

Local Market Update – June 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

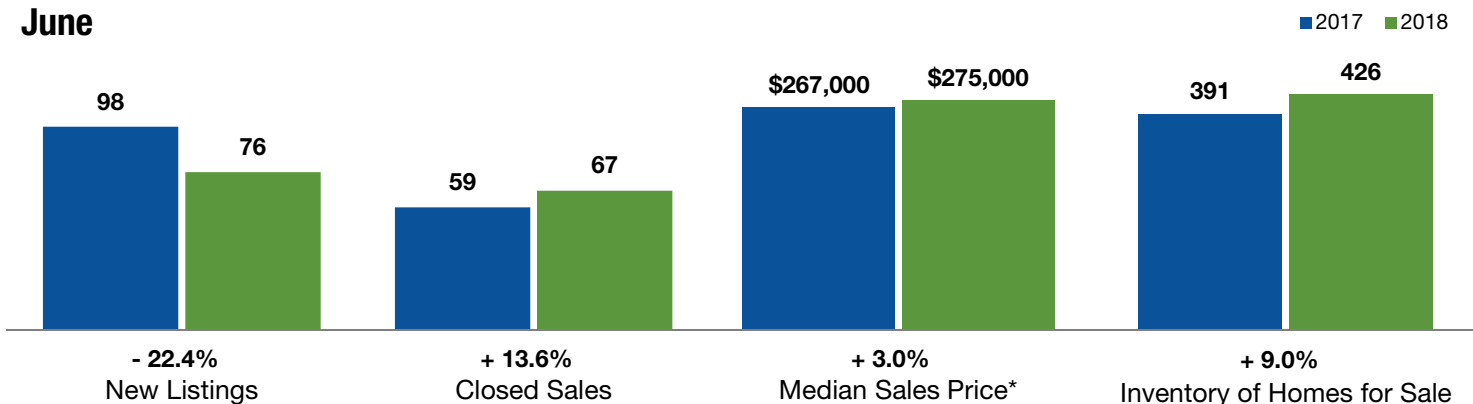


Lake Hartwell

Key Metrics	June			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	98	76	- 22.4%	572	633	+ 10.7%
Closed Sales	59	67	+ 13.6%	249	319	+ 28.1%
Median Sales Price*	\$267,000	\$275,000	+ 3.0%	\$240,000	\$260,000	+ 8.3%
Percent of List Price Received*	95.5%	96.5%	+ 33.9%	95.0%	95.2%	+ 33.9%
Days on Market Until Sale	66	117	+ 77.3%	95	127	+ 33.7%
Inventory of Homes for Sale	391	426	+ 9.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

