

Local Market Update – March 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

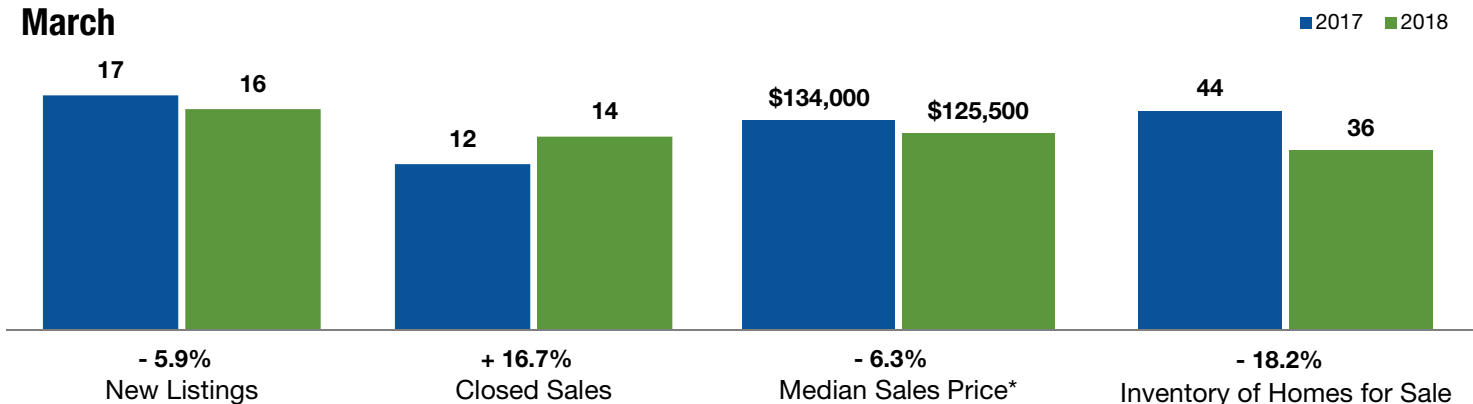


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Key Metrics	March			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	17	16	- 5.9%	55	52	- 5.5%
Closed Sales	12	14	+ 16.7%	35	31	- 11.4%
Median Sales Price*	\$134,000	\$125,500	- 6.3%	\$118,000	\$111,000	- 5.9%
Percent of List Price Received*	96.6%	95.6%	- 31.7%	96.5%	94.5%	- 31.7%
Days on Market Until Sale	67	60	- 10.4%	107	73	- 31.8%
Inventory of Homes for Sale	44	36	- 18.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

