

Local Market Update – September 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

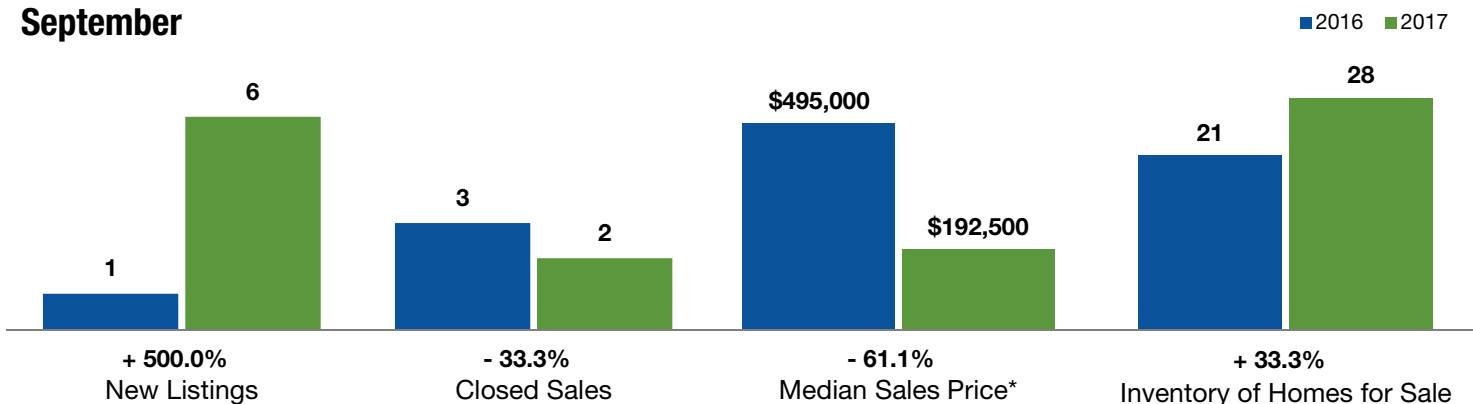


Lavonia

Key Metrics	September			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	1	6	+ 500.0%	56	68	+ 21.4%
Closed Sales	3	2	- 33.3%	32	30	- 6.3%
Median Sales Price*	\$495,000	\$192,500	- 61.1%	\$245,000	\$230,000	- 6.1%
Percent of List Price Received*	95.1%	91.5%	- 3.7%	94.6%	93.9%	- 0.7%
Days on Market Until Sale	214	90	- 58.1%	129	97	- 24.7%
Inventory of Homes for Sale	21	28	+ 33.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

