

# Local Market Update – November 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

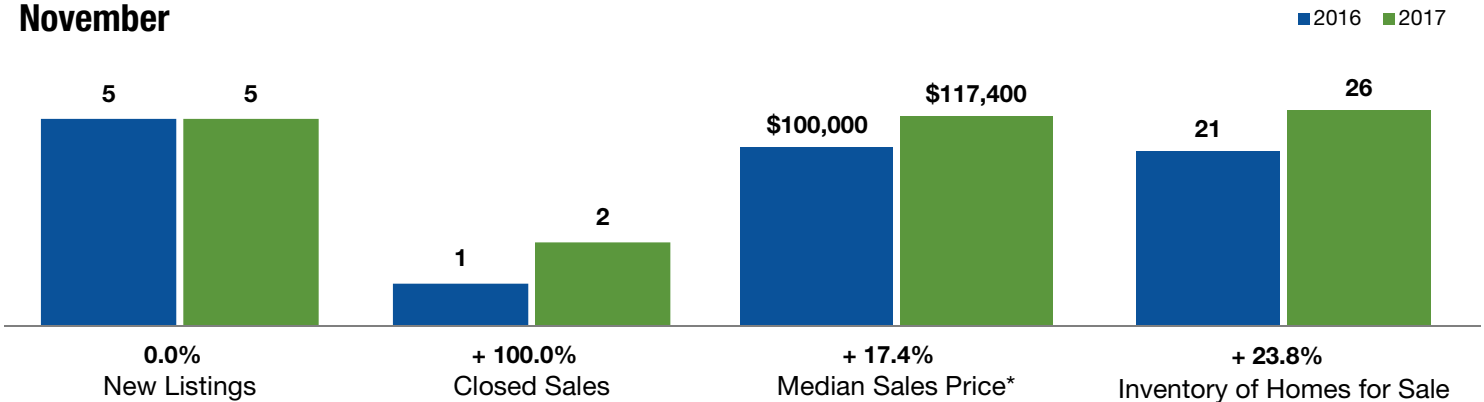


## Lavonia

Key Metrics	November			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	5	5	0.0%	65	78	+ 20.0%
Closed Sales	1	2	+ 100.0%	41	33	- 19.5%
Median Sales Price*	\$100,000	\$117,400	+ 17.4%	\$211,000	\$220,000	+ 4.3%
Percent of List Price Received*	95.2%	95.8%	+ 0.6%	94.5%	94.0%	- 0.5%
Days on Market Until Sale	327	91	- 72.2%	145	97	- 32.9%
Inventory of Homes for Sale	21	26	+ 23.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

