

# Local Market Update – July 2017

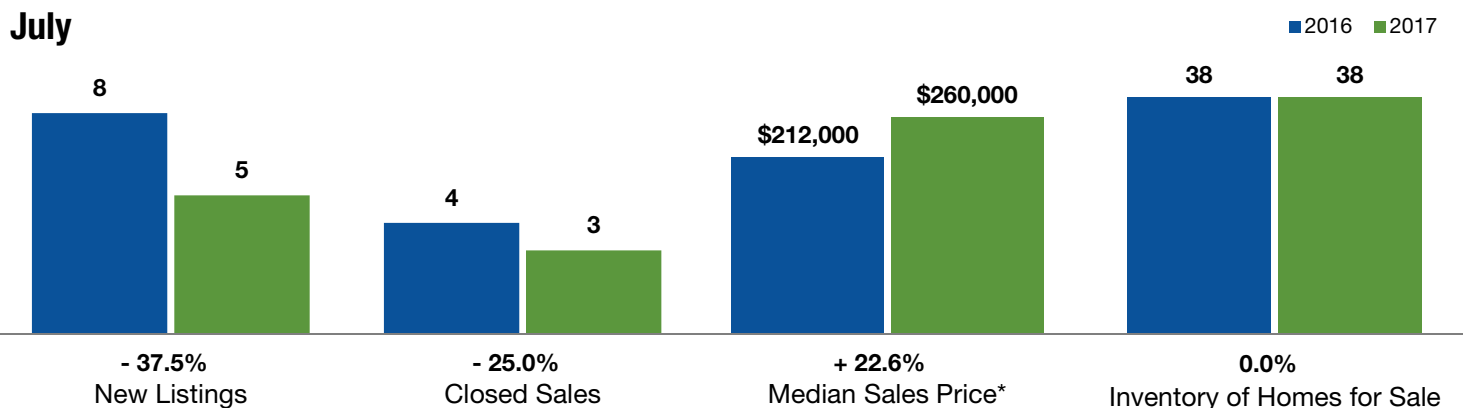
A Research Tool Provided by the Western Upstate Association of REALTORS®



## Lavonia

Key Metrics	July			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	8	5	- 37.5%	51	58	+ 13.7%
Closed Sales	4	3	- 25.0%	26	22	- 15.4%
Median Sales Price*	\$212,000	\$260,000	+ 22.6%	\$210,000	\$213,750	+ 1.8%
Percent of List Price Received*	87.7%	96.8%	+ 10.5%	94.6%	93.6%	- 1.0%
Days on Market Until Sale	51	52	+ 2.1%	112	111	- 0.7%
Inventory of Homes for Sale	38	38	0.0%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



### Historical Median Sales Price Rolling 12-Month Calculation

