

# Local Market Update – June 2017

A Research Tool Provided by the Western Upstate Association of REALTORS®

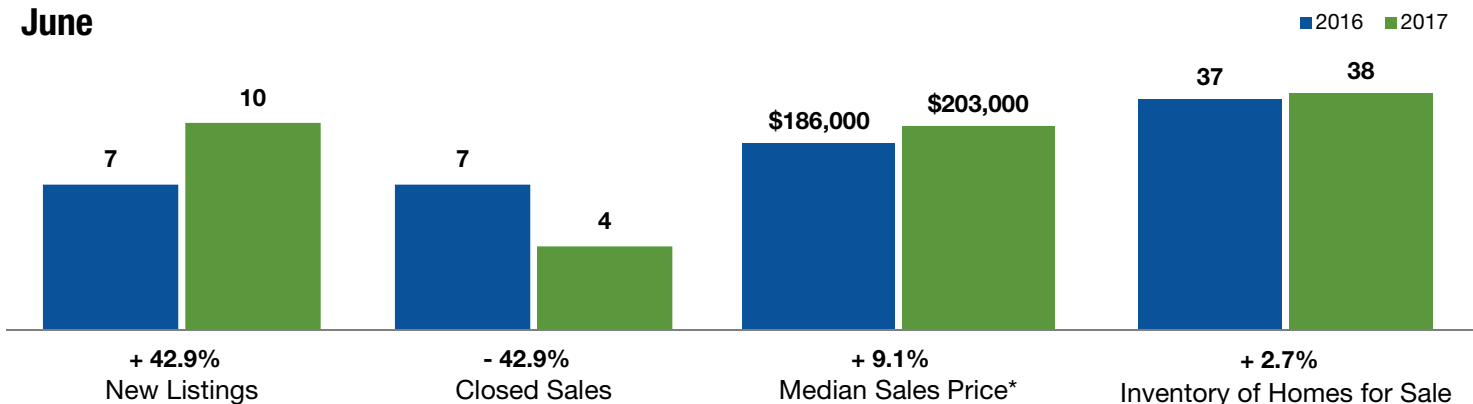


## Lavonia

Key Metrics	June			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	7	10	+ 42.9%	43	52	+ 20.9%
Closed Sales	7	4	- 42.9%	22	19	- 13.6%
Median Sales Price*	\$186,000	<b>\$203,000</b>	+ 9.1%	\$210,000	<b>\$212,500</b>	+ 1.2%
Percent of List Price Received*	95.9%	<b>92.2%</b>	- 3.8%	95.9%	<b>93.1%</b>	- 2.9%
Days on Market Until Sale	55	197	+ 260.5%	123	121	- 1.6%
Inventory of Homes for Sale	37	38	+ 2.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### June



### Historical Median Sales Price Rolling 12-Month Calculation

