

Local Market Update – November 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

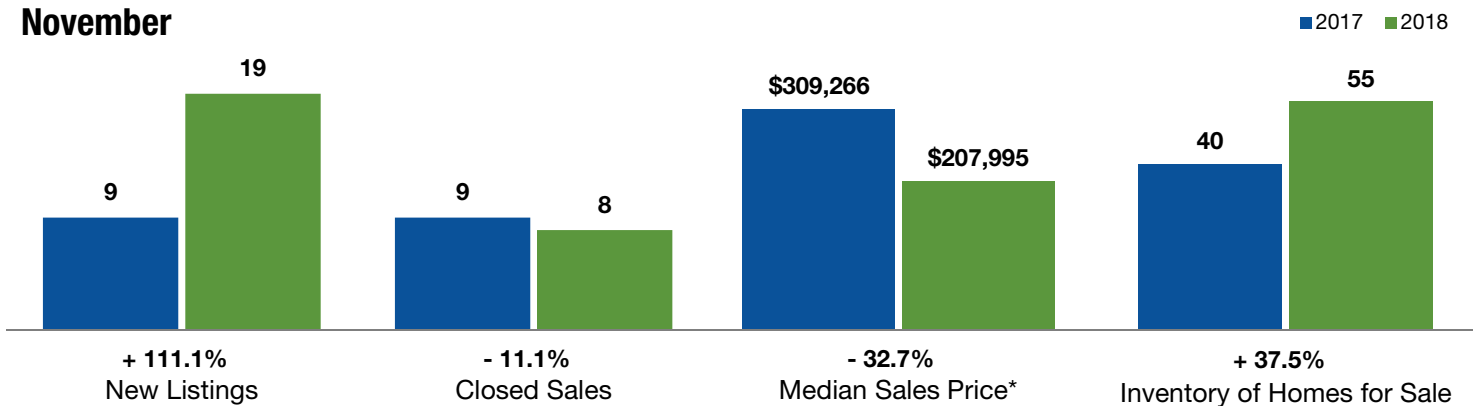


Piedmont

| Key Metrics | November | | | YTD | | |
|---------------------------------|-----------|-----------|----------------|-----------|-----------|----------------|
| | 2017 | 2018 | Percent Change | 2017 | 2018 | Percent Change |
| New Listings | 9 | 19 | + 111.1% | 168 | 193 | + 14.9% |
| Closed Sales | 9 | 8 | - 11.1% | 125 | 116 | - 7.2% |
| Median Sales Price* | \$309,266 | \$207,995 | - 32.7% | \$179,500 | \$200,000 | + 11.4% |
| Percent of List Price Received* | 97.1% | 99.3% | + 57.5% | 99.0% | 98.8% | + 57.5% |
| Days on Market Until Sale | 40 | 56 | + 40.0% | 51 | 80 | + 56.9% |
| Inventory of Homes for Sale | 40 | 55 | + 37.5% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

