

Local Market Update – August 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

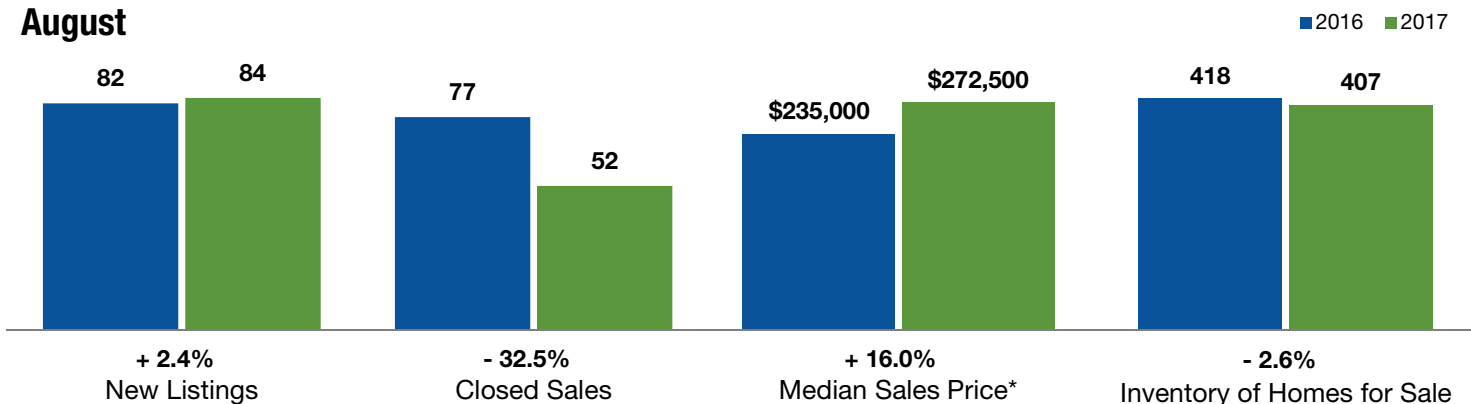


Lake Hartwell

Key Metrics	August			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	82	84	+ 2.4%	815	743	- 8.8%
Closed Sales	77	52	- 32.5%	391	344	- 12.0%
Median Sales Price*	\$235,000	\$272,500	+ 16.0%	\$223,000	\$243,750	+ 9.3%
Percent of List Price Received*	94.5%	95.9%	+ 1.5%	94.6%	95.2%	+ 0.6%
Days on Market Until Sale	117	90	- 22.7%	106	96	- 9.3%
Inventory of Homes for Sale	418	407	- 2.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

