

Local Market Update – November 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

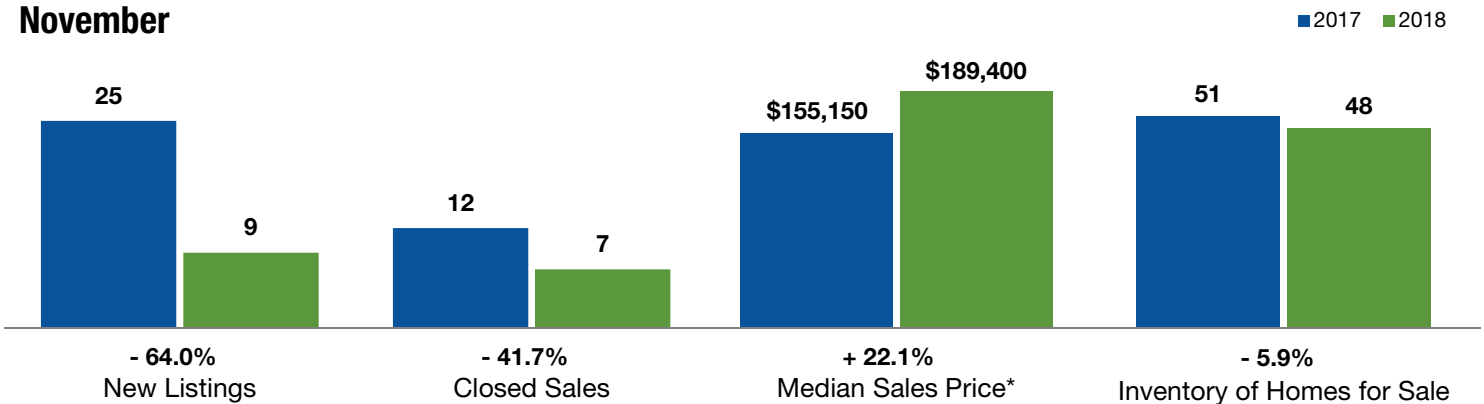


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Key Metrics	November			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	25	9	- 64.0%	172	160	- 7.0%
Closed Sales	12	7	- 41.7%	103	111	+ 7.8%
Median Sales Price*	\$155,150	\$189,400	+ 22.1%	\$174,500	\$167,900	- 3.8%
Percent of List Price Received*	91.9%	99.2%	+ 54.3%	96.0%	96.8%	+ 54.3%
Days on Market Until Sale	69	104	+ 50.7%	69	106	+ 53.6%
Inventory of Homes for Sale	51	48	- 5.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

