

# Local Market Update – September 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

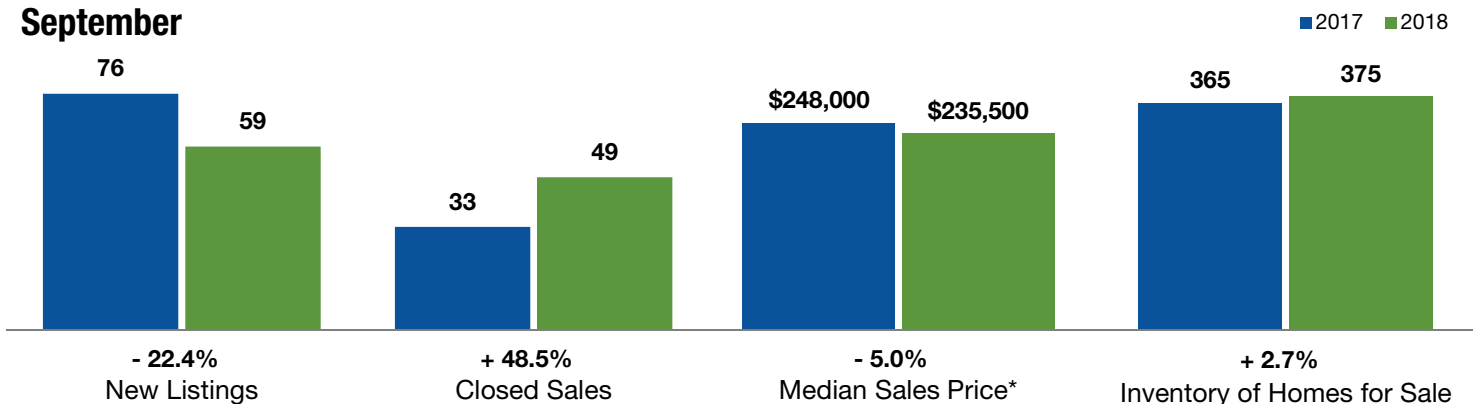


## Lake Hartwell

Key Metrics	September			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	76	59	- 22.4%	810	865	+ 6.8%
Closed Sales	33	49	+ 48.5%	384	493	+ 28.4%
Median Sales Price*	\$248,000	\$235,500	- 5.0%	\$243,750	\$248,500	+ 1.9%
Percent of List Price Received*	94.9%	95.7%	+ 30.9%	95.2%	95.3%	+ 30.9%
Days on Market Until Sale	99	131	+ 32.3%	97	127	+ 30.9%
Inventory of Homes for Sale	365	375	+ 2.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

