

Local Market Update – October 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

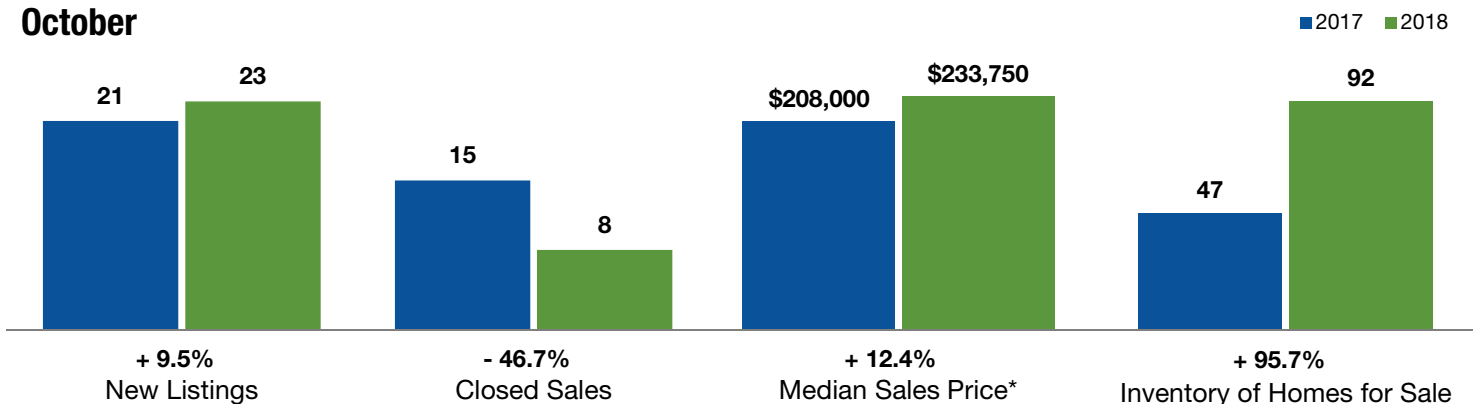


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Key Metrics	October			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	21	23	+ 9.5%	276	298	+ 8.0%
Closed Sales	15	8	- 46.7%	204	172	- 15.7%
Median Sales Price*	\$208,000	\$233,750	+ 12.4%	\$210,000	\$210,500	+ 0.2%
Percent of List Price Received*	95.1%	96.1%	+ 70.7%	97.1%	96.7%	+ 70.7%
Days on Market Until Sale	44	76	+ 72.7%	50	85	+ 70.0%
Inventory of Homes for Sale	47	92	+ 95.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

