

Local Market Update – September 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

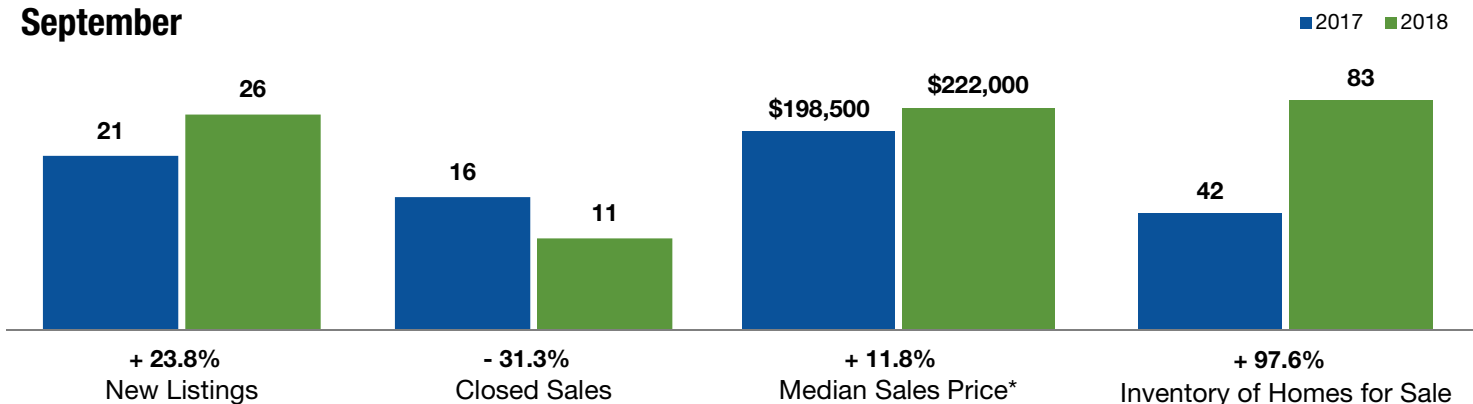


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Key Metrics	September			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	21	26	+ 23.8%	255	273	+ 7.1%
Closed Sales	16	11	- 31.3%	189	164	- 13.2%
Median Sales Price*	\$198,500	\$222,000	+ 11.8%	\$210,000	\$210,000	0.0%
Percent of List Price Received*	97.6%	98.7%	+ 70.0%	97.3%	96.8%	+ 70.0%
Days on Market Until Sale	42	85	+ 102.4%	50	86	+ 72.0%
Inventory of Homes for Sale	42	83	+ 97.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

