

# Local Market Update – August 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

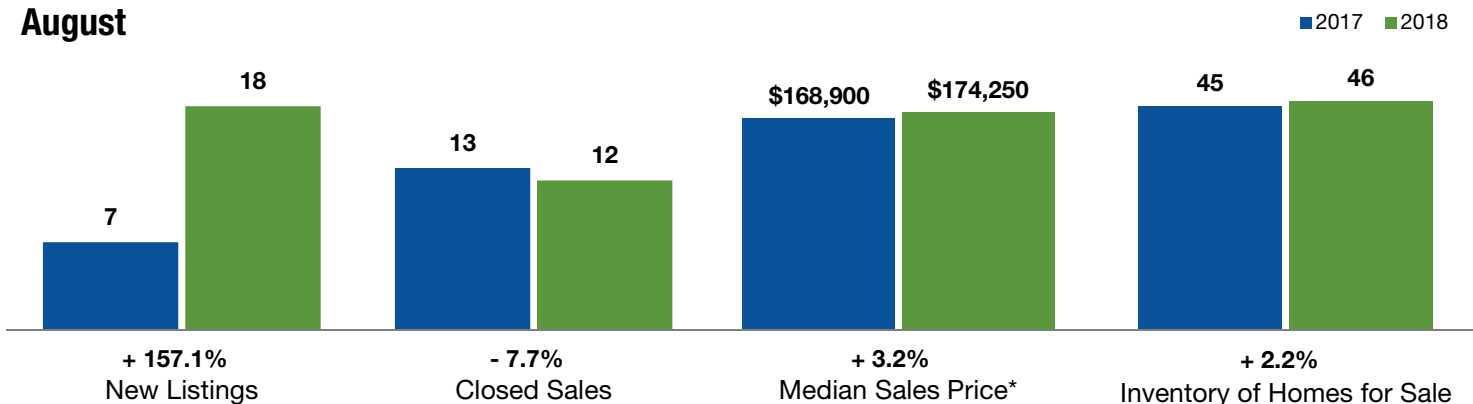


## Pickens

Key Metrics	August			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	7	18	+ 157.1%	118	118	0.0%
Closed Sales	13	12	- 7.7%	74	85	+ 14.9%
Median Sales Price*	\$168,900	\$174,250	+ 3.2%	\$166,950	\$165,000	- 1.2%
Percent of List Price Received*	97.9%	97.9%	+ 49.6%	96.4%	96.6%	+ 49.6%
Days on Market Until Sale	81	85	+ 4.9%	73	110	+ 50.7%
Inventory of Homes for Sale	45	46	+ 2.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Historical Median Sales Price Rolling 12-Month Calculation

