

Local Market Update – October 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

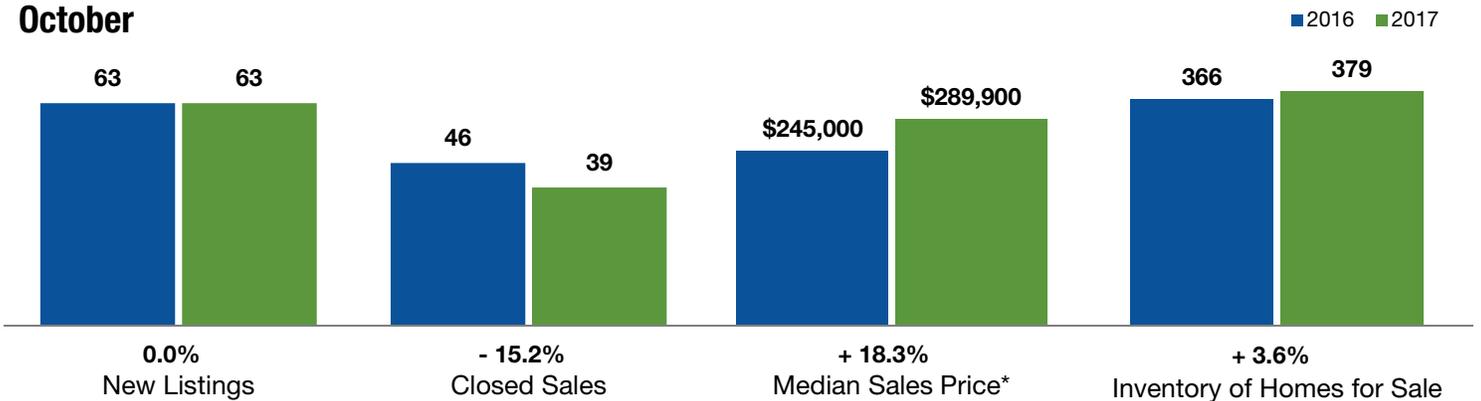


Lake Hartwell

Key Metrics	October			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	63	63	0.0%	934	877	- 6.1%
Closed Sales	46	39	- 15.2%	488	415	- 15.0%
Median Sales Price*	\$245,000	\$289,900	+ 18.3%	\$227,000	\$248,000	+ 9.3%
Percent of List Price Received*	94.6%	94.0%	- 0.6%	94.6%	95.1%	+ 0.5%
Days on Market Until Sale	124	104	- 15.6%	109	95	- 12.8%
Inventory of Homes for Sale	366	379	+ 3.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

