

Local Market Update – September 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

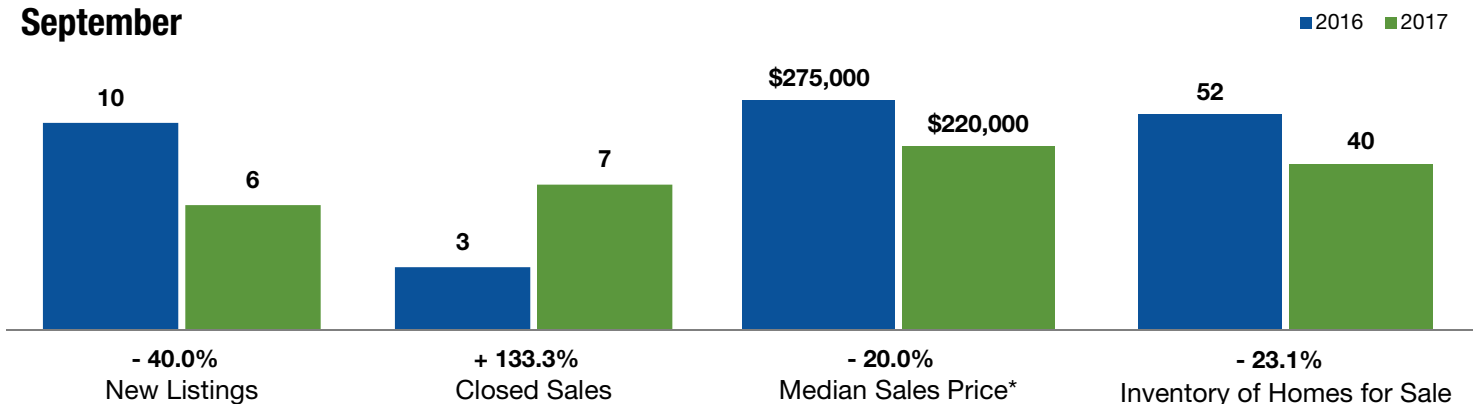


Fair Play

Key Metrics	September			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	10	6	- 40.0%	97	85	- 12.4%
Closed Sales	3	7	+ 133.3%	43	47	+ 9.3%
Median Sales Price*	\$275,000	\$220,000	- 20.0%	\$230,000	\$224,800	- 2.3%
Percent of List Price Received*	90.3%	92.2%	+ 2.0%	94.1%	94.3%	+ 0.2%
Days on Market Until Sale	209	51	- 75.7%	93	76	- 18.3%
Inventory of Homes for Sale	52	40	- 23.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

