

Local Market Update – October 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

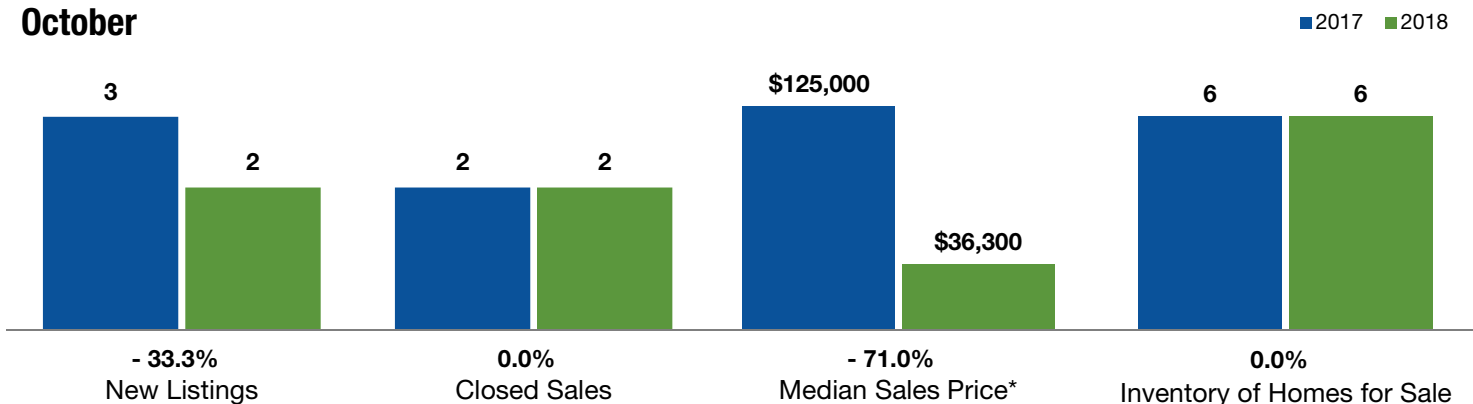


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Key Metrics	October			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	3	2	- 33.3%	26	25	- 3.8%
Closed Sales	2	2	0.0%	27	20	- 25.9%
Median Sales Price*	\$125,000	\$36,300	- 71.0%	\$95,000	\$124,000	+ 30.5%
Percent of List Price Received*	95.8%	98.6%	+ 4.9%	94.2%	95.5%	+ 4.9%
Days on Market Until Sale	90	52	- 42.2%	77	80	+ 3.9%
Inventory of Homes for Sale	6	6	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

