

Local Market Update – November 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

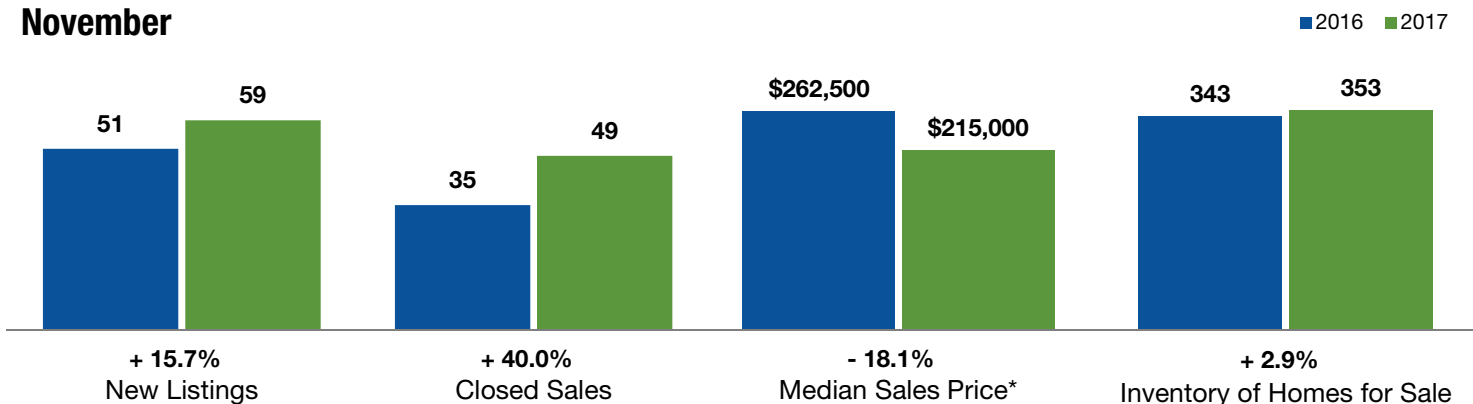


Lake Hartwell

Key Metrics	November			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	51	59	+ 15.7%	985	933	- 5.3%
Closed Sales	35	49	+ 40.0%	523	464	- 11.3%
Median Sales Price*	\$262,500	\$215,000	- 18.1%	\$230,000	\$243,750	+ 6.0%
Percent of List Price Received*	94.9%	94.7%	- 0.2%	94.6%	95.0%	+ 0.4%
Days on Market Until Sale	102	98	- 3.7%	109	96	- 12.1%
Inventory of Homes for Sale	343	353	+ 2.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

