

Local Market Update – November 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

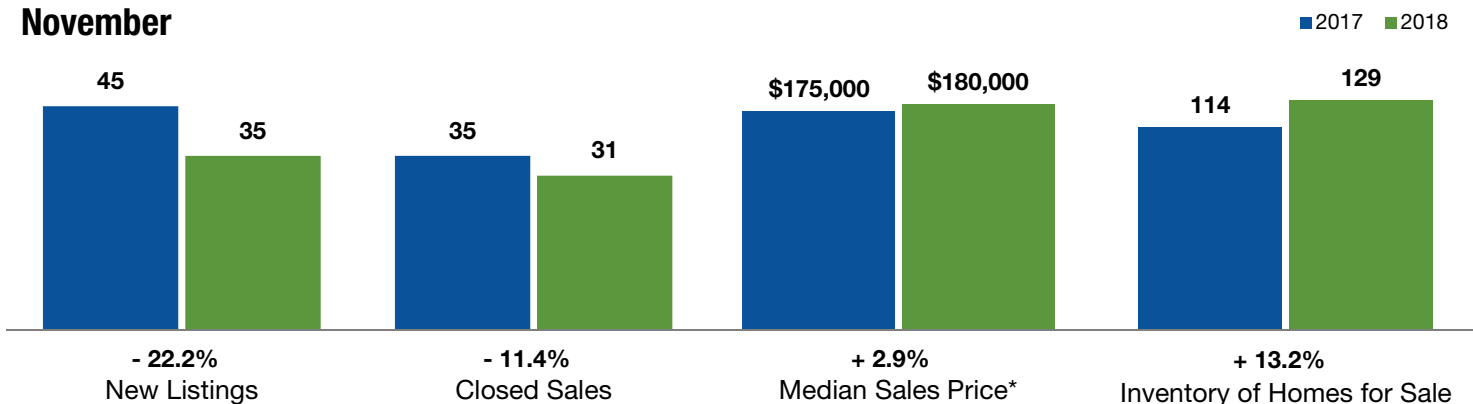


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Key Metrics	November			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	45	35	- 22.2%	578	600	+ 3.8%
Closed Sales	35	31	- 11.4%	434	437	+ 0.7%
Median Sales Price*	\$175,000	\$180,000	+ 2.9%	\$182,000	\$185,000	+ 1.6%
Percent of List Price Received*	97.6%	95.7%	+ 69.7%	98.2%	97.4%	+ 69.7%
Days on Market Until Sale	41	99	+ 141.5%	50	86	+ 72.0%
Inventory of Homes for Sale	114	129	+ 13.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

