

Local Market Update – May 2017

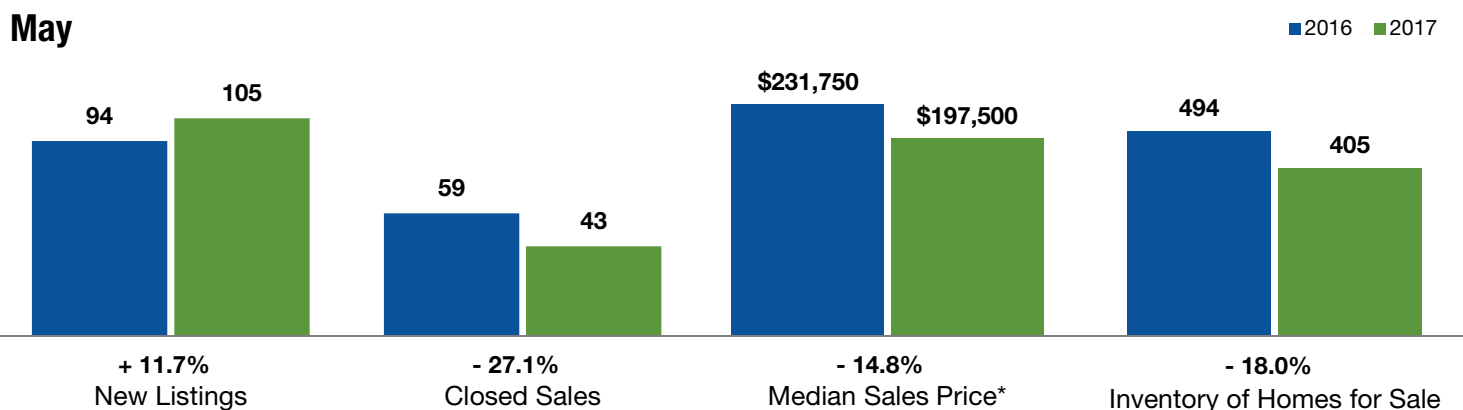
A Research Tool Provided by the Western Upstate Association of REALTORS®



Lake Hartwell

Key Metrics	May			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	94	105	+ 11.7%	551	480	- 12.9%
Closed Sales	59	43	- 27.1%	186	186	0.0%
Median Sales Price*	\$231,750	\$197,500	- 14.8%	\$210,000	\$239,000	+ 13.8%
Percent of List Price Received*	94.7%	95.7%	+ 1.1%	94.8%	94.8%	- 0.1%
Days on Market Until Sale	86	70	- 19.4%	109	102	- 6.3%
Inventory of Homes for Sale	494	405	- 18.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

