

# Local Market Update – March 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

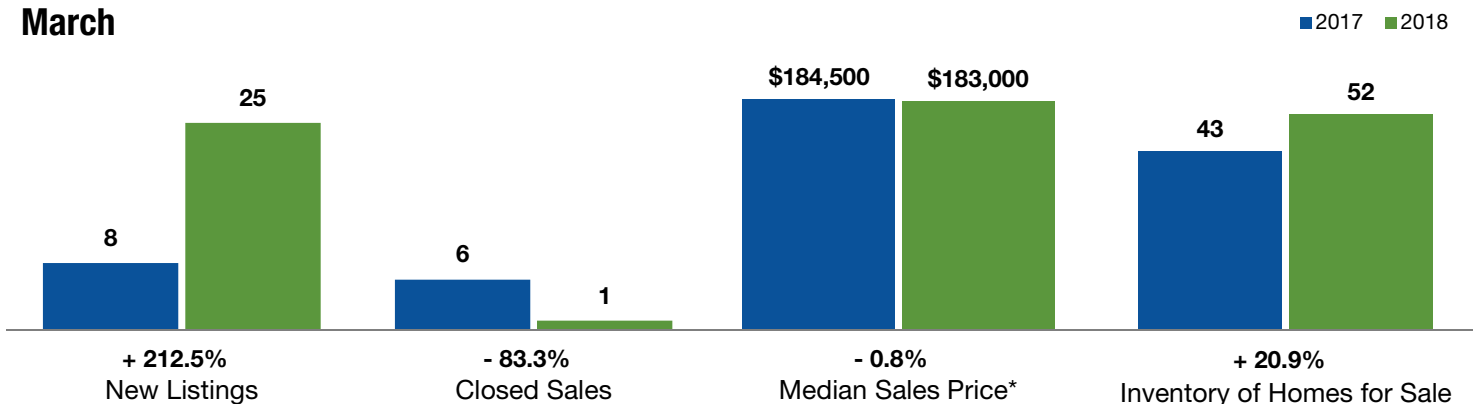


## Fair Play

Key Metrics	March			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	8	25	+ 212.5%	32	41	+ 28.1%
Closed Sales	6	1	- 83.3%	12	9	- 25.0%
Median Sales Price*	\$184,500	<b>\$183,000</b>	- 0.8%	\$225,000	<b>\$265,000</b>	+ 17.8%
Percent of List Price Received*	93.5%	<b>98.4%</b>	+ 38.5%	93.1%	<b>93.1%</b>	+ 38.5%
Days on Market Until Sale	34	91	+ 167.6%	82	114	+ 39.0%
Inventory of Homes for Sale	43	52	+ 20.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

