

Local Market Update – September 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

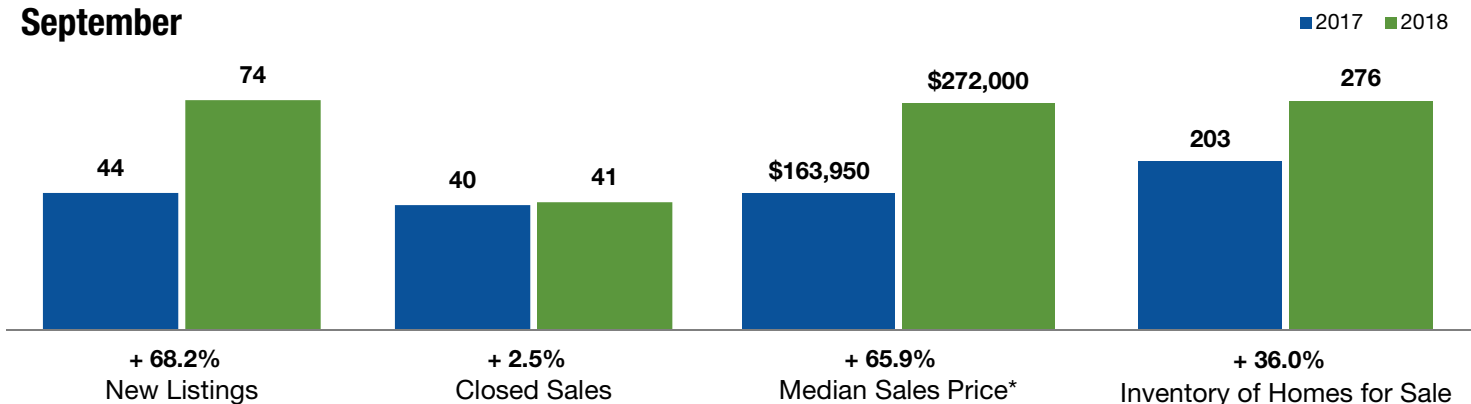


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Key Metrics	September			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	44	74	+ 68.2%	625	693	+ 10.9%
Closed Sales	40	41	+ 2.5%	436	435	- 0.2%
Median Sales Price*	\$163,950	\$272,000	+ 65.9%	\$170,000	\$185,000	+ 8.8%
Percent of List Price Received*	96.5%	96.8%	+ 41.2%	96.3%	96.5%	+ 41.2%
Days on Market Until Sale	49	88	+ 79.6%	71	101	+ 42.3%
Inventory of Homes for Sale	203	276	+ 36.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

