

Local Market Update – October 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

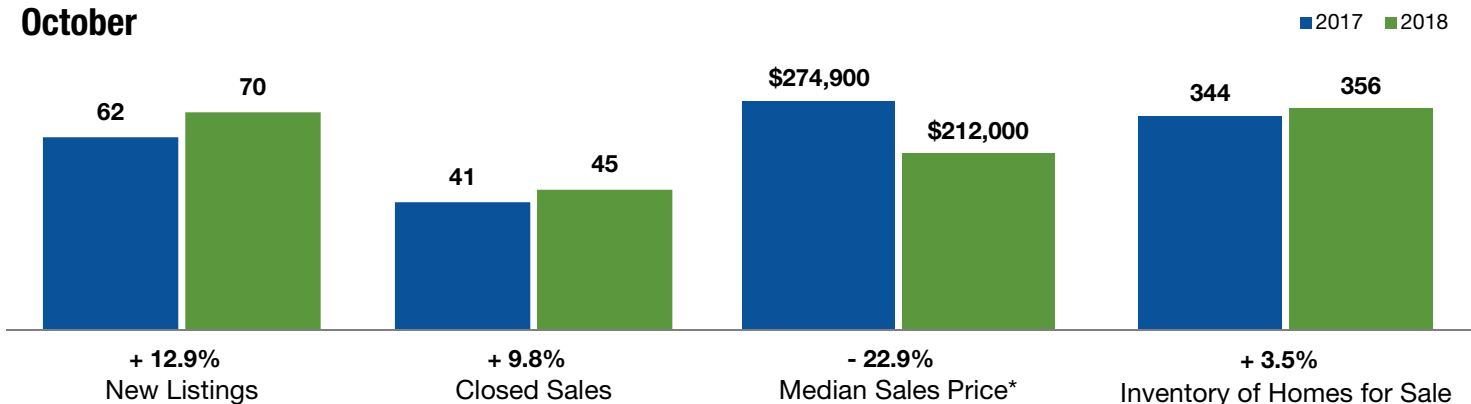


Lake Hartwell

Key Metrics	October			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	62	70	+ 12.9%	872	934	+ 7.1%
Closed Sales	41	45	+ 9.8%	425	540	+ 27.1%
Median Sales Price*	\$274,900	\$212,000	- 22.9%	\$248,000	\$244,000	- 1.6%
Percent of List Price Received*	94.5%	96.1%	+ 32.2%	95.2%	95.4%	+ 32.2%
Days on Market Until Sale	104	154	+ 48.1%	98	129	+ 31.6%
Inventory of Homes for Sale	344	356	+ 3.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

