

Local Market Update – August 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®



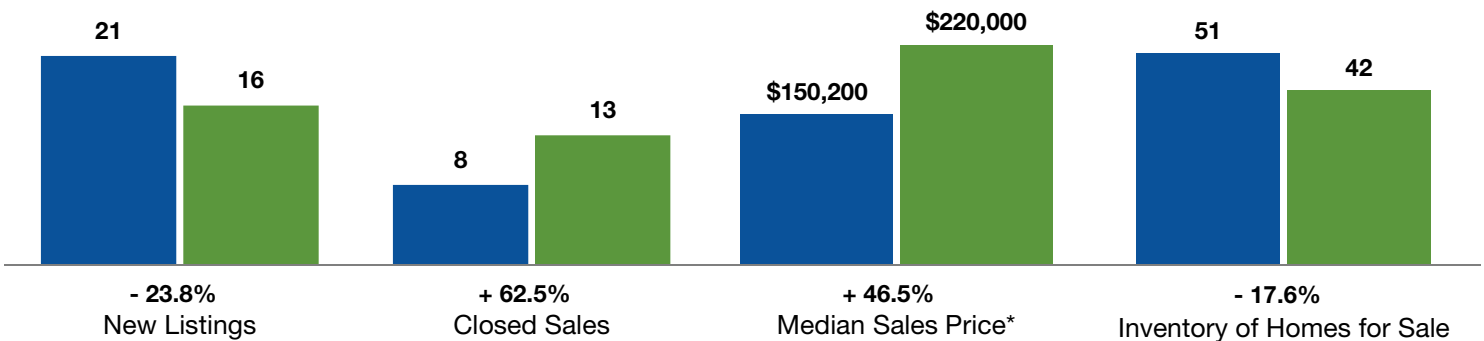
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Key Metrics	August			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	21	16	- 23.8%	127	129	+ 1.6%
Closed Sales	8	13	+ 62.5%	80	108	+ 35.0%
Median Sales Price*	\$150,200	\$220,000	+ 46.5%	\$122,300	\$132,200	+ 8.1%
Percent of List Price Received*	98.6%	95.4%	- 3.3%	95.0%	96.0%	+ 1.1%
Days on Market Until Sale	63	22	- 65.3%	91	67	- 26.5%
Inventory of Homes for Sale	51	42	- 17.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August

■ 2016 ■ 2017



Historical Median Sales Price Rolling 12-Month Calculation

