

Local Market Update – March 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

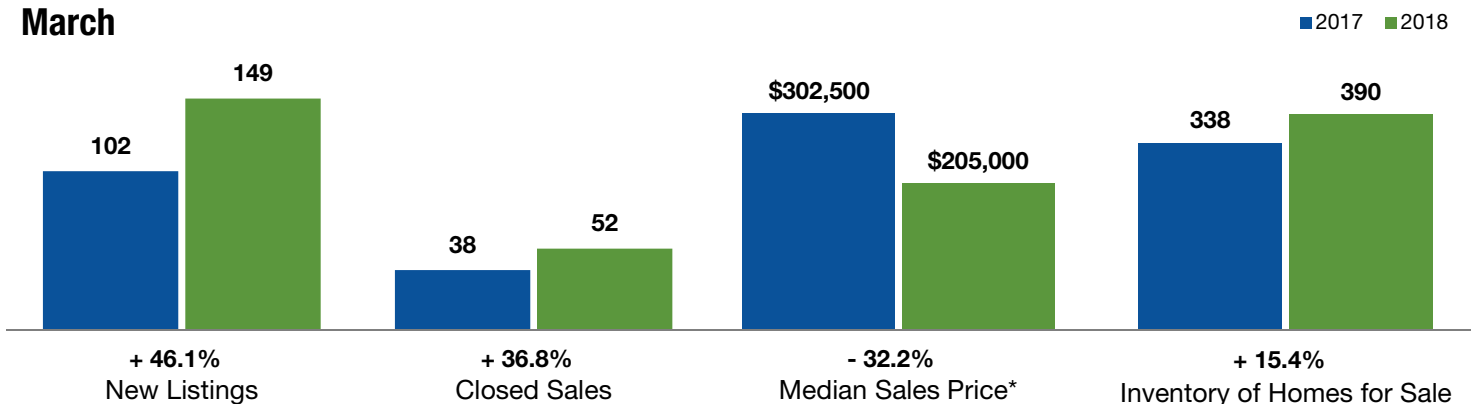


Lake Hartwell

Key Metrics	March			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	102	149	+ 46.1%	268	323	+ 20.5%
Closed Sales	38	52	+ 36.8%	95	126	+ 32.6%
Median Sales Price*	\$302,500	\$205,000	- 32.2%	\$257,000	\$224,000	- 12.8%
Percent of List Price Received*	94.7%	96.5%	+ 25.2%	94.6%	94.1%	+ 25.2%
Days on Market Until Sale	130	148	+ 13.8%	116	146	+ 25.9%
Inventory of Homes for Sale	338	390	+ 15.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

