

# Local Market Update – February 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

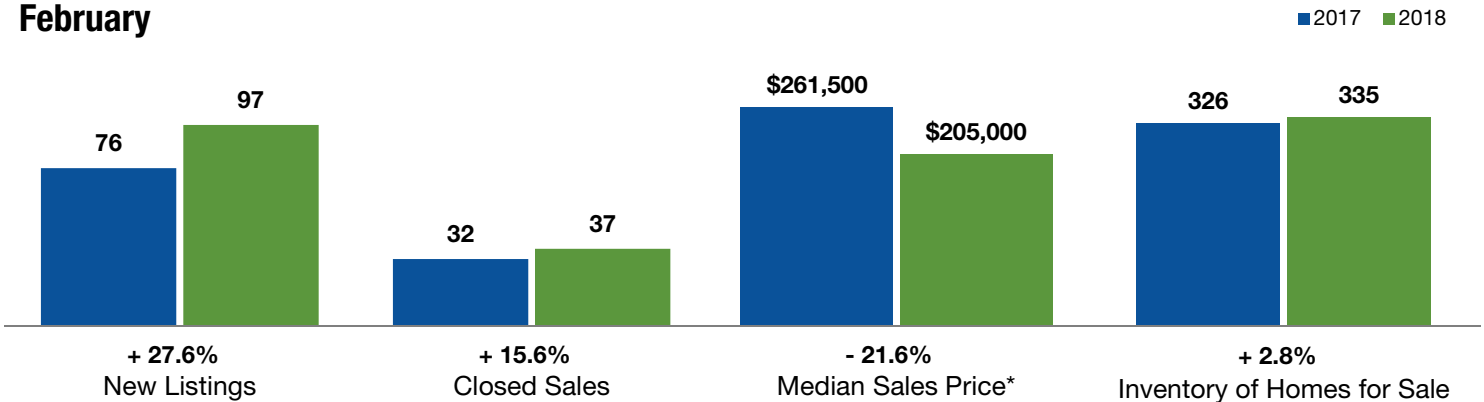


## Lake Hartwell

Key Metrics	February			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	76	97	+ 27.6%	166	175	+ 5.4%
Closed Sales	32	37	+ 15.6%	57	73	+ 28.1%
Median Sales Price*	\$261,500	<b>\$205,000</b>	- 21.6%	\$240,000	<b>\$240,000</b>	0.0%
Percent of List Price Received*	93.8%	<b>92.9%</b>	+ 32.7%	94.5%	<b>92.7%</b>	+ 32.7%
Days on Market Until Sale	136	140	+ 2.9%	107	142	+ 32.7%
Inventory of Homes for Sale	326	335	+ 2.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### February



### Historical Median Sales Price Rolling 12-Month Calculation

