

Local Market Update – August 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

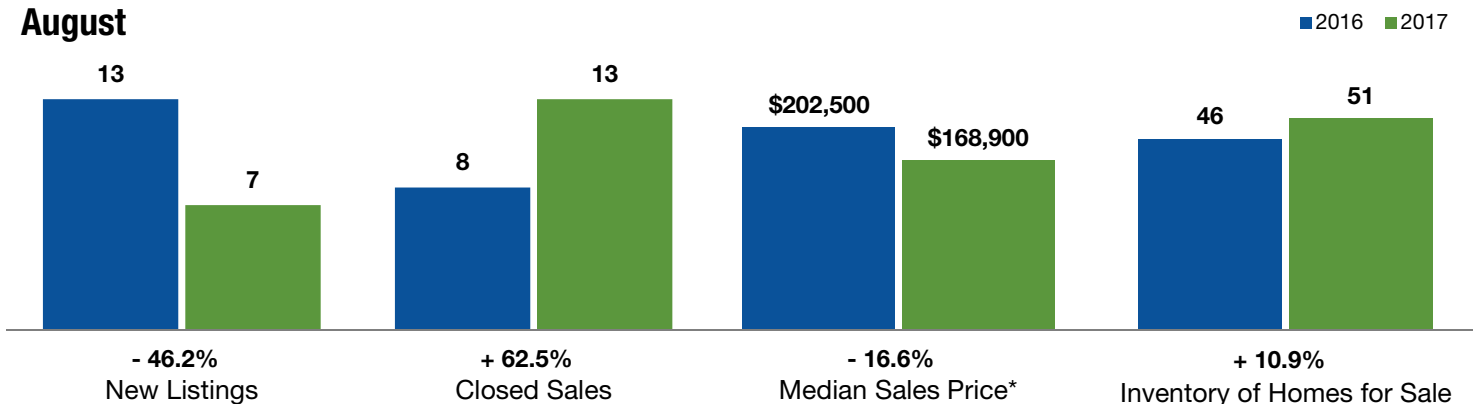


Pickens

Key Metrics	August			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	13	7	- 46.2%	100	117	+ 17.0%
Closed Sales	8	13	+ 62.5%	64	71	+ 10.9%
Median Sales Price*	\$202,500	\$168,900	- 16.6%	\$146,277	\$165,000	+ 12.8%
Percent of List Price Received*	97.6%	97.9%	+ 0.3%	96.4%	96.3%	- 0.2%
Days on Market Until Sale	65	82	+ 25.7%	98	78	- 21.0%
Inventory of Homes for Sale	46	51	+ 10.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

