

Local Market Update – May 2018

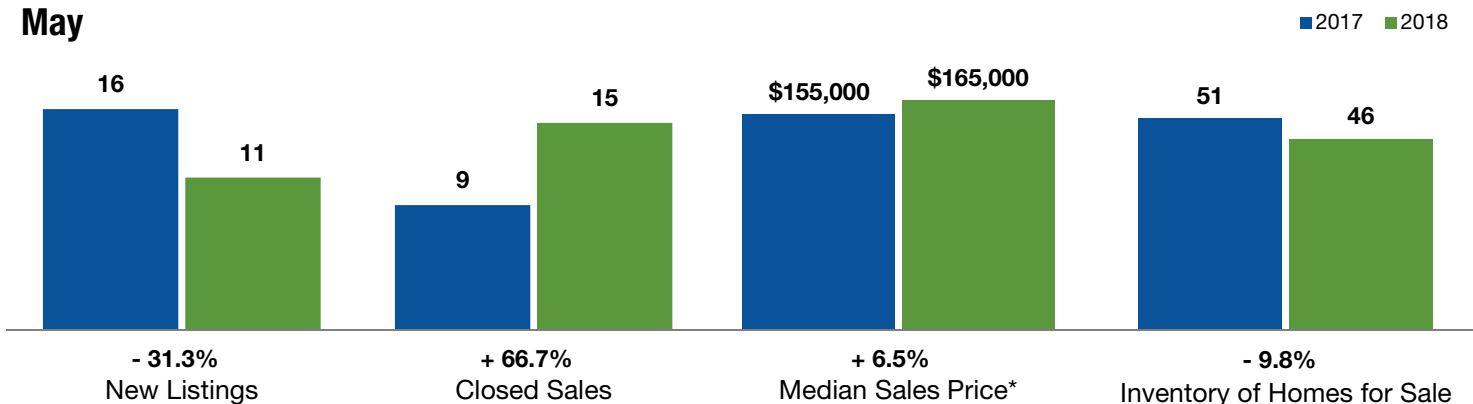
A Research Tool Provided by the Western Upstate Association of REALTORS®

Pickens

Key Metrics	May			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	16	11	- 31.3%	76	72	- 5.3%
Closed Sales	9	15	+ 66.7%	39	56	+ 43.6%
Median Sales Price*	\$155,000	\$165,000	+ 6.5%	\$164,500	\$163,750	- 0.5%
Percent of List Price Received*	95.6%	96.1%	+ 30.7%	96.4%	96.7%	+ 30.7%
Days on Market Until Sale	59	95	+ 61.0%	83	109	+ 31.3%
Inventory of Homes for Sale	51	46	- 9.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

May



Historical Median Sales Price Rolling 12-Month Calculation

