

Local Market Update – November 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

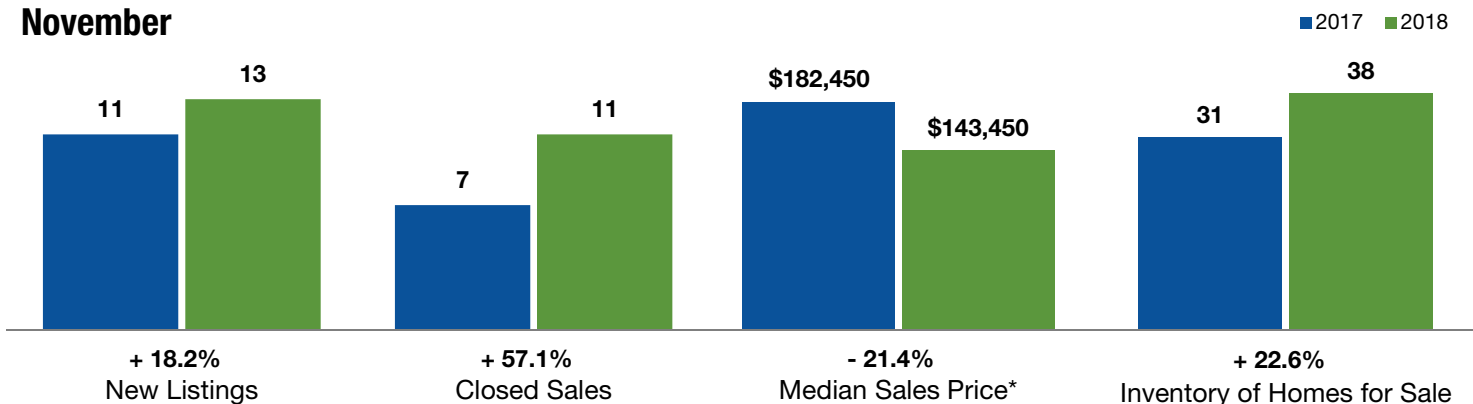


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Key Metrics	November			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	11	13	+ 18.2%	173	175	+ 1.2%
Closed Sales	7	11	+ 57.1%	139	127	- 8.6%
Median Sales Price*	\$182,450	\$143,450	- 21.4%	\$127,200	\$130,500	+ 2.6%
Percent of List Price Received*	96.0%	94.8%	+ 25.7%	96.0%	95.6%	+ 25.7%
Days on Market Until Sale	43	115	+ 167.4%	73	91	+ 24.7%
Inventory of Homes for Sale	31	38	+ 22.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

