

Local Market Update – October 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

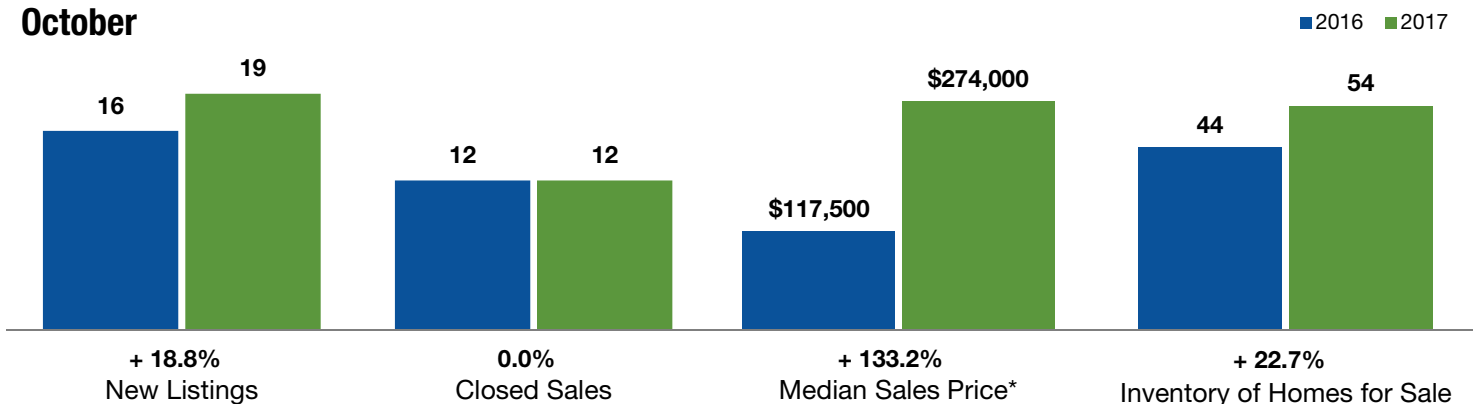


Pickens

| Key Metrics | October | | | YTD | | |
|---------------------------------|-----------|-----------|----------------|-----------|-----------|----------------|
| | 2016 | 2017 | Percent Change | 2016 | 2017 | Percent Change |
| New Listings | 16 | 19 | + 18.8% | 126 | 146 | + 15.9% |
| Closed Sales | 12 | 12 | 0.0% | 89 | 89 | 0.0% |
| Median Sales Price* | \$117,500 | \$274,000 | + 133.2% | \$139,000 | \$177,500 | + 27.7% |
| Percent of List Price Received* | 94.1% | 98.1% | + 4.2% | 96.0% | 96.5% | + 0.5% |
| Days on Market Until Sale | 78 | 51 | - 34.6% | 89 | 72 | - 19.6% |
| Inventory of Homes for Sale | 44 | 54 | + 22.7% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

