

# Local Market Update – December 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

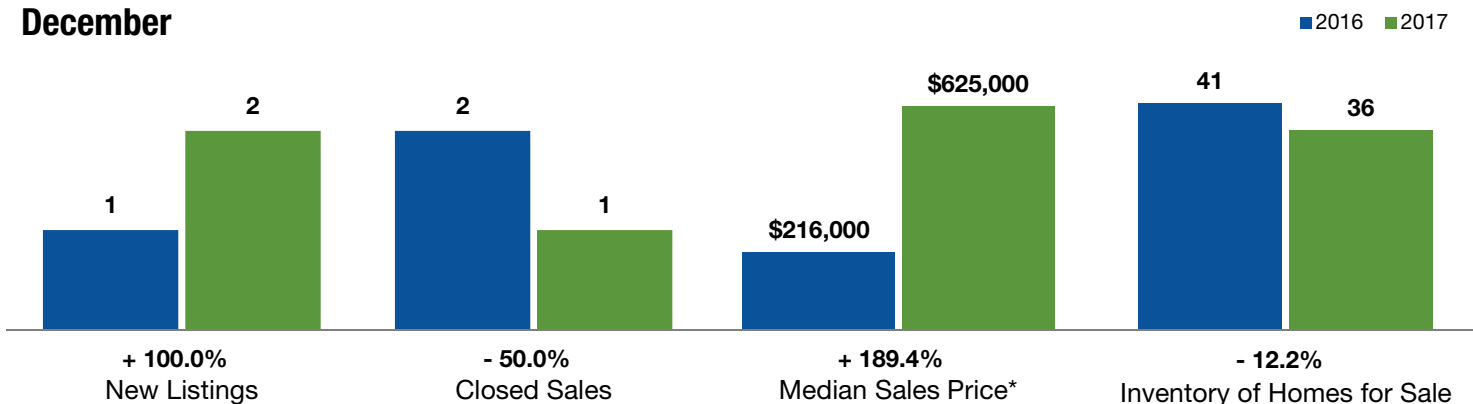


## Fair Play

Key Metrics	December			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	1	2	+ 100.0%	112	101	- 9.8%
Closed Sales	2	1	- 50.0%	51	57	+ 11.8%
Median Sales Price*	\$216,000	<b>\$625,000</b>	+ 189.4%	\$230,000	<b>\$224,800</b>	- 2.3%
Percent of List Price Received*	95.2%	<b>100.0%</b>	+ 5.1%	93.8%	<b>94.2%</b>	+ 0.4%
Days on Market Until Sale	105	8	- 92.3%	93	93	- 0.2%
Inventory of Homes for Sale	41	36	- 12.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### December



### Historical Median Sales Price Rolling 12-Month Calculation

