

Local Market Update – December 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

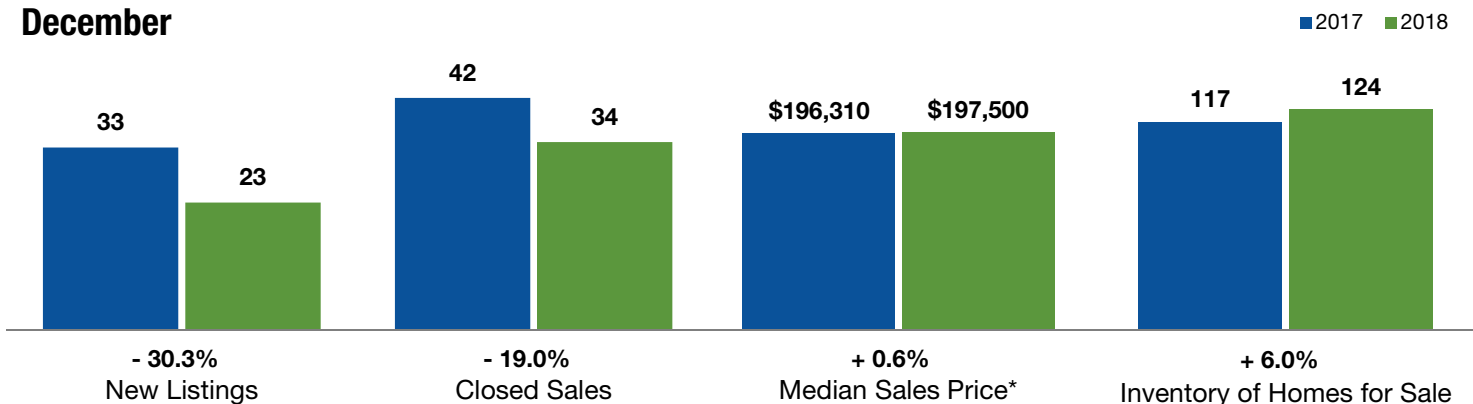


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Key Metrics	December			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	33	23	- 30.3%	611	625	+ 2.3%
Closed Sales	42	34	- 19.0%	476	475	- 0.2%
Median Sales Price*	\$196,310	\$197,500	+ 0.6%	\$184,400	\$185,000	+ 0.3%
Percent of List Price Received*	96.1%	97.2%	+ 66.2%	98.0%	97.4%	+ 66.2%
Days on Market Until Sale	70	99	+ 41.4%	52	87	+ 67.3%
Inventory of Homes for Sale	117	124	+ 6.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

