

Local Market Update – December 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

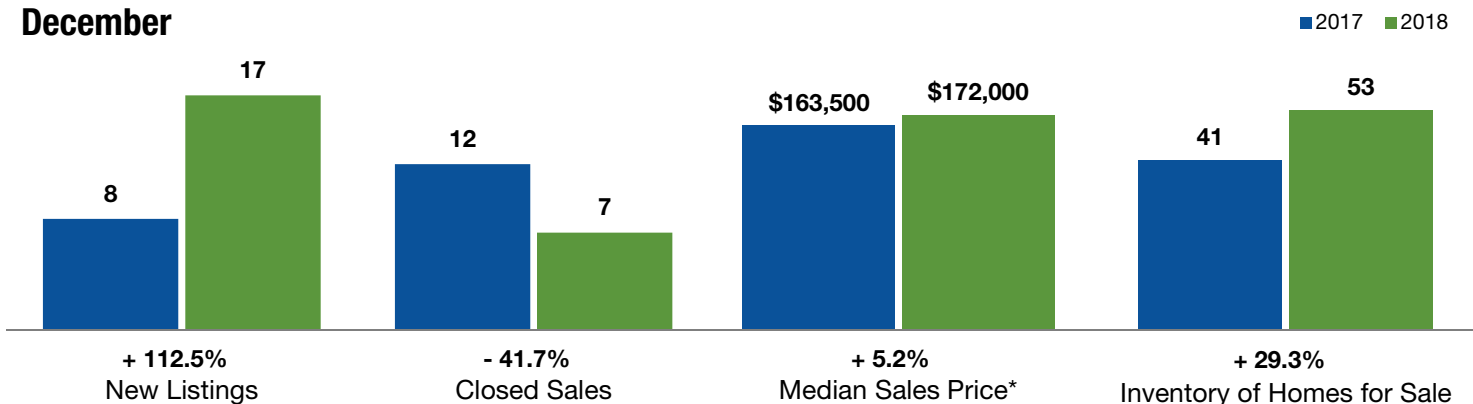


Pickens

Key Metrics	December			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	8	17	+ 112.5%	180	177	- 1.7%
Closed Sales	12	7	- 41.7%	115	120	+ 4.3%
Median Sales Price*	\$163,500	\$172,000	+ 5.2%	\$171,200	\$168,700	- 1.5%
Percent of List Price Received*	95.4%	97.2%	+ 63.7%	96.0%	96.7%	+ 63.7%
Days on Market Until Sale	49	97	+ 98.0%	67	109	+ 62.7%
Inventory of Homes for Sale	41	53	+ 29.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

