

Local Market Update – May 2018

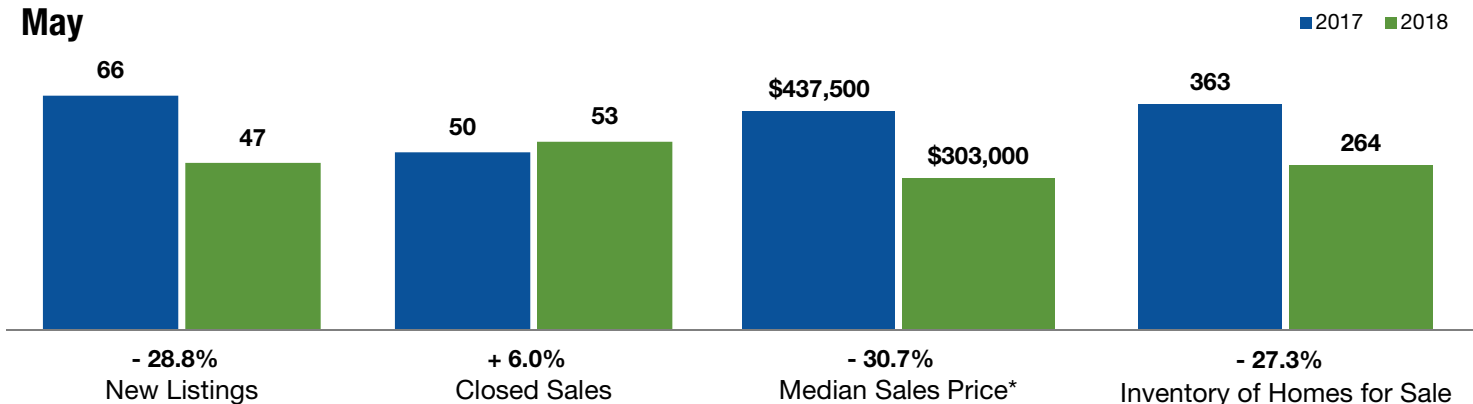
A Research Tool Provided by the Western Upstate Association of REALTORS®

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| Key Metrics | May | | | YTD | | |
|---------------------------------|-----------|------------------|----------------|-----------|------------------|----------------|
| | 2017 | 2018 | Percent Change | 2017 | 2018 | Percent Change |
| New Listings | 66 | 47 | - 28.8% | 352 | 274 | - 22.2% |
| Closed Sales | 50 | 53 | + 6.0% | 160 | 178 | + 11.3% |
| Median Sales Price* | \$437,500 | \$303,000 | - 30.7% | \$422,250 | \$381,000 | - 9.8% |
| Percent of List Price Received* | 93.9% | 94.2% | + 41.6% | 94.5% | 94.8% | + 41.6% |
| Days on Market Until Sale | 131 | 191 | + 45.8% | 119 | 168 | + 41.2% |
| Inventory of Homes for Sale | 363 | 264 | - 27.3% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

May



Historical Median Sales Price Rolling 12-Month Calculation

