

# Local Market Update – October 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

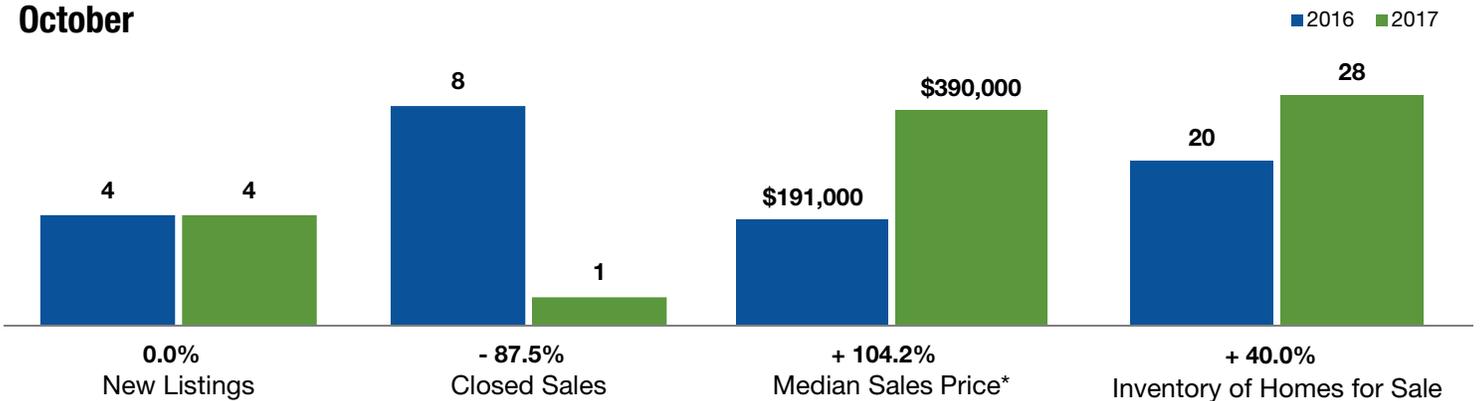


## Lavonia

Key Metrics	October			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	4	4	0.0%	60	73	+ 21.7%
Closed Sales	8	1	- 87.5%	40	31	- 22.5%
Median Sales Price*	\$191,000	\$390,000	+ 104.2%	\$212,000	\$240,000	+ 13.2%
Percent of List Price Received*	93.8%	93.1%	- 0.7%	94.5%	93.9%	- 0.6%
Days on Market Until Sale	187	117	- 37.3%	140	98	- 30.5%
Inventory of Homes for Sale	20	28	+ 40.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### October



### Historical Median Sales Price Rolling 12-Month Calculation

