

# Local Market Update – May 2018

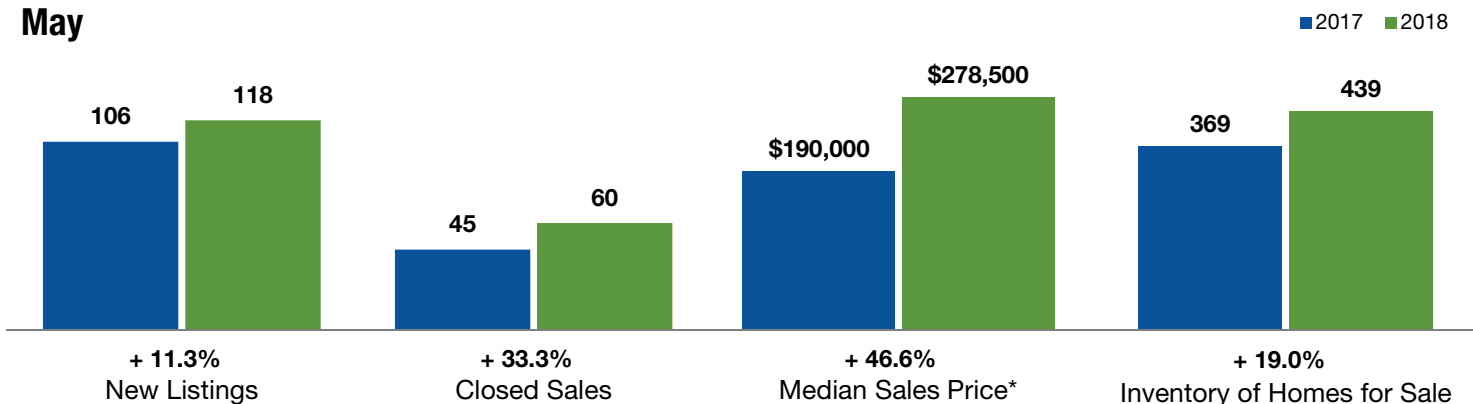
A Research Tool Provided by the Western Upstate Association of REALTORS®

## Lake Hartwell

Key Metrics	May			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	106	118	+ 11.3%	474	557	+ 17.5%
Closed Sales	45	60	+ 33.3%	190	251	+ 32.1%
Median Sales Price*	\$190,000	\$278,500	+ 46.6%	\$232,500	\$242,750	+ 4.4%
Percent of List Price Received*	95.9%	95.3%	+ 25.3%	94.9%	94.8%	+ 25.3%
Days on Market Until Sale	66	118	+ 78.8%	104	130	+ 25.0%
Inventory of Homes for Sale	369	439	+ 19.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### May



### Historical Median Sales Price Rolling 12-Month Calculation

