

Local Market Update – February 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

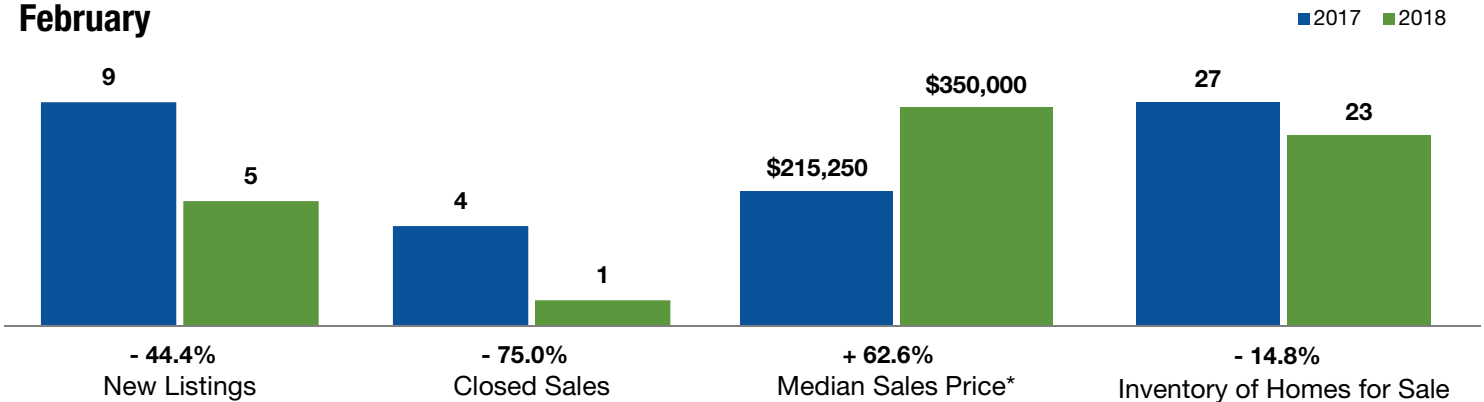


Lavonia

Key Metrics	February			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	9	5	- 44.4%	17	9	- 47.1%
Closed Sales	4	1	- 75.0%	5	3	- 40.0%
Median Sales Price*	\$215,250	\$350,000	+ 62.6%	\$215,000	\$346,000	+ 60.9%
Percent of List Price Received*	92.9%	93.3%	- 3.0%	91.5%	82.7%	- 3.0%
Days on Market Until Sale	183	143	- 21.9%	155	150	- 3.2%
Inventory of Homes for Sale	27	23	- 14.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Historical Median Sales Price Rolling 12-Month Calculation

