

Local Market Update – June 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®



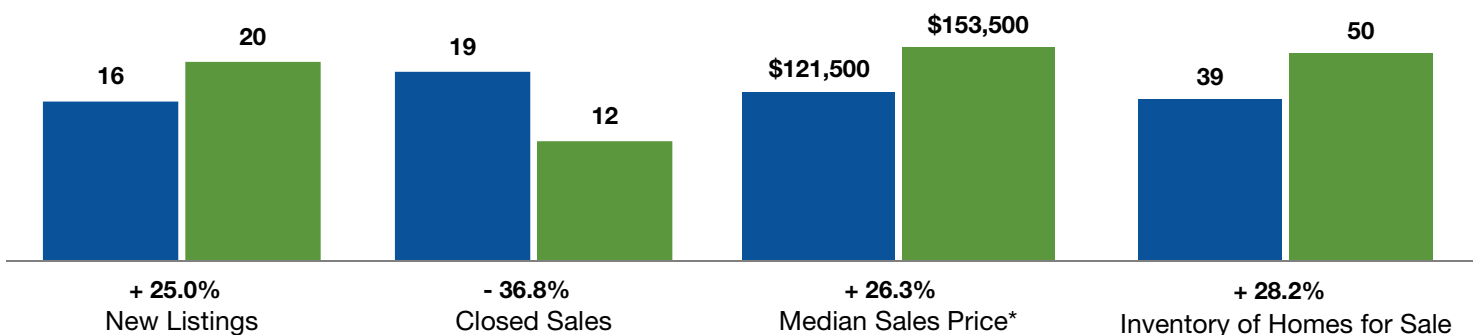
Central

| Key Metrics | June | | | YTD | | |
|---------------------------------|-----------|------------------|----------------|-----------|------------------|----------------|
| | 2017 | 2018 | Percent Change | 2017 | 2018 | Percent Change |
| New Listings | 16 | 20 | + 25.0% | 118 | 112 | - 5.1% |
| Closed Sales | 19 | 12 | - 36.8% | 84 | 78 | - 7.1% |
| Median Sales Price* | \$121,500 | \$153,500 | + 26.3% | \$115,500 | \$122,000 | + 5.6% |
| Percent of List Price Received* | 96.5% | 97.7% | + 84.3% | 97.6% | 96.9% | + 84.3% |
| Days on Market Until Sale | 34 | 62 | + 82.4% | 39 | 71 | + 82.1% |
| Inventory of Homes for Sale | 39 | 50 | + 28.2% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

