

Local Market Update – August 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

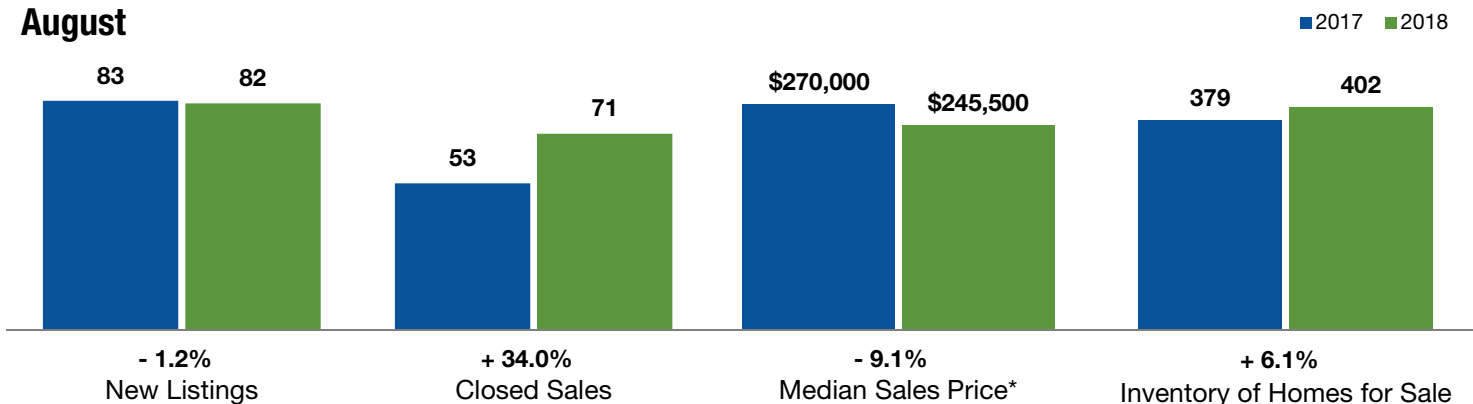


Lake Hartwell

Key Metrics	August			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	83	82	- 1.2%	733	806	+ 10.0%
Closed Sales	53	71	+ 34.0%	350	441	+ 26.0%
Median Sales Price*	\$270,000	\$245,500	- 9.1%	\$240,000	\$249,000	+ 3.8%
Percent of List Price Received*	95.8%	95.7%	+ 30.3%	95.3%	95.3%	+ 30.3%
Days on Market Until Sale	95	120	+ 26.3%	97	126	+ 29.9%
Inventory of Homes for Sale	379	402	+ 6.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

