

Local Market Update – October 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

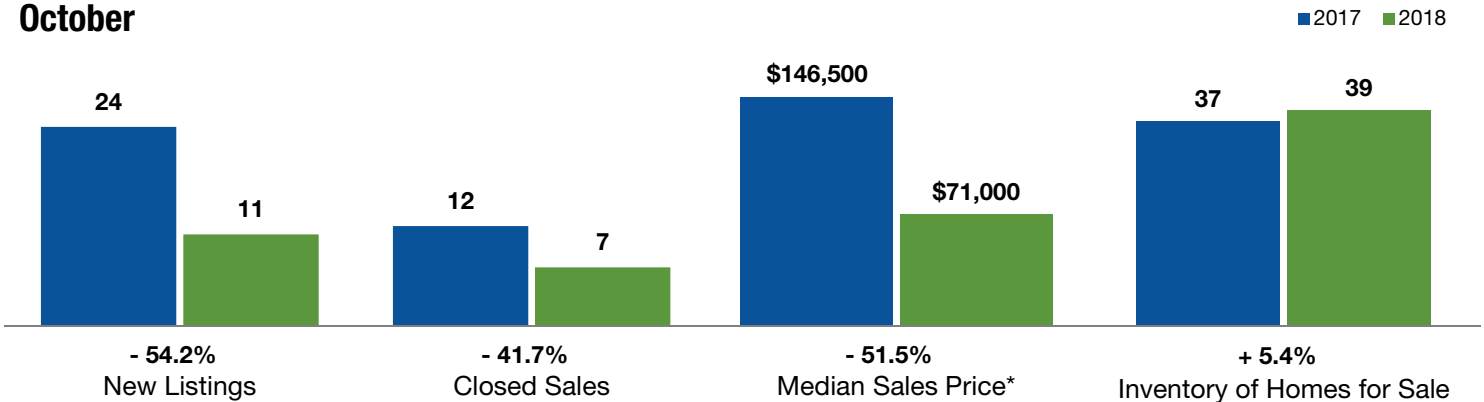


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Key Metrics	October			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	24	11	- 54.2%	162	162	0.0%
Closed Sales	12	7	- 41.7%	132	115	- 12.9%
Median Sales Price*	\$146,500	\$71,000	- 51.5%	\$123,000	\$130,000	+ 5.7%
Percent of List Price Received*	97.2%	99.0%	+ 19.3%	96.0%	95.6%	+ 19.3%
Days on Market Until Sale	30	75	+ 150.0%	74	89	+ 20.3%
Inventory of Homes for Sale	37	39	+ 5.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

