

Local Market Update – July 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

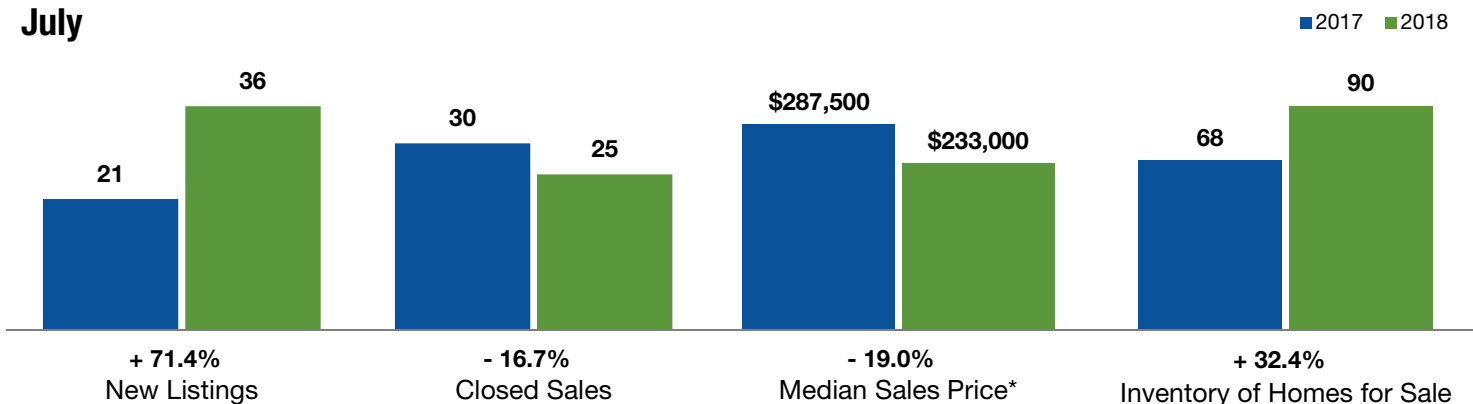


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Key Metrics	July			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	21	36	+ 71.4%	207	229	+ 10.6%
Closed Sales	30	25	- 16.7%	154	130	- 15.6%
Median Sales Price*	\$287,500	\$233,000	- 19.0%	\$219,500	\$209,750	- 4.4%
Percent of List Price Received*	97.8%	97.1%	+ 62.3%	97.4%	96.4%	+ 62.3%
Days on Market Until Sale	80	69	- 13.8%	52	84	+ 61.5%
Inventory of Homes for Sale	68	90	+ 32.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

July



Historical Median Sales Price Rolling 12-Month Calculation

