

Local Market Update – April 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

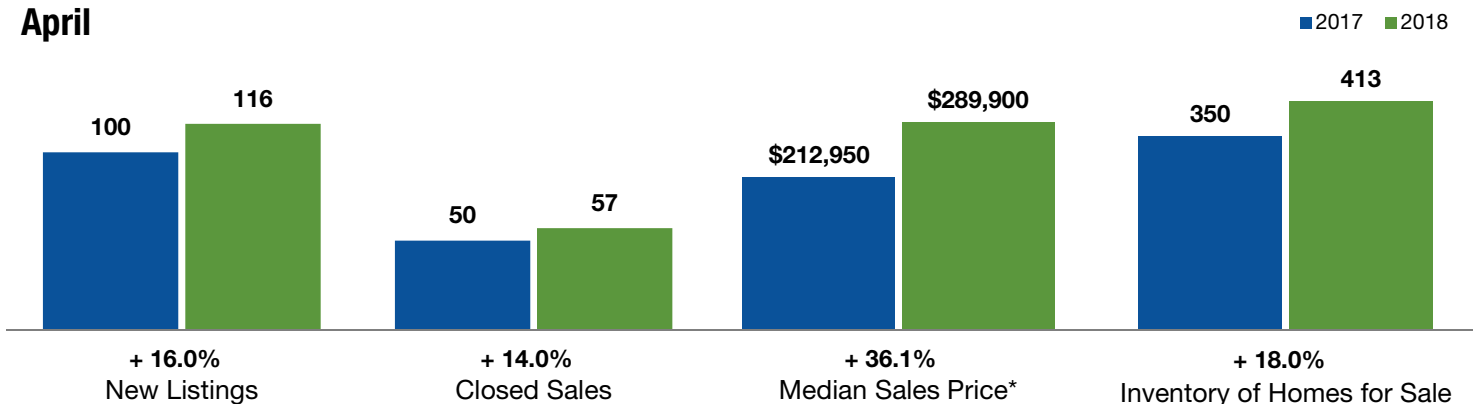


Lake Hartwell

Key Metrics	April			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	100	116	+ 16.0%	368	440	+ 19.6%
Closed Sales	50	57	+ 14.0%	145	189	+ 30.3%
Median Sales Price*	\$212,950	\$289,900	+ 36.1%	\$240,000	\$240,000	0.0%
Percent of List Price Received*	94.5%	95.1%	+ 16.3%	94.5%	94.7%	+ 16.3%
Days on Market Until Sale	115	110	- 4.3%	116	135	+ 16.4%
Inventory of Homes for Sale	350	413	+ 18.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

