

Local Market Update – September 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

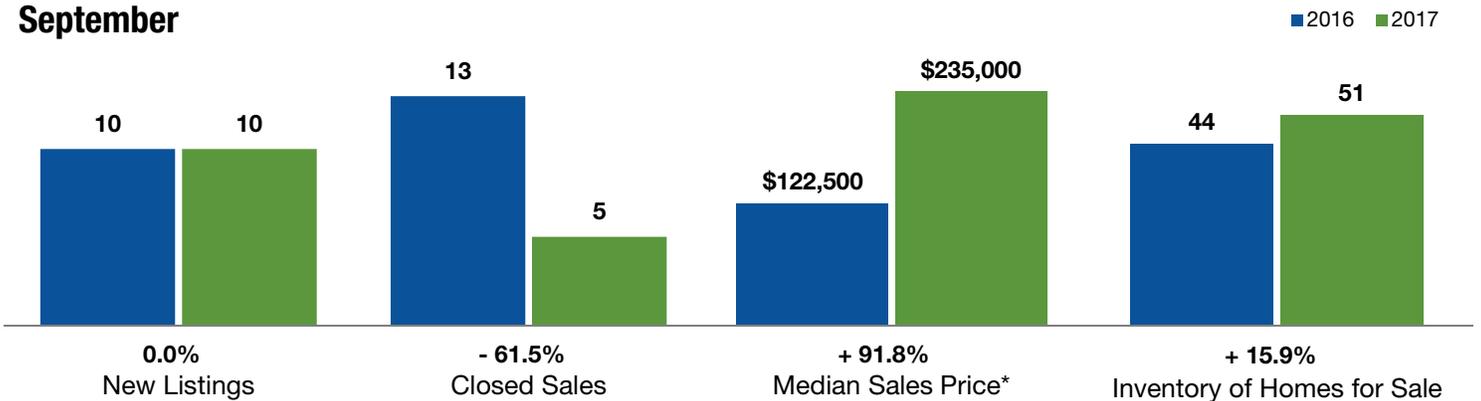


Pickens

Key Metrics	September			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	10	10	0.0%	110	127	+ 15.5%
Closed Sales	13	5	- 61.5%	77	76	- 1.3%
Median Sales Price*	\$122,500	\$235,000	+ 91.8%	\$140,000	\$169,700	+ 21.2%
Percent of List Price Received*	95.7%	96.5%	+ 0.8%	96.3%	96.3%	- 0.0%
Days on Market Until Sale	54	46	- 14.7%	91	76	- 16.9%
Inventory of Homes for Sale	44	51	+ 15.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

