

Local Market Update – January 2018

A Research Tool Provided by the Western Upstate Association of REALTORS®

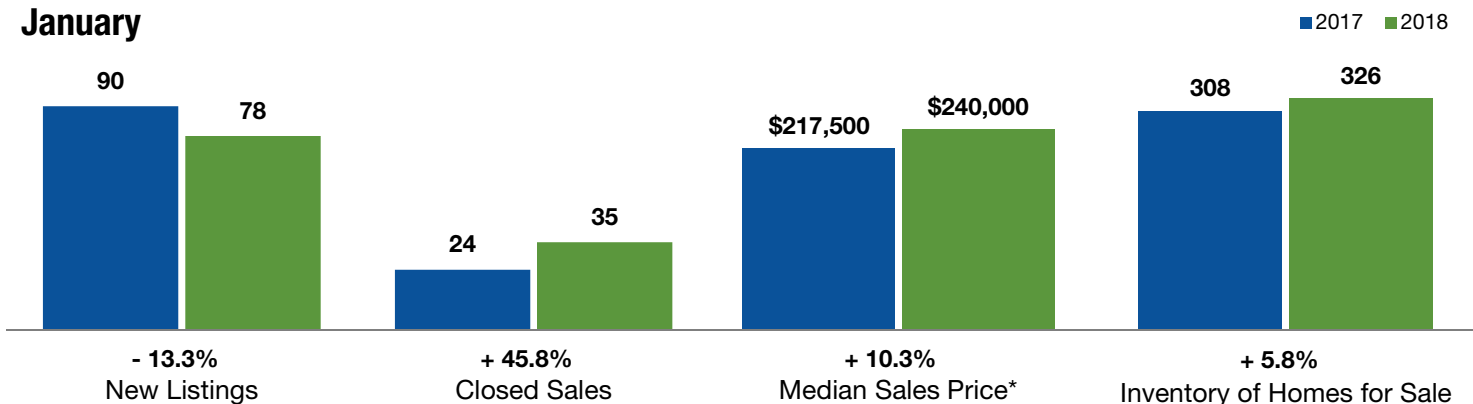


Lake Hartwell

Key Metrics	January			YTD		
	2017	2018	Percent Change	2017	2018	Percent Change
New Listings	90	78	- 13.3%	90	78	- 13.3%
Closed Sales	24	35	+ 45.8%	24	35	+ 45.8%
Median Sales Price*	\$217,500	\$240,000	+ 10.3%	\$217,500	\$240,000	+ 10.3%
Percent of List Price Received*	95.1%	92.3%	+ 94.9%	95.1%	92.3%	+ 94.9%
Days on Market Until Sale	77	151	+ 96.1%	77	151	+ 96.1%
Inventory of Homes for Sale	308	326	+ 5.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

