

Local Market Update – October 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

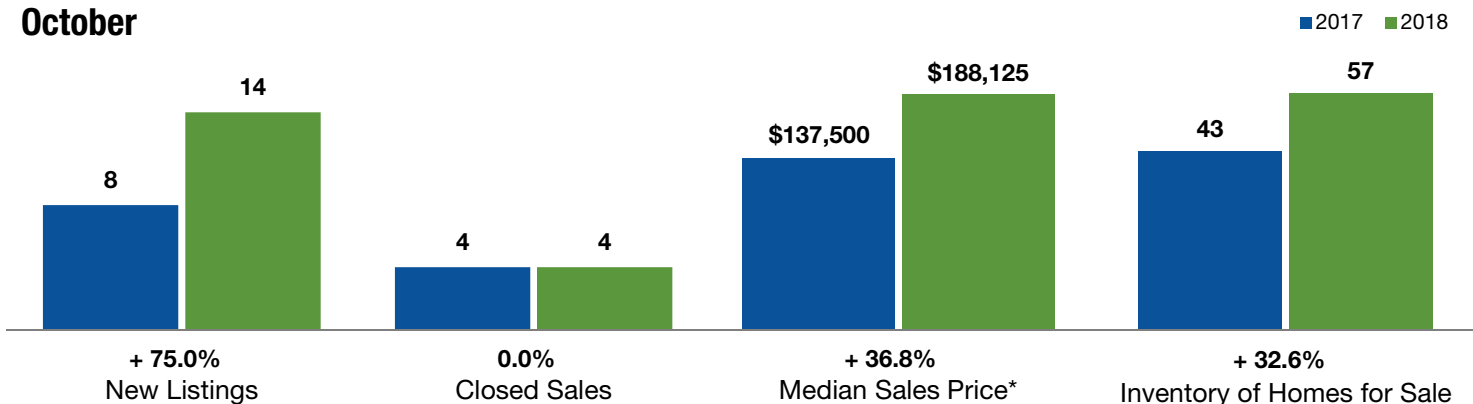


Fair Play

Key Metrics	October			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	8	14	+ 75.0%	105	132	+ 25.7%
Closed Sales	4	4	0.0%	56	59	+ 5.4%
Median Sales Price*	\$137,500	\$188,125	+ 36.8%	\$217,500	\$234,000	+ 7.6%
Percent of List Price Received*	88.2%	94.4%	+ 14.7%	93.5%	94.4%	+ 14.7%
Days on Market Until Sale	188	104	- 44.7%	96	110	+ 14.6%
Inventory of Homes for Sale	43	57	+ 32.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

