

Local Market Update – December 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

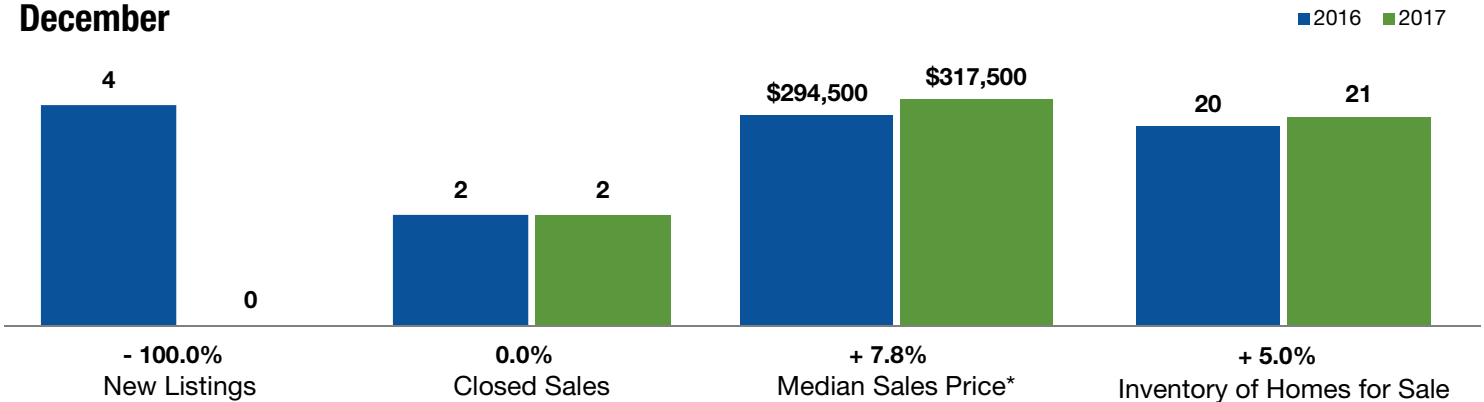


Lavonia

Key Metrics	December			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	4	0	- 100.0%	69	78	+ 13.0%
Closed Sales	2	2	0.0%	43	35	- 18.6%
Median Sales Price*	\$294,500	\$317,500	+ 7.8%	\$218,500	\$220,000	+ 0.7%
Percent of List Price Received*	93.1%	93.3%	+ 0.3%	94.4%	94.0%	- 0.4%
Days on Market Until Sale	144	126	- 12.5%	145	99	- 31.7%
Inventory of Homes for Sale	20	21	+ 5.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

