

Local Market Update – February 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

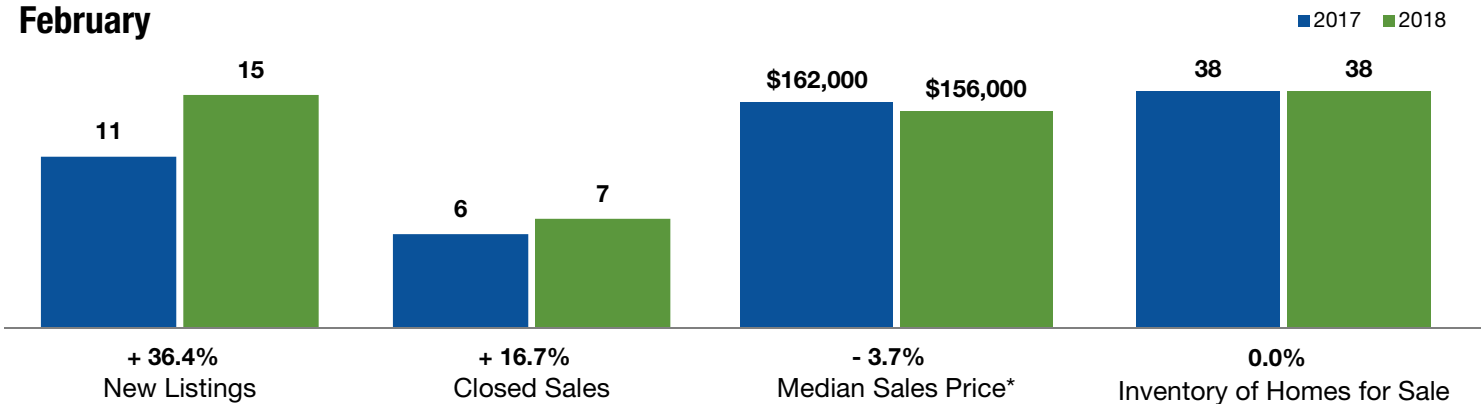


Pickens

Key Metrics	February			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	11	15	+ 36.4%	26	30	+ 15.4%
Closed Sales	6	7	+ 16.7%	12	17	+ 41.7%
Median Sales Price*	\$162,000	\$156,000	- 3.7%	\$167,750	\$120,000	- 28.5%
Percent of List Price Received*	97.3%	96.6%	+ 32.3%	99.2%	95.4%	+ 32.3%
Days on Market Until Sale	43	61	+ 41.9%	68	90	+ 32.4%
Inventory of Homes for Sale	38	38	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Historical Median Sales Price Rolling 12-Month Calculation

