

# Local Market Update – November 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

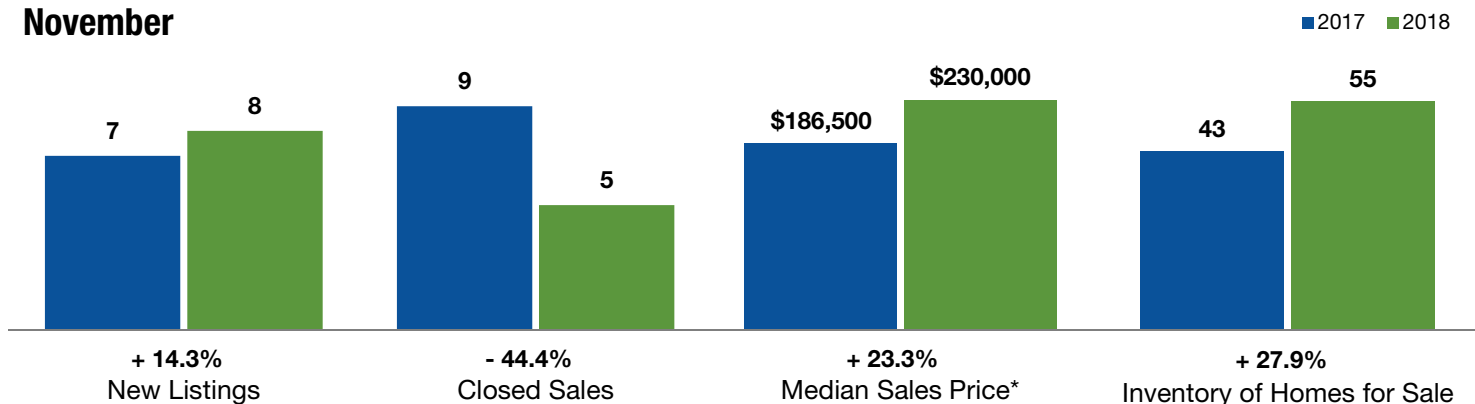


## Fair Play

Key Metrics	November			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	7	8	+ 14.3%	112	141	+ 25.9%
Closed Sales	9	5	- 44.4%	65	64	- 1.5%
Median Sales Price*	\$186,500	\$230,000	+ 23.3%	\$206,000	\$232,000	+ 12.6%
Percent of List Price Received*	93.8%	92.1%	+ 6.2%	93.6%	94.2%	+ 6.2%
Days on Market Until Sale	127	64	- 49.6%	100	107	+ 7.0%
Inventory of Homes for Sale	43	55	+ 27.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

