

# Local Market Update – May 2018

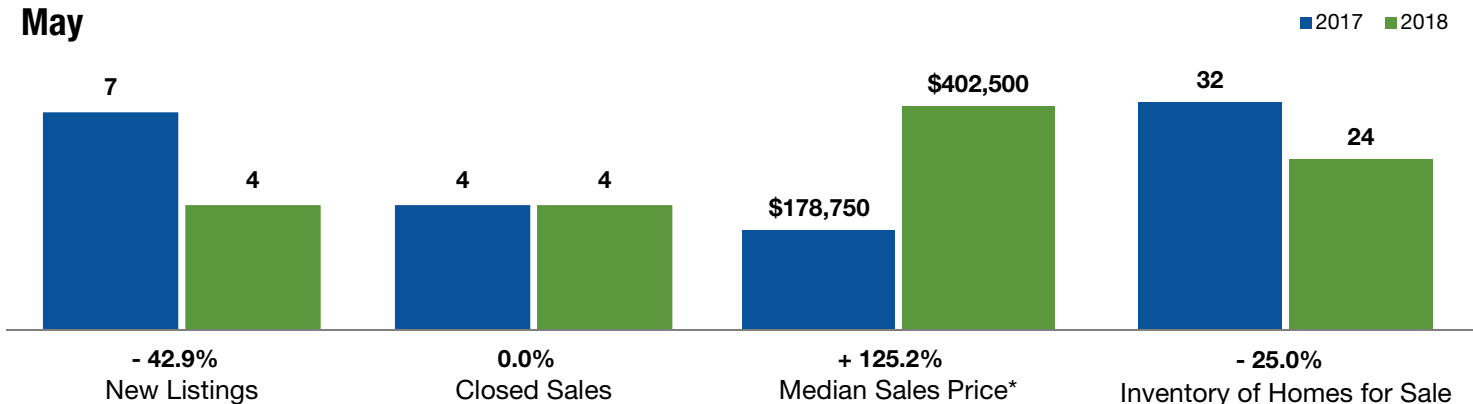
A Research Tool Provided by the Western Upstate Association of REALTORS®

## Lavonia

Key Metrics	May			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	7	4	- 42.9%	43	35	- 18.6%
Closed Sales	4	4	0.0%	15	20	+ 33.3%
Median Sales Price*	\$178,750	<b>\$402,500</b>	+ 125.2%	\$212,500	<b>\$338,000</b>	+ 59.1%
Percent of List Price Received*	95.8%	<b>97.4%</b>	+ 55.2%	93.3%	<b>94.0%</b>	+ 55.2%
Days on Market Until Sale	47	152	+ 223.4%	93	144	+ 54.8%
Inventory of Homes for Sale	32	24	- 25.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### May



### Historical Median Sales Price Rolling 12-Month Calculation

