

# Local Market Update – September 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

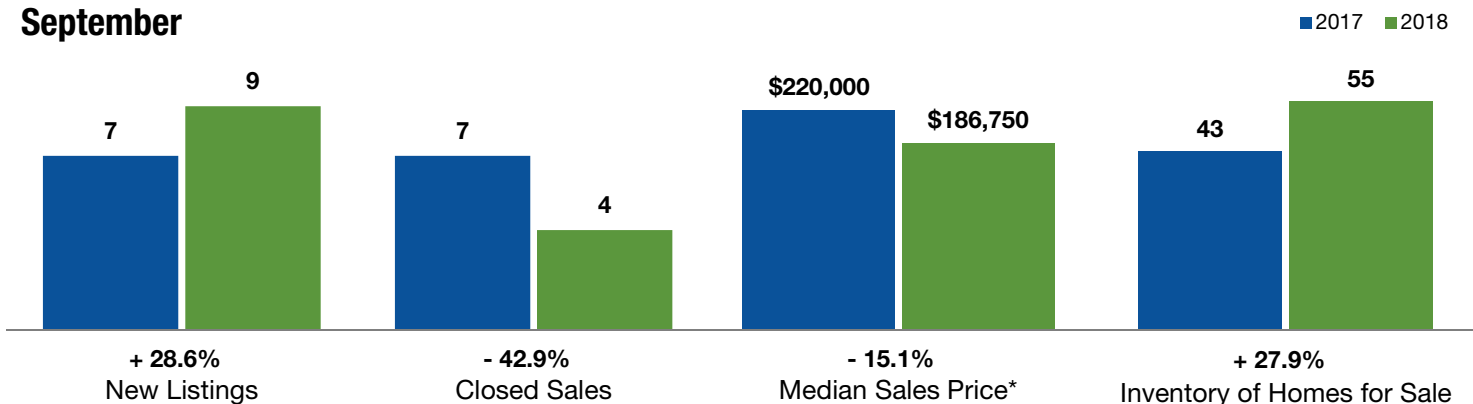


## Fair Play

Key Metrics	September			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	7	9	+ 28.6%	97	118	+ 21.6%
Closed Sales	7	4	- 42.9%	52	55	+ 5.8%
Median Sales Price*	\$220,000	\$186,750	- 15.1%	\$222,000	\$245,000	+ 10.4%
Percent of List Price Received*	92.2%	94.8%	+ 24.3%	94.0%	94.3%	+ 24.3%
Days on Market Until Sale	51	225	+ 341.2%	89	111	+ 24.7%
Inventory of Homes for Sale	43	55	+ 27.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

