

# Local Market Update – March 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

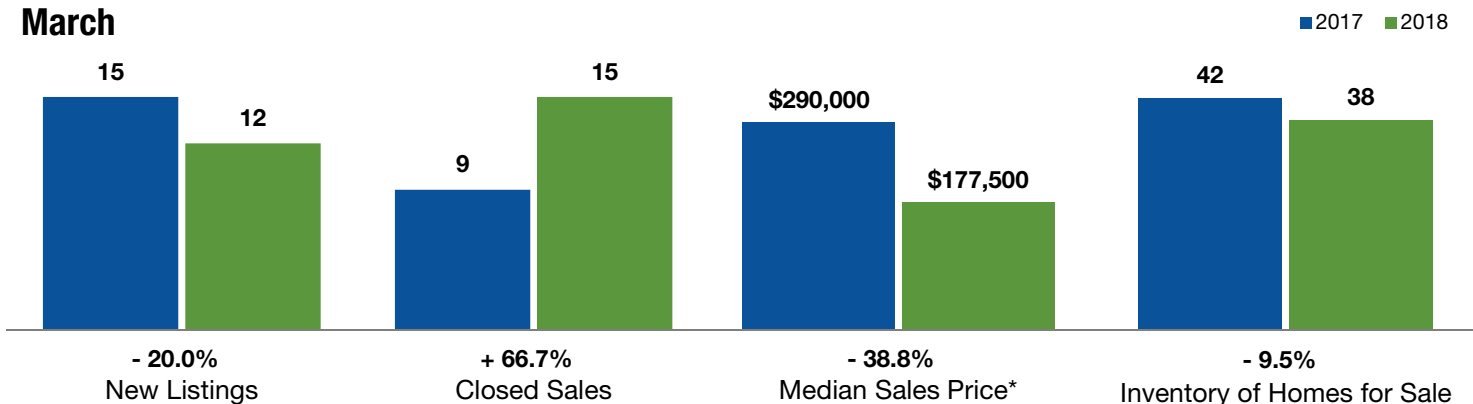


## Pickens

Key Metrics	March			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	15	12	- 20.0%	41	42	+ 2.4%
Closed Sales	9	15	+ 66.7%	21	32	+ 52.4%
Median Sales Price*	\$290,000	\$177,500	- 38.8%	\$170,500	\$153,000	- 10.3%
Percent of List Price Received*	97.1%	96.9%	+ 122.1%	98.3%	96.1%	+ 122.1%
Days on Market Until Sale	36	155	+ 330.6%	54	120	+ 122.2%
Inventory of Homes for Sale	42	38	- 9.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

