

Local Market Update – January 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

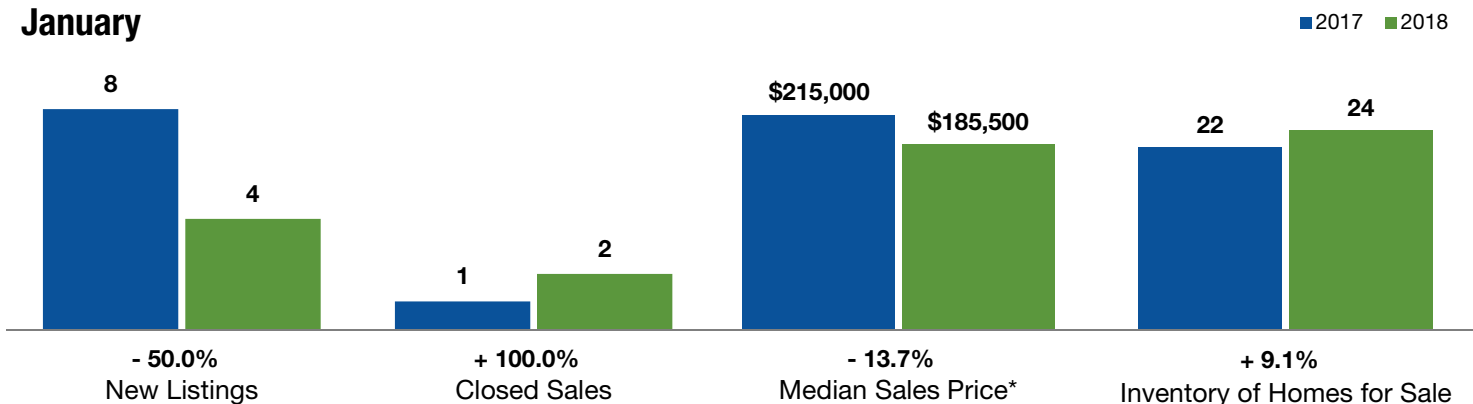


Lavonia

Key Metrics	January			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	8	4	- 50.0%	8	4	- 50.0%
Closed Sales	1	2	+ 100.0%	1	2	+ 100.0%
Median Sales Price*	\$215,000	\$185,500	- 13.7%	\$215,000	\$185,500	- 13.7%
Percent of List Price Received*	86.0%	77.3%	+ 116.9%	86.0%	77.3%	+ 116.9%
Days on Market Until Sale	71	154	+ 116.9%	71	154	+ 116.9%
Inventory of Homes for Sale	22	24	+ 9.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

