

# Local Market Update – June 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

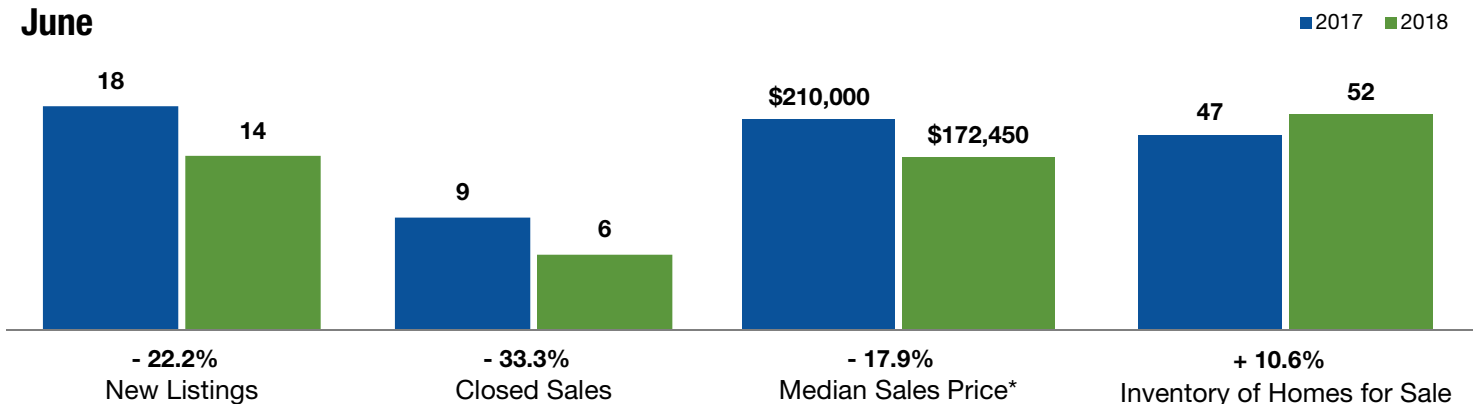


## Pickens

Key Metrics	June			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	18	14	- 22.2%	94	86	- 8.5%
Closed Sales	9	6	- 33.3%	48	62	+ 29.2%
Median Sales Price*	\$210,000	<b>\$172,450</b>	- 17.9%	\$167,750	<b>\$166,250</b>	- 0.9%
Percent of List Price Received*	92.5%	<b>94.8%</b>	+ 44.4%	95.6%	<b>96.5%</b>	+ 44.4%
Days on Market Until Sale	71	<b>195</b>	+ 174.6%	81	<b>117</b>	+ 44.4%
Inventory of Homes for Sale	47	<b>52</b>	+ 10.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

