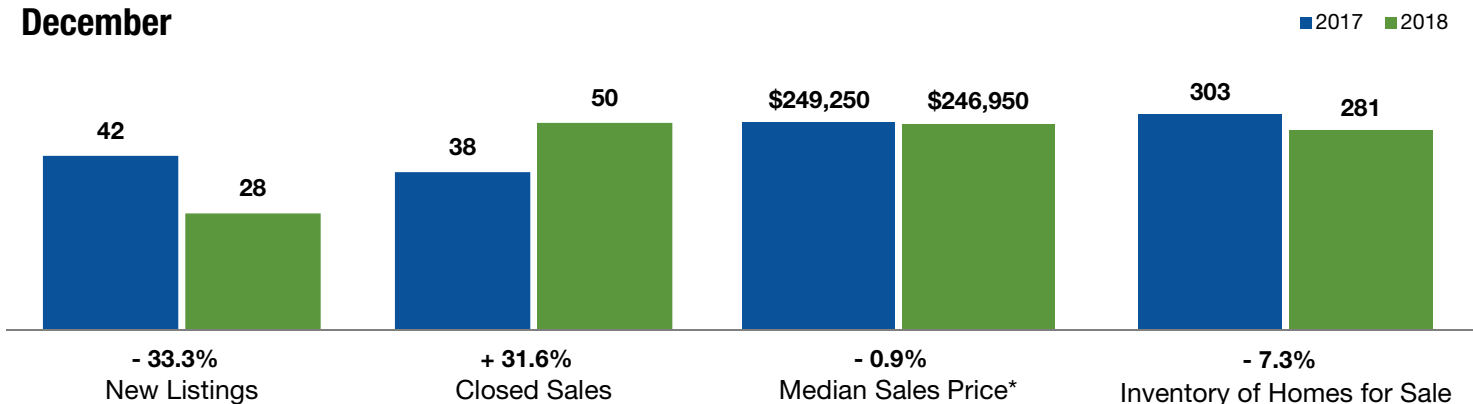


## Lake Hartwell

Key Metrics	December			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	42	28	- 33.3%	974	1,008	+ 3.5%
Closed Sales	38	50	+ 31.6%	513	630	+ 22.8%
Median Sales Price*	\$249,250	\$246,950	- 0.9%	\$245,000	\$245,250	+ 0.1%
Percent of List Price Received*	95.1%	95.0%	+ 31.7%	95.1%	95.4%	+ 31.7%
Days on Market Until Sale	106	112	+ 5.7%	98	129	+ 31.6%
Inventory of Homes for Sale	303	281	- 7.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### December



### Historical Median Sales Price Rolling 12-Month Calculation

