

Local Market Update – April 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

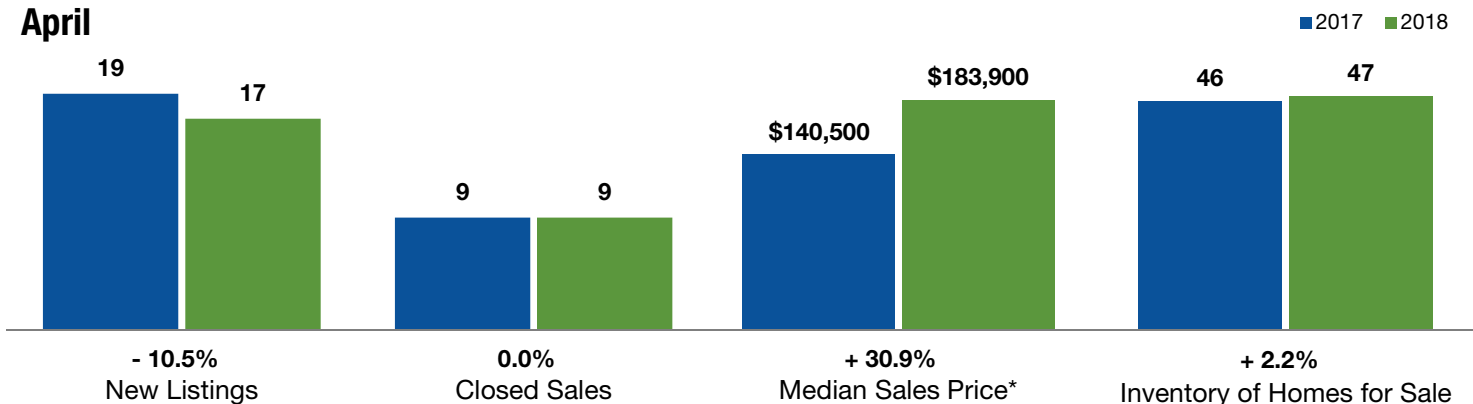


Pickens

Key Metrics	April			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	19	17	- 10.5%	60	60	0.0%
Closed Sales	9	9	0.0%	30	41	+ 36.7%
Median Sales Price*	\$140,500	\$183,900	+ 30.9%	\$164,750	\$162,500	- 1.4%
Percent of List Price Received*	92.6%	99.9%	+ 25.5%	96.6%	96.9%	+ 25.5%
Days on Market Until Sale	176	91	- 48.3%	91	114	+ 25.3%
Inventory of Homes for Sale	46	47	+ 2.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

