

# Local Market Update – November 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

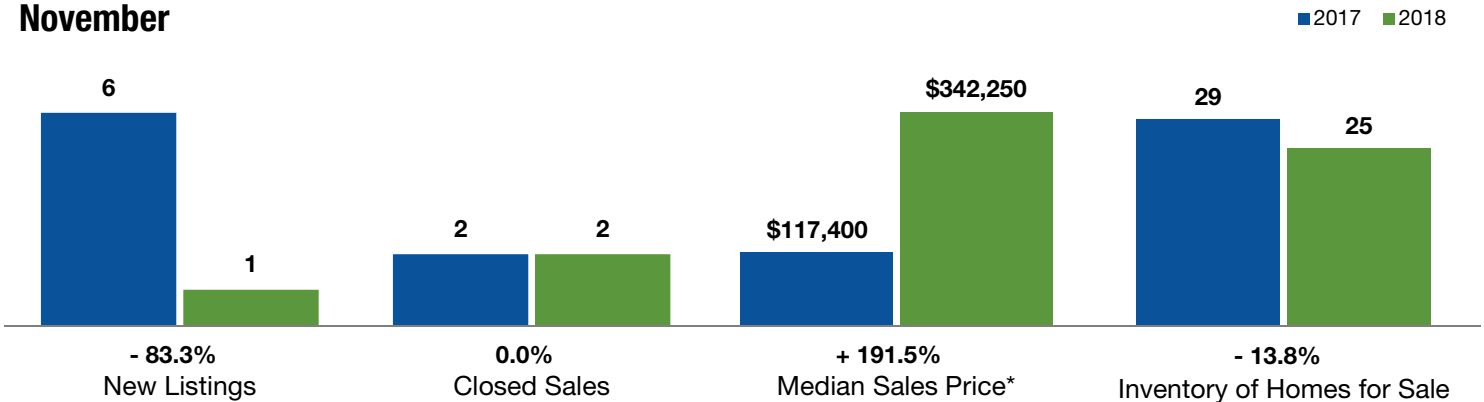


## Lavonia

Key Metrics	November			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	6	1	- 83.3%	81	68	- 16.0%
Closed Sales	2	2	0.0%	35	41	+ 17.1%
Median Sales Price*	\$117,400	<b>\$342,250</b>	+ 191.5%	\$220,000	<b>\$295,000</b>	+ 34.1%
Percent of List Price Received*	95.8%	<b>96.8%</b>	+ 32.8%	94.2%	<b>95.1%</b>	+ 32.8%
Days on Market Until Sale	87	<b>144</b>	+ 65.5%	99	<b>132</b>	+ 33.3%
Inventory of Homes for Sale	29	<b>25</b>	- 13.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

