

Local Market Update – October 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

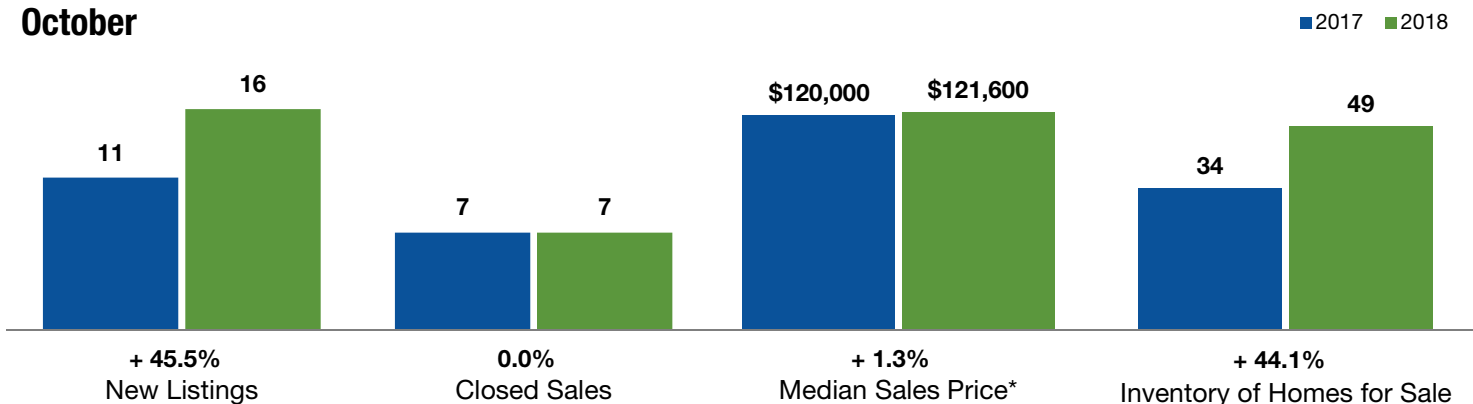


Central

Key Metrics	October			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	11	16	+ 45.5%	174	175	+ 0.6%
Closed Sales	7	7	0.0%	118	123	+ 4.2%
Median Sales Price*	\$120,000	\$121,600	+ 1.3%	\$119,500	\$126,000	+ 5.4%
Percent of List Price Received*	95.6%	95.6%	+ 57.5%	97.3%	96.9%	+ 57.5%
Days on Market Until Sale	30	78	+ 160.0%	46	73	+ 58.7%
Inventory of Homes for Sale	34	49	+ 44.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

