

# Local Market Update – October 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

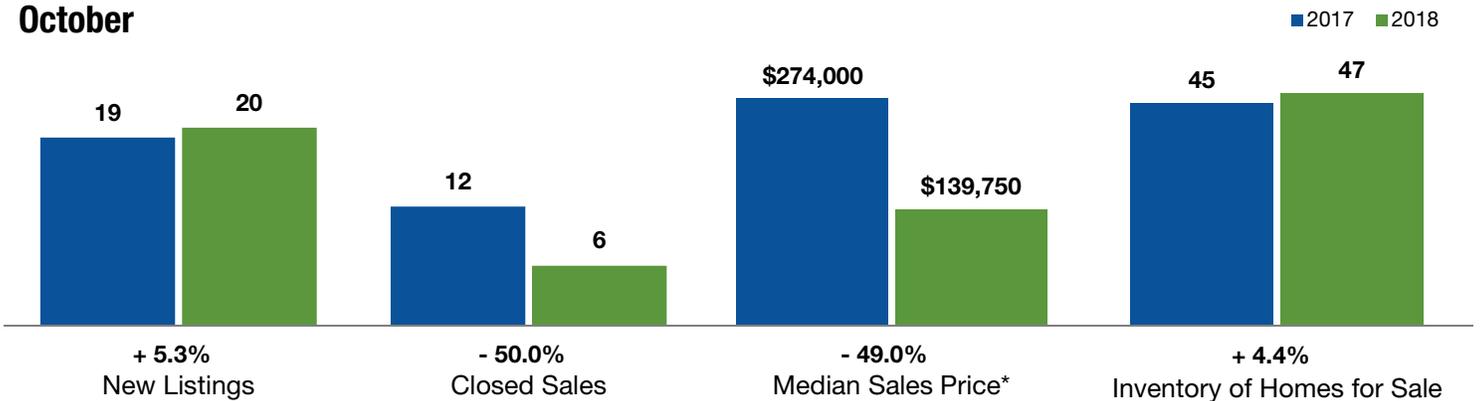


## Pickens

Key Metrics	October			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	19	20	+ 5.3%	147	151	+ 2.7%
Closed Sales	12	6	- 50.0%	91	104	+ 14.3%
Median Sales Price*	\$274,000	\$139,750	- 49.0%	\$174,500	\$166,250	- 4.7%
Percent of List Price Received*	98.1%	97.0%	+ 54.6%	96.6%	96.6%	+ 54.6%
Days on Market Until Sale	51	82	+ 60.8%	69	106	+ 53.6%
Inventory of Homes for Sale	45	47	+ 4.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### October



### Historical Median Sales Price Rolling 12-Month Calculation

