

Local Market Update – October 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

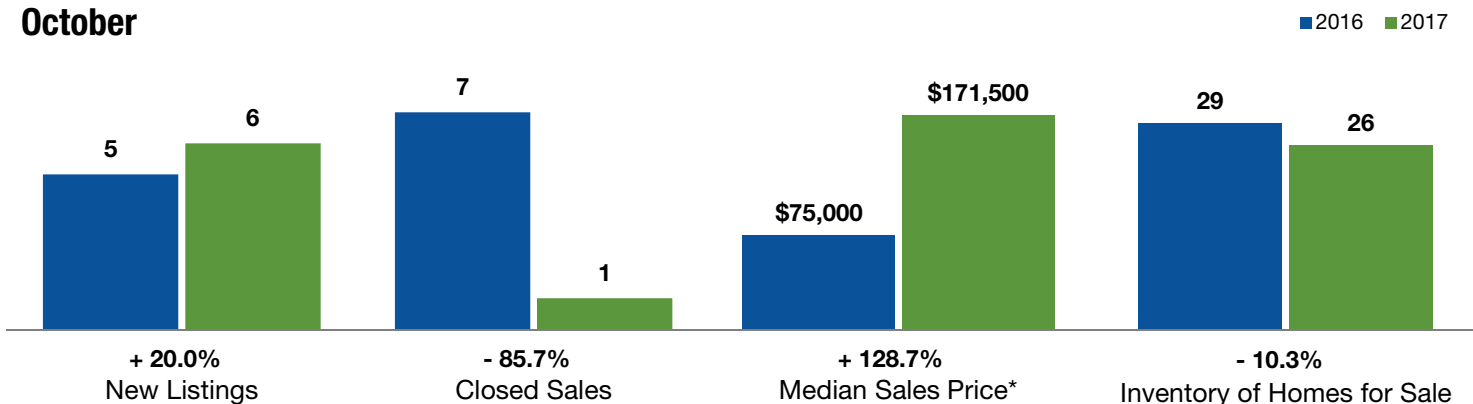


Honea Path

| Key Metrics | October | | | YTD | | |
|---------------------------------|----------|-----------|----------------|-----------|----------|----------------|
| | 2016 | 2017 | Percent Change | 2016 | 2017 | Percent Change |
| New Listings | 5 | 6 | + 20.0% | 68 | 63 | - 7.4% |
| Closed Sales | 7 | 1 | - 85.7% | 60 | 44 | - 26.7% |
| Median Sales Price* | \$75,000 | \$171,500 | + 128.7% | \$100,000 | \$85,500 | - 14.5% |
| Percent of List Price Received* | 90.1% | 103.9% | + 15.3% | 95.6% | 94.8% | - 0.8% |
| Days on Market Until Sale | 39 | 8 | - 79.4% | 76 | 99 | + 30.9% |
| Inventory of Homes for Sale | 29 | 26 | - 10.3% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

