

# Local Market Update – March 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

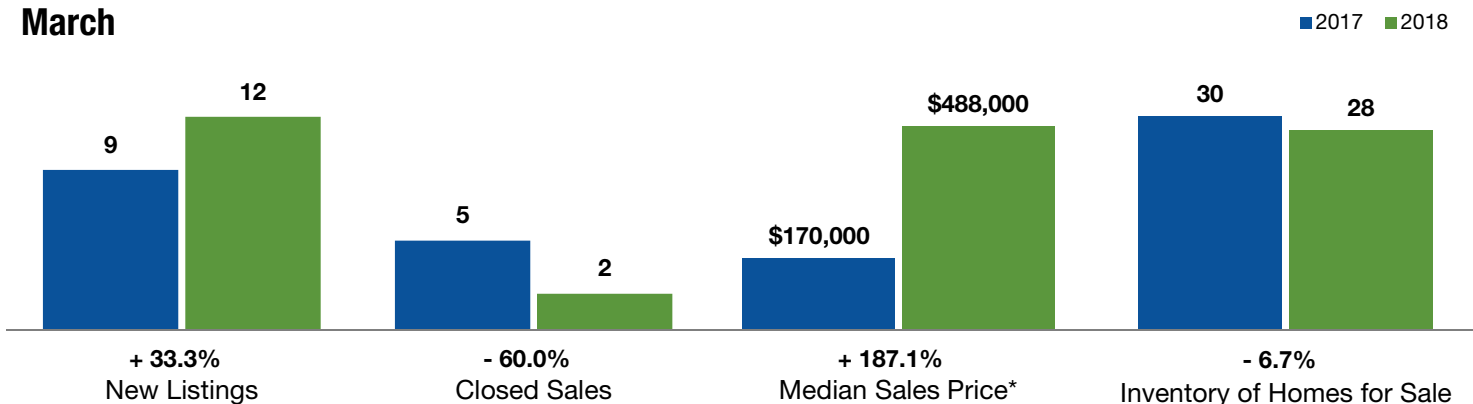


## Lavonia

Key Metrics	March			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	9	12	+ 33.3%	26	21	- 19.2%
Closed Sales	5	2	- 60.0%	10	5	- 50.0%
Median Sales Price*	\$170,000	<b>\$488,000</b>	+ 187.1%	\$192,500	<b>\$350,000</b>	+ 81.8%
Percent of List Price Received*	94.1%	<b>96.0%</b>	+ 48.3%	92.8%	<b>88.0%</b>	+ 48.3%
Days on Market Until Sale	90	215	+ 138.9%	119	176	+ 47.9%
Inventory of Homes for Sale	30	28	- 6.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

