

Local Market Update – November 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

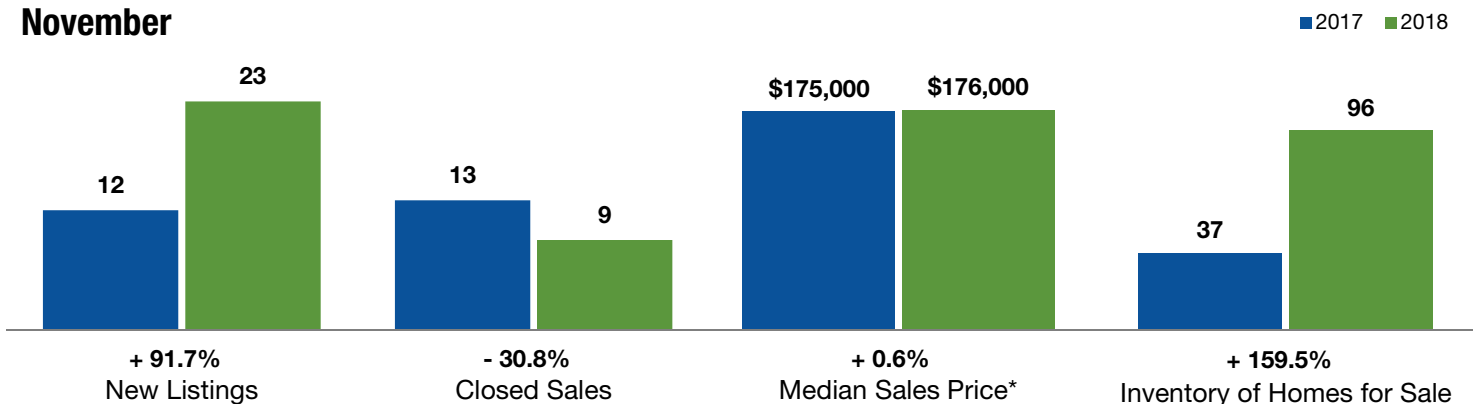


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Key Metrics	November			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	12	23	+ 91.7%	288	321	+ 11.5%
Closed Sales	13	9	- 30.8%	217	181	- 16.6%
Median Sales Price*	\$175,000	\$176,000	+ 0.6%	\$210,000	\$209,500	- 0.2%
Percent of List Price Received*	96.4%	93.4%	+ 76.5%	97.1%	96.6%	+ 76.5%
Days on Market Until Sale	38	119	+ 213.2%	49	87	+ 77.6%
Inventory of Homes for Sale	37	96	+ 159.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

