

Local Market Update – December 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

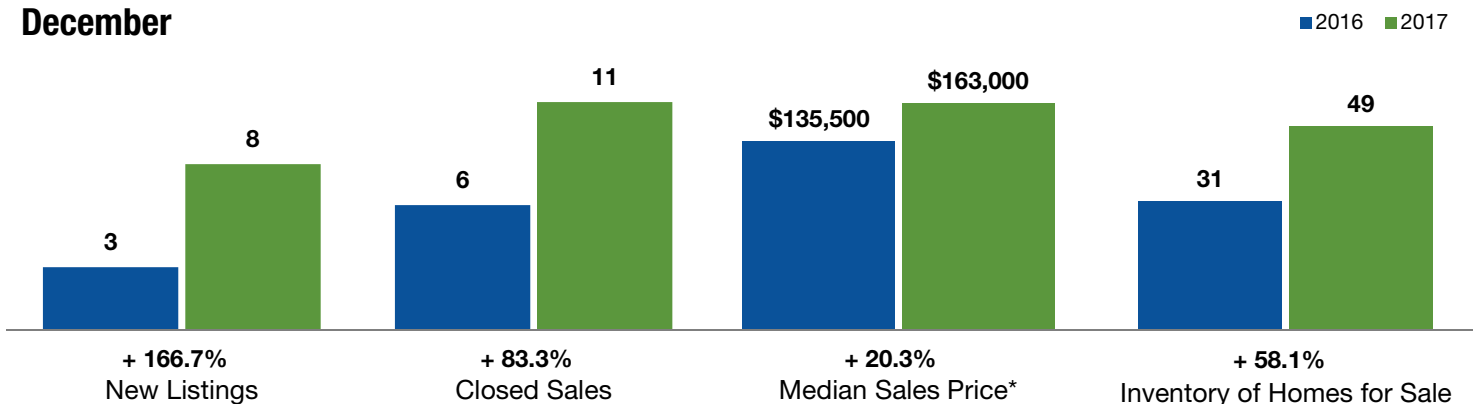


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Key Metrics	December			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	3	8	+ 166.7%	138	179	+ 29.7%
Closed Sales	6	11	+ 83.3%	100	112	+ 12.0%
Median Sales Price*	\$135,500	\$163,000	+ 20.3%	\$142,500	\$170,500	+ 19.6%
Percent of List Price Received*	95.0%	94.9%	- 0.1%	96.0%	95.9%	- 0.2%
Days on Market Until Sale	112	54	- 52.3%	88	70	- 21.2%
Inventory of Homes for Sale	31	49	+ 58.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

