

# Local Market Update – November 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

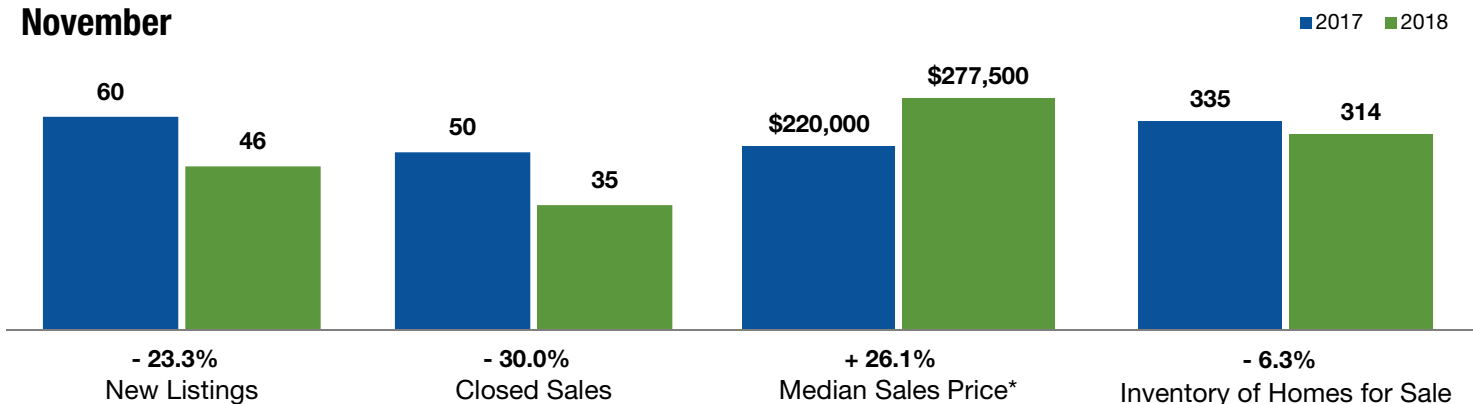


## Lake Hartwell

Key Metrics	November			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	60	46	- 23.3%	932	980	+ 5.2%
Closed Sales	50	35	- 30.0%	475	576	+ 21.3%
Median Sales Price*	\$220,000	\$277,500	+ 26.1%	\$245,000	\$247,000	+ 0.8%
Percent of List Price Received*	94.8%	96.1%	+ 33.0%	95.1%	95.4%	+ 33.0%
Days on Market Until Sale	95	135	+ 42.1%	97	129	+ 33.0%
Inventory of Homes for Sale	335	314	- 6.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

