

Local Market Update – August 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

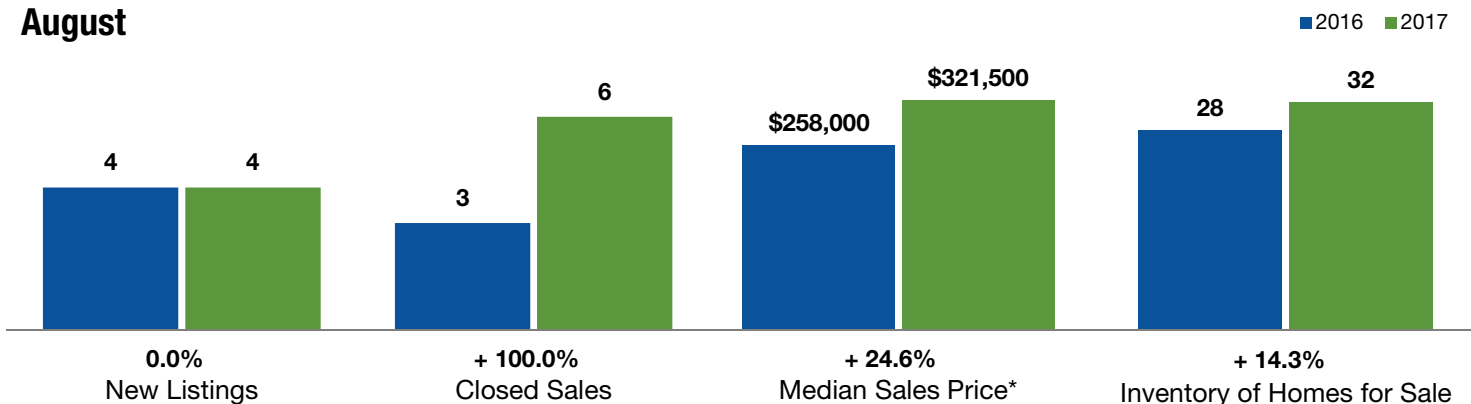


Lavonia

Key Metrics	August			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	4	4	0.0%	55	62	+ 12.7%
Closed Sales	3	6	+ 100.0%	29	28	- 3.4%
Median Sales Price*	\$258,000	\$321,500	+ 24.6%	\$217,500	\$230,000	+ 5.7%
Percent of List Price Received*	94.9%	96.0%	+ 1.2%	94.6%	94.1%	- 0.5%
Days on Market Until Sale	191	50	- 73.8%	120	97	- 18.7%
Inventory of Homes for Sale	28	32	+ 14.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

