

Local Market Update – December 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

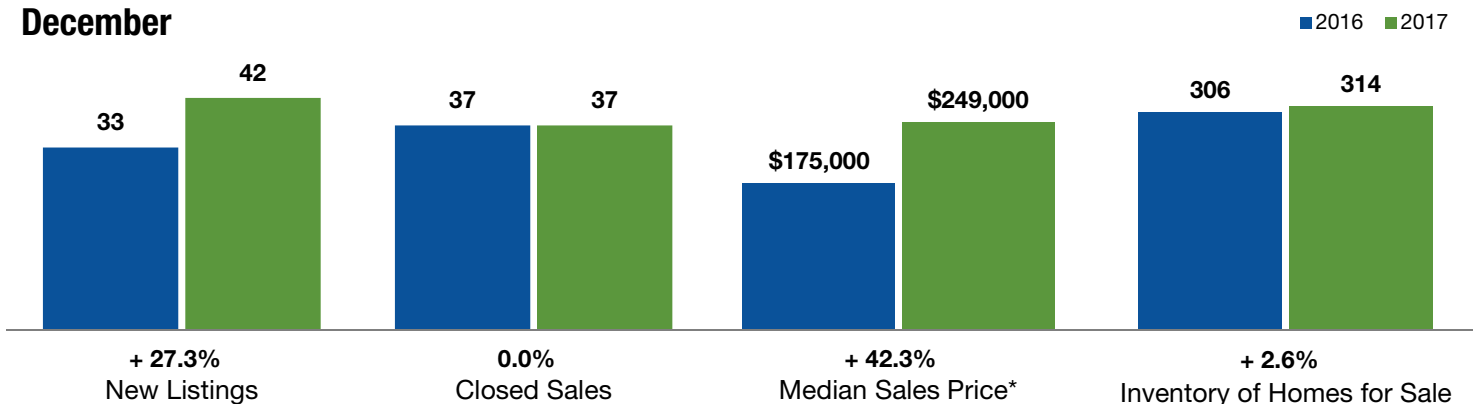


Lake Hartwell

Key Metrics	December			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	33	42	+ 27.3%	1,018	972	- 4.5%
Closed Sales	37	37	0.0%	560	501	- 10.5%
Median Sales Price*	\$175,000	\$249,000	+ 42.3%	\$227,250	\$245,000	+ 7.8%
Percent of List Price Received*	93.6%	94.9%	+ 1.4%	94.6%	95.0%	+ 0.5%
Days on Market Until Sale	144	110	- 24.2%	111	97	- 13.0%
Inventory of Homes for Sale	306	314	+ 2.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

