

# Local Market Update – June 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

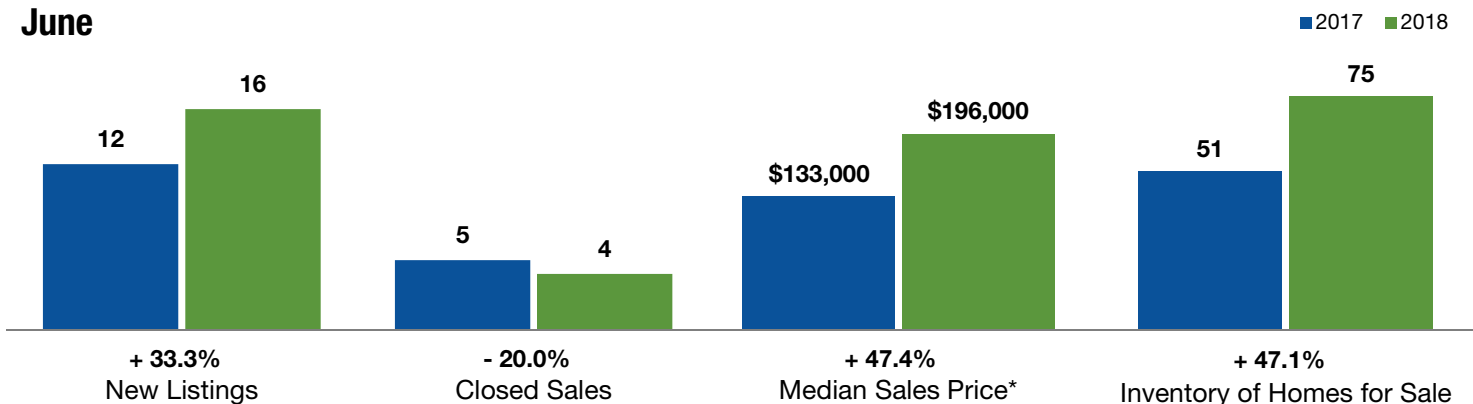


## Fair Play

Key Metrics	June			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	12	16	+ 33.3%	73	93	+ 27.4%
Closed Sales	5	4	- 20.0%	29	30	+ 3.4%
Median Sales Price*	\$133,000	<b>\$196,000</b>	+ 47.4%	\$215,000	<b>\$239,500</b>	+ 11.4%
Percent of List Price Received*	90.1%	<b>93.4%</b>	- 7.5%	93.9%	<b>93.9%</b>	- 7.5%
Days on Market Until Sale	83	138	+ 66.3%	113	104	- 8.0%
Inventory of Homes for Sale	51	75	+ 47.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

