

Local Market Update – September 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

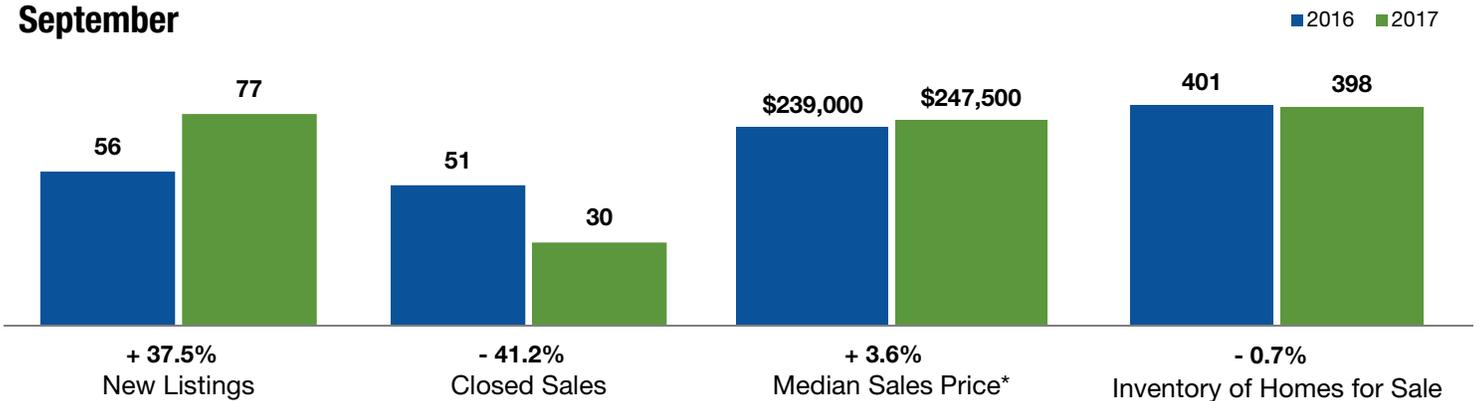


Lake Hartwell

Key Metrics	September			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	56	77	+ 37.5%	871	816	- 6.3%
Closed Sales	51	30	- 41.2%	442	374	- 15.4%
Median Sales Price*	\$239,000	\$247,500	+ 3.6%	\$225,000	\$245,000	+ 8.9%
Percent of List Price Received*	94.5%	94.6%	+ 0.1%	94.6%	95.2%	+ 0.6%
Days on Market Until Sale	125	75	- 40.2%	108	94	- 12.7%
Inventory of Homes for Sale	401	398	- 0.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

