

Local Market Update – March 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

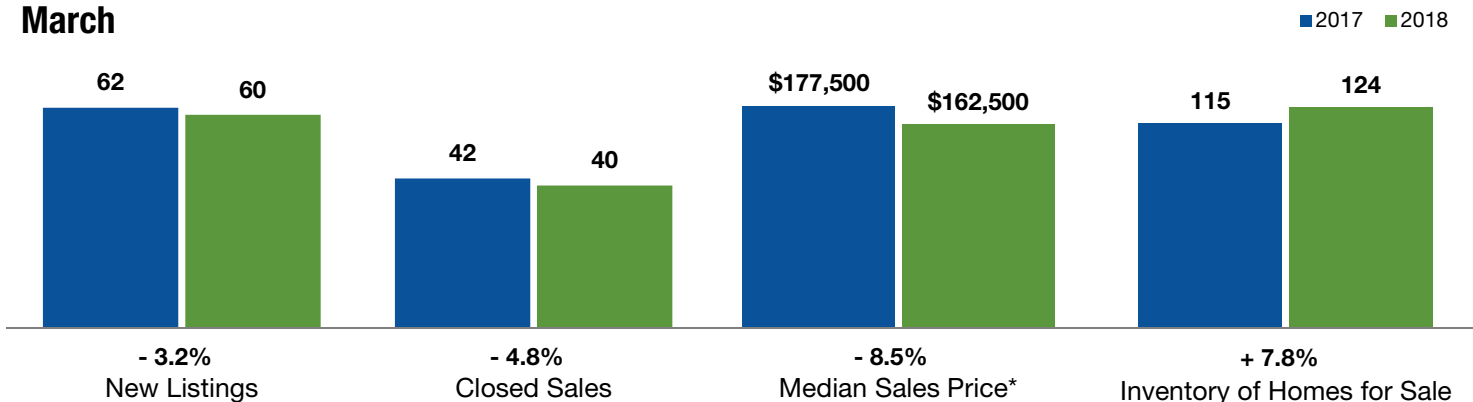


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Key Metrics	March			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	62	60	- 3.2%	156	166	+ 6.4%
Closed Sales	42	40	- 4.8%	104	100	- 3.8%
Median Sales Price*	\$177,500	\$162,500	- 8.5%	\$169,950	\$166,250	- 2.2%
Percent of List Price Received*	99.4%	96.1%	+ 10.3%	98.4%	97.1%	+ 10.3%
Days on Market Until Sale	58	95	+ 63.8%	67	74	+ 10.4%
Inventory of Homes for Sale	115	124	+ 7.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

