

# Local Market Update – June 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

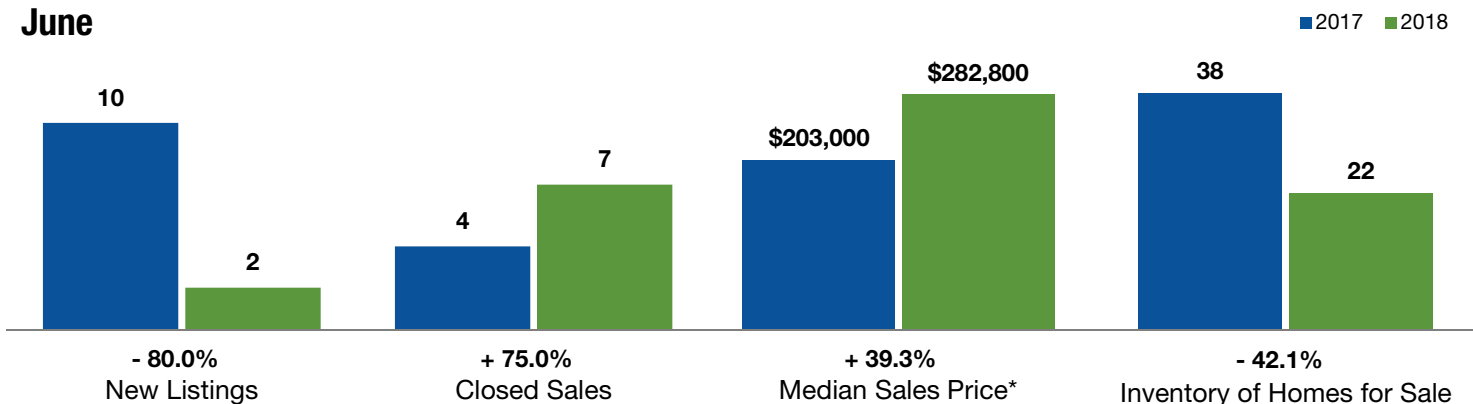


## Lavonia

Key Metrics	June			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	10	2	- 80.0%	53	37	- 30.2%
Closed Sales	4	7	+ 75.0%	19	28	+ 47.4%
Median Sales Price*	\$203,000	<b>\$282,800</b>	+ 39.3%	\$212,500	<b>\$325,000</b>	+ 52.9%
Percent of List Price Received*	92.2%	<b>95.0%</b>	+ 26.3%	93.1%	<b>94.3%</b>	+ 26.3%
Days on Market Until Sale	194	<b>156</b>	- 19.6%	115	<b>146</b>	+ 27.0%
Inventory of Homes for Sale	38	<b>22</b>	- 42.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

