

Local Market Update – July 2018

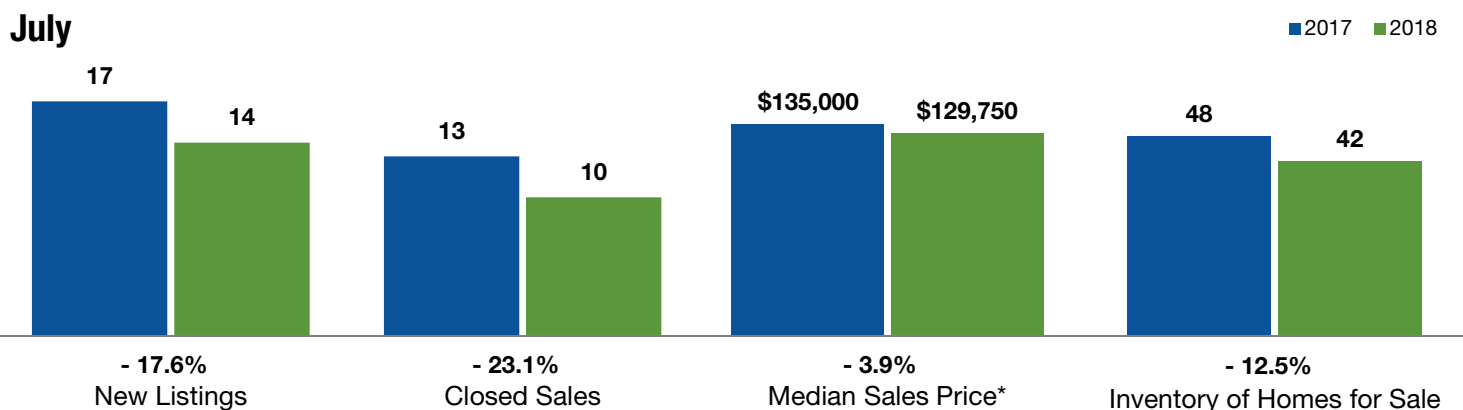
A Research Tool Provided by the Western Upstate Association of REALTORS®



Pickens

Key Metrics	July			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	17	14	- 17.6%	111	100	- 9.9%
Closed Sales	13	10	- 23.1%	61	73	+ 19.7%
Median Sales Price*	\$135,000	\$129,750	- 3.9%	\$165,000	\$165,000	0.0%
Percent of List Price Received*	97.6%	96.4%	+ 58.7%	96.1%	96.4%	+ 58.7%
Days on Market Until Sale	37	88	+ 137.8%	72	114	+ 58.3%
Inventory of Homes for Sale	48	42	- 12.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

