

Local Market Update – August 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

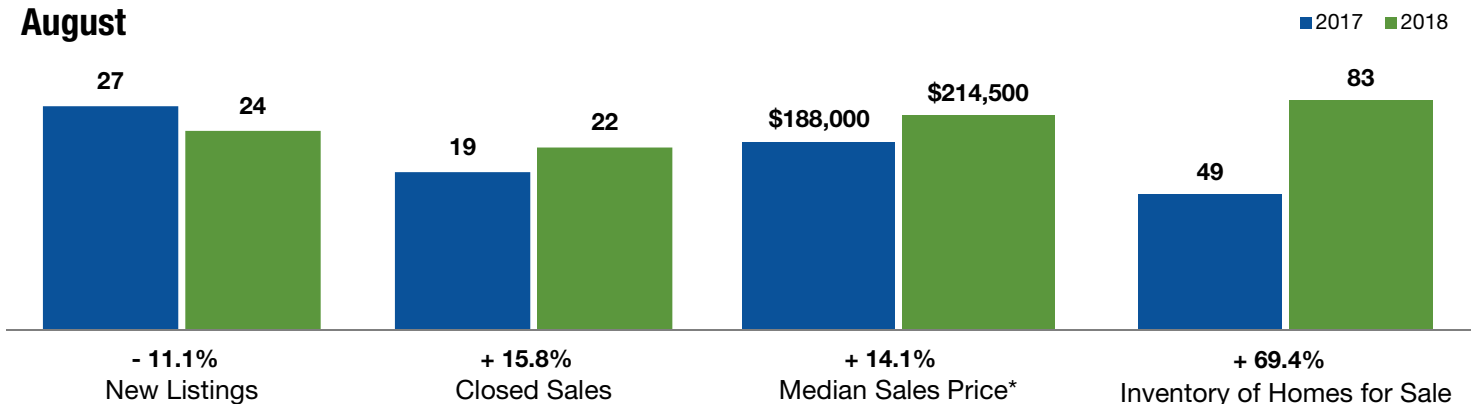


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Key Metrics	August			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	27	24	- 11.1%	234	249	+ 6.4%
Closed Sales	19	22	+ 15.8%	173	153	- 11.6%
Median Sales Price*	\$188,000	\$214,500	+ 14.1%	\$215,000	\$210,000	- 2.3%
Percent of List Price Received*	96.2%	98.2%	+ 67.6%	97.2%	96.6%	+ 67.6%
Days on Market Until Sale	44	92	+ 109.1%	51	86	+ 68.6%
Inventory of Homes for Sale	49	83	+ 69.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

