

Local Market Update – July 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

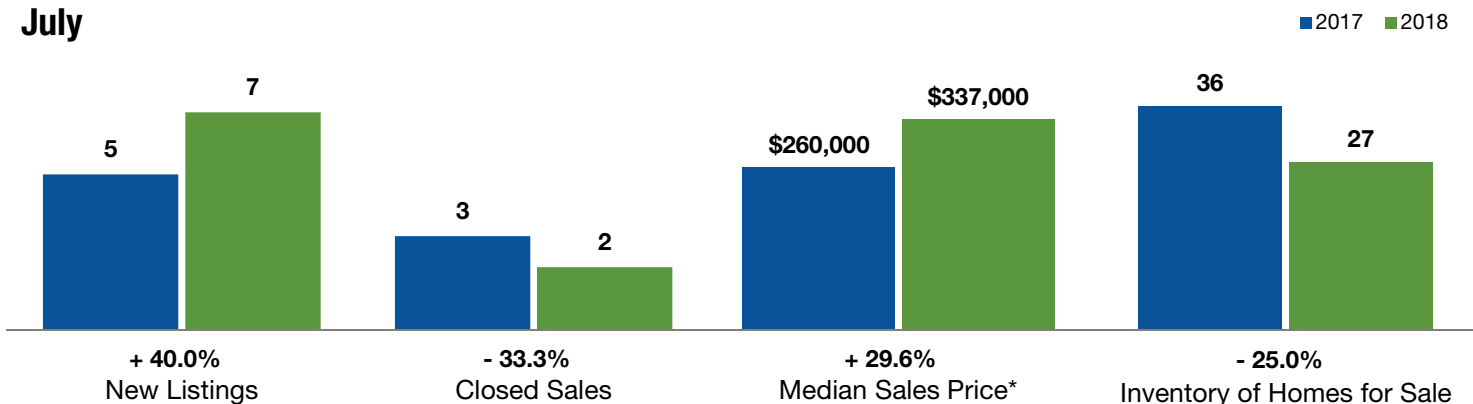


Lavonia

Key Metrics	July			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	5	7	+ 40.0%	58	44	- 24.1%
Closed Sales	3	2	- 33.3%	22	30	+ 36.4%
Median Sales Price*	\$260,000	\$337,000	+ 29.6%	\$213,750	\$325,000	+ 52.0%
Percent of List Price Received*	96.8%	98.6%	+ 33.0%	93.6%	94.6%	+ 33.0%
Days on Market Until Sale	52	80	+ 53.8%	106	141	+ 33.0%
Inventory of Homes for Sale	36	27	- 25.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

July



Historical Median Sales Price Rolling 12-Month Calculation

