

# Local Market Update – September 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

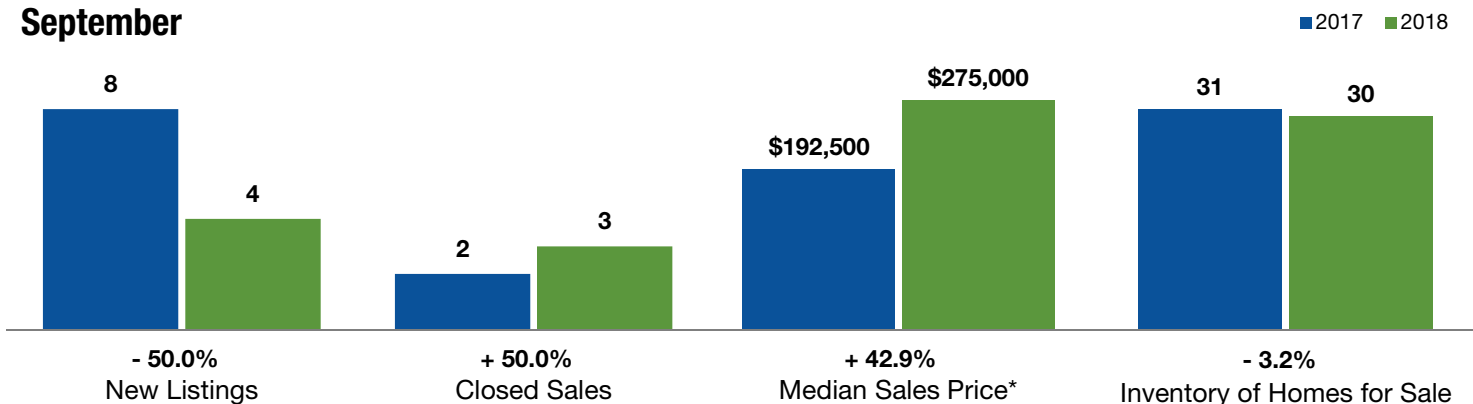


## Lavonia

Key Metrics	September			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	8	4	- 50.0%	71	57	- 19.7%
Closed Sales	2	3	+ 50.0%	32	35	+ 9.4%
Median Sales Price*	\$192,500	<b>\$275,000</b>	+ 42.9%	\$230,000	<b>\$312,000</b>	+ 35.7%
Percent of List Price Received*	91.5%	<b>95.3%</b>	+ 35.5%	94.1%	<b>94.8%</b>	+ 35.5%
Days on Market Until Sale	90	127	+ 41.1%	101	137	+ 35.6%
Inventory of Homes for Sale	31	30	- 3.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

