

Local Market Update – December 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

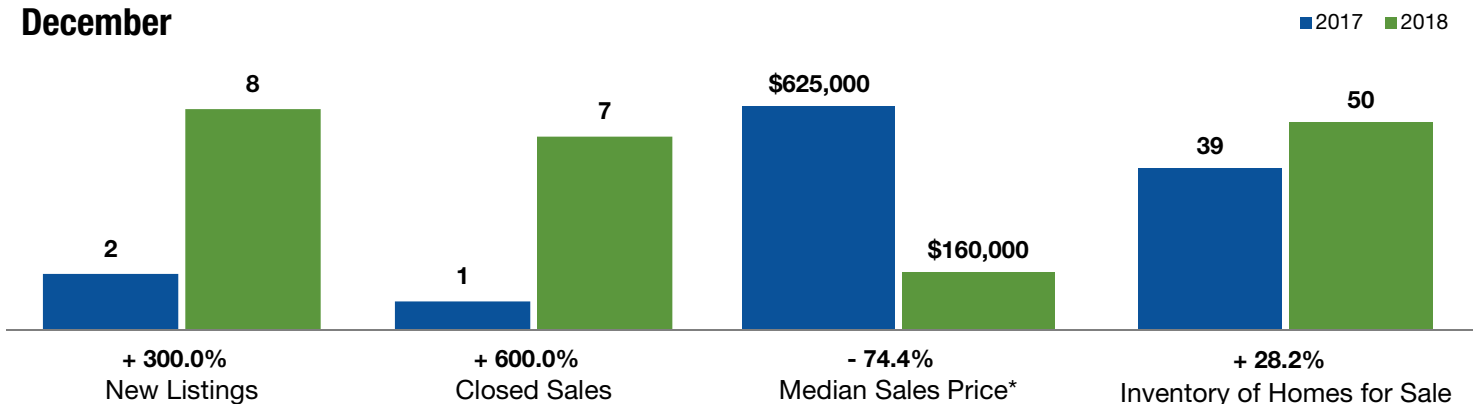


Fair Play

Key Metrics	December			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	2	8	+ 300.0%	114	148	+ 29.8%
Closed Sales	1	7	+ 600.0%	66	72	+ 9.1%
Median Sales Price*	\$625,000	\$160,000	- 74.4%	\$210,500	\$229,500	+ 9.0%
Percent of List Price Received*	100.0%	95.4%	+ 7.9%	93.7%	94.3%	+ 7.9%
Days on Market Until Sale	8	94	+ 1,075.0%	99	107	+ 8.1%
Inventory of Homes for Sale	39	50	+ 28.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

