

# Local Market Update – October 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

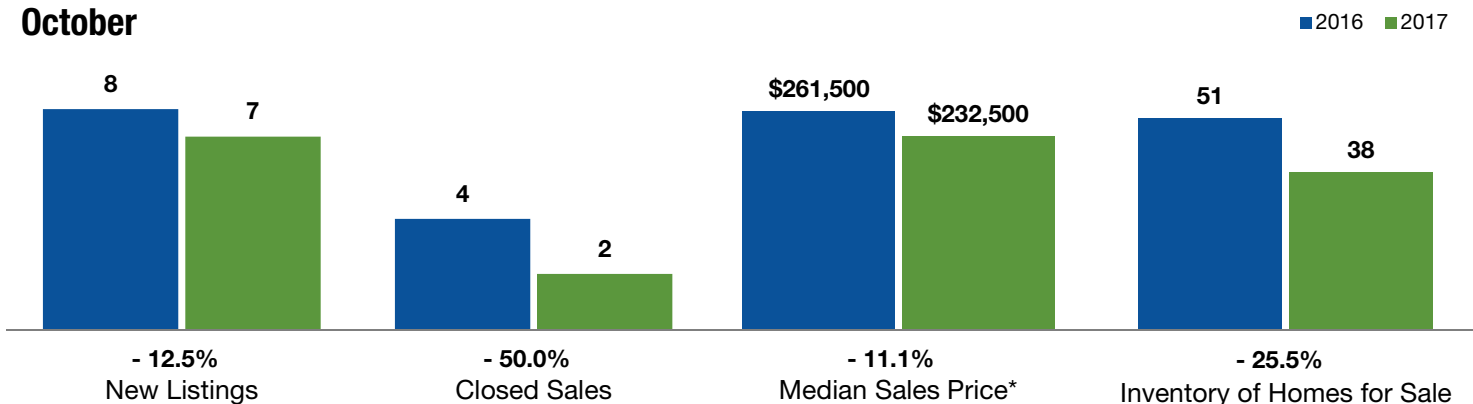


## Fair Play

Key Metrics	October			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	8	7	- 12.5%	105	92	- 12.4%
Closed Sales	4	2	- 50.0%	47	49	+ 4.3%
Median Sales Price*	\$261,500	<b>\$232,500</b>	- 11.1%	\$230,000	<b>\$224,800</b>	- 2.3%
Percent of List Price Received*	95.0%	<b>95.4%</b>	+ 0.5%	94.2%	<b>94.3%</b>	+ 0.1%
Days on Market Until Sale	40	<b>341</b>	+ 746.0%	89	<b>87</b>	- 2.1%
Inventory of Homes for Sale	51	<b>38</b>	- 25.5%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### October



### Historical Median Sales Price Rolling 12-Month Calculation

