

# Local Market Update – February 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

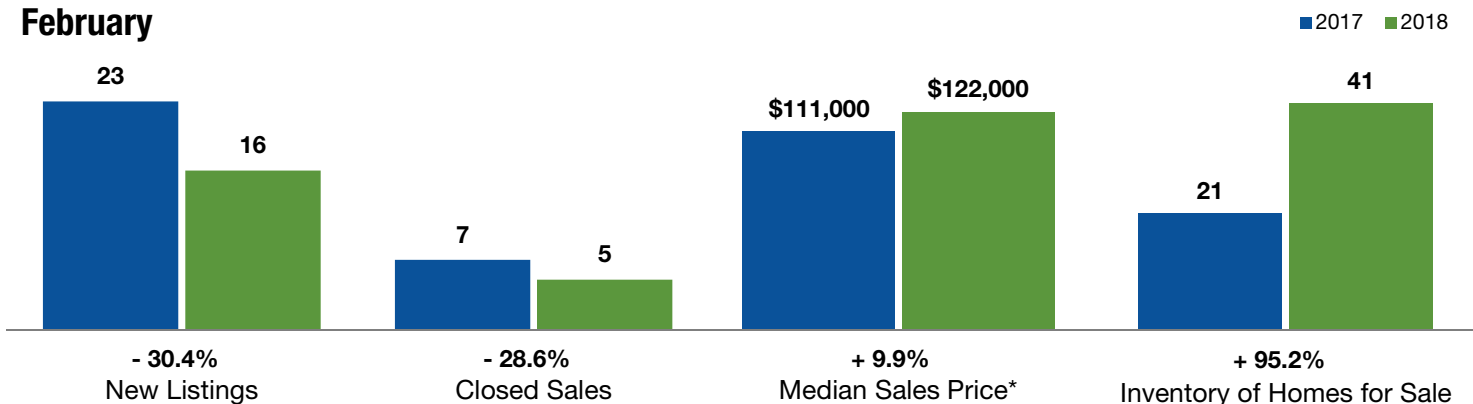


## Central

| Key Metrics                     | February  |           |                | YTD       |           |                |
|---------------------------------|-----------|-----------|----------------|-----------|-----------|----------------|
|                                 | 2017      | 2018      | Percent Change | 2017      | 2018      | Percent Change |
| New Listings                    | 23        | 16        | - 30.4%        | 34        | 33        | - 2.9%         |
| Closed Sales                    | 7         | 5         | - 28.6%        | 11        | 25        | + 127.3%       |
| Median Sales Price*             | \$111,000 | \$122,000 | + 9.9%         | \$111,000 | \$121,636 | + 9.6%         |
| Percent of List Price Received* | 98.4%     | 93.6%     | - 60.1%        | 97.4%     | 95.6%     | - 60.1%        |
| Days on Market Until Sale       | 96        | 36        | - 62.5%        | 71        | 28        | - 60.6%        |
| Inventory of Homes for Sale     | 21        | 41        | + 95.2%        | --        | --        | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### February



### Historical Median Sales Price Rolling 12-Month Calculation

