

Local Market Update – July 2018

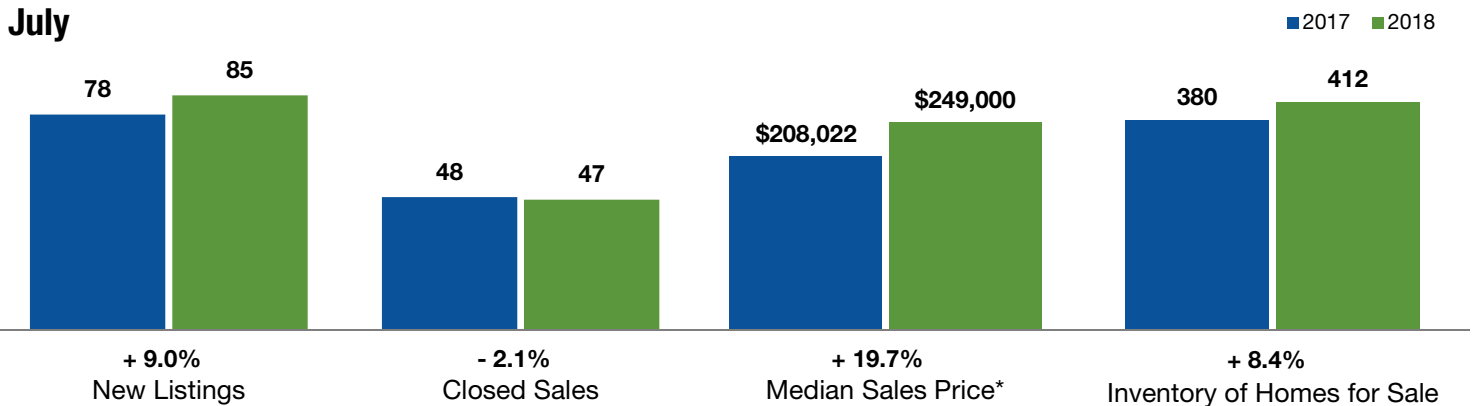
A Research Tool Provided by the Western Upstate Association of REALTORS®



Lake Hartwell

Key Metrics	July			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	78	85	+ 9.0%	650	719	+ 10.6%
Closed Sales	48	47	- 2.1%	297	368	+ 23.9%
Median Sales Price*	\$208,022	\$249,000	+ 19.7%	\$228,000	\$250,000	+ 9.6%
Percent of List Price Received*	95.8%	94.9%	+ 31.1%	95.2%	95.2%	+ 31.1%
Days on Market Until Sale	107	124	+ 15.9%	97	127	+ 30.9%
Inventory of Homes for Sale	380	412	+ 8.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

