

Local Market Update – March 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

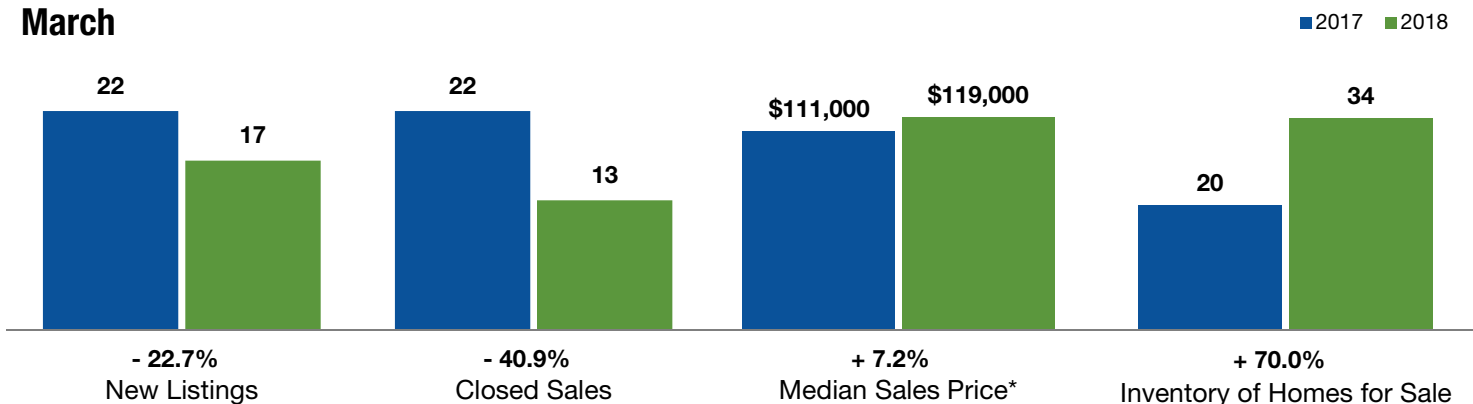


Central

Key Metrics	March			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	22	17	- 22.7%	56	50	- 10.7%
Closed Sales	22	13	- 40.9%	33	38	+ 15.2%
Median Sales Price*	\$111,000	\$119,000	+ 7.2%	\$111,000	\$121,636	+ 9.6%
Percent of List Price Received*	97.6%	99.9%	+ 16.2%	97.5%	97.0%	+ 16.2%
Days on Market Until Sale	39	114	+ 192.3%	50	58	+ 16.0%
Inventory of Homes for Sale	20	34	+ 70.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

