

Local Market Update – November 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

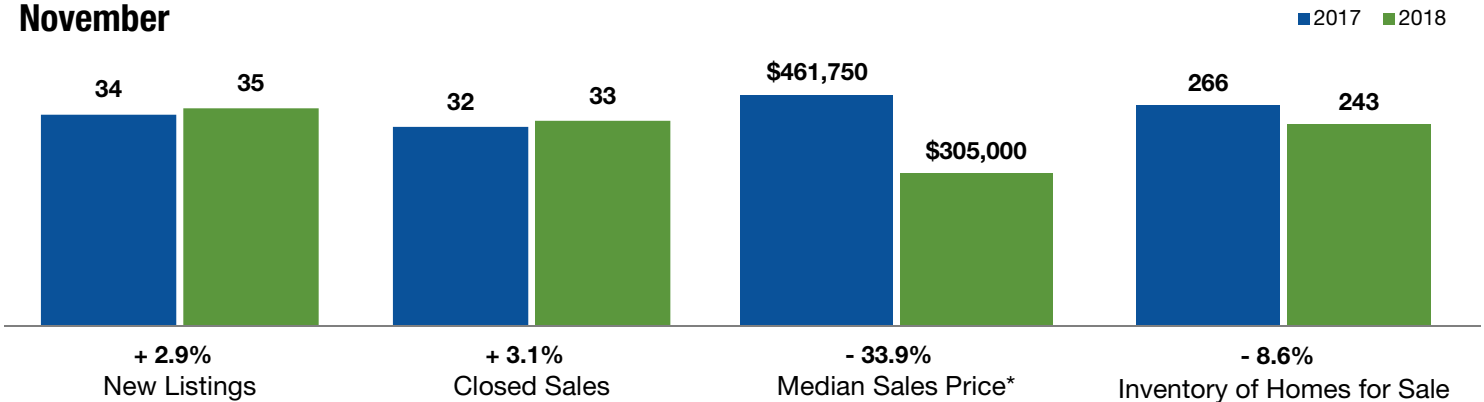


Lake Keowee

| Key Metrics | November | | | YTD | | |
|---------------------------------|-----------|------------------|----------------|-----------|------------------|----------------|
| | 2017 | 2018 | Percent Change | 2017 | 2018 | Percent Change |
| New Listings | 34 | 35 | + 2.9% | 631 | 585 | - 7.3% |
| Closed Sales | 32 | 33 | + 3.1% | 402 | 414 | + 3.0% |
| Median Sales Price* | \$461,750 | \$305,000 | - 33.9% | \$397,500 | \$425,750 | + 7.1% |
| Percent of List Price Received* | 94.7% | 96.2% | + 29.3% | 94.4% | 95.2% | + 29.3% |
| Days on Market Until Sale | 152 | 131 | - 13.8% | 122 | 158 | + 29.5% |
| Inventory of Homes for Sale | 266 | 243 | - 8.6% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

