

Local Market Update – April 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®



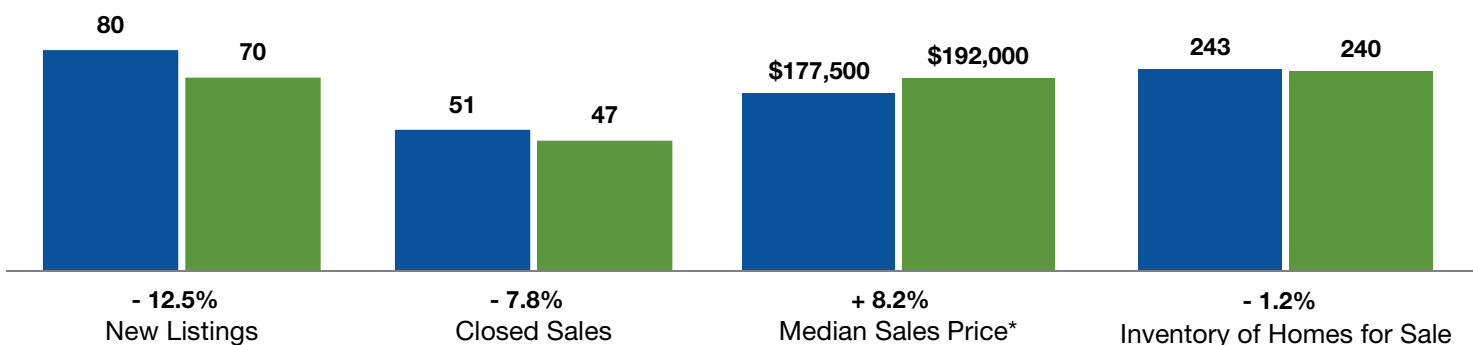
Seneca

| Key Metrics | April | | | YTD | | |
|---------------------------------|-----------|------------------|----------------|-----------|------------------|----------------|
| | 2017 | 2018 | Percent Change | 2017 | 2018 | Percent Change |
| New Listings | 80 | 70 | - 12.5% | 298 | 301 | + 1.0% |
| Closed Sales | 51 | 47 | - 7.8% | 173 | 169 | - 2.3% |
| Median Sales Price* | \$177,500 | \$192,000 | + 8.2% | \$177,488 | \$178,450 | + 0.5% |
| Percent of List Price Received* | 96.6% | 96.5% | + 25.8% | 96.5% | 95.8% | + 25.8% |
| Days on Market Until Sale | 71 | 83 | + 16.9% | 74 | 93 | + 25.7% |
| Inventory of Homes for Sale | 243 | 240 | - 1.2% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April

■ 2017 ■ 2018



Historical Median Sales Price Rolling 12-Month Calculation

