

# Local Market Update – May 2018

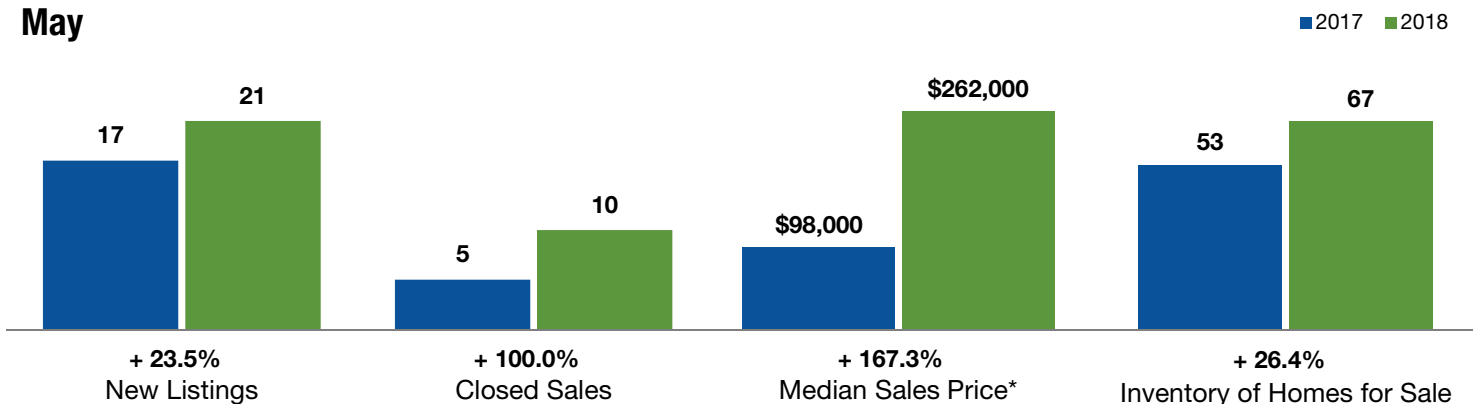
A Research Tool Provided by the Western Upstate Association of REALTORS®

## Fair Play

Key Metrics	May			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	17	21	+ 23.5%	61	77	+ 26.2%
Closed Sales	5	10	+ 100.0%	24	26	+ 8.3%
Median Sales Price*	\$98,000	<b>\$262,000</b>	+ 167.3%	\$219,500	<b>\$249,500</b>	+ 13.7%
Percent of List Price Received*	98.0%	<b>94.1%</b>	- 16.6%	94.7%	<b>94.0%</b>	- 16.6%
Days on Market Until Sale	207	84	- 59.4%	119	99	- 16.8%
Inventory of Homes for Sale	53	67	+ 26.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### May



### Historical Median Sales Price Rolling 12-Month Calculation

