

Local Market Update – July 2017

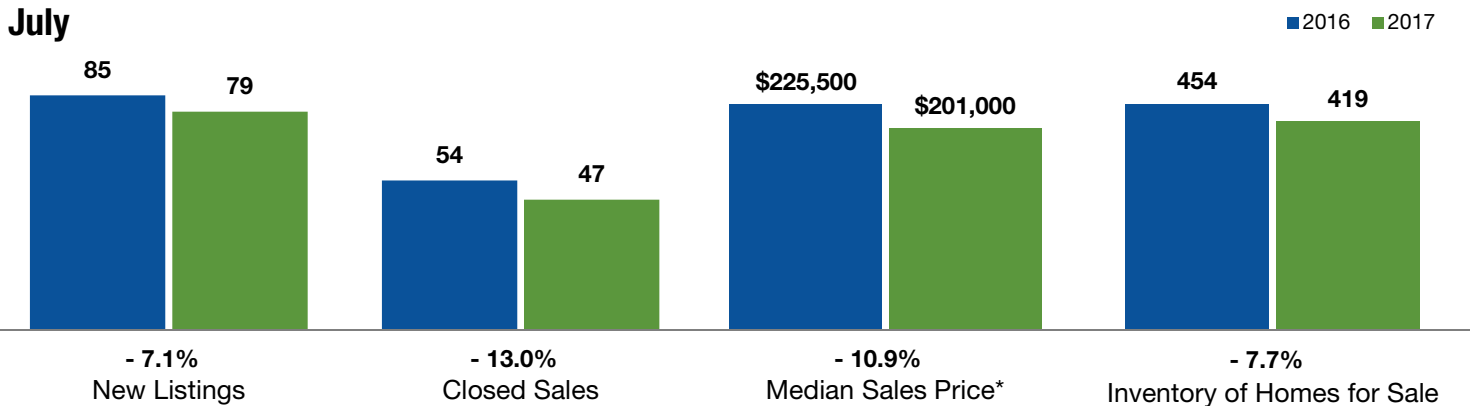
A Research Tool Provided by the Western Upstate Association of REALTORS®



Lake Hartwell

Key Metrics	July			YTD		
	2016	2017	Percent Change	2016	2017	Percent Change
New Listings	85	79	- 7.1%	733	659	- 10.1%
Closed Sales	54	47	- 13.0%	314	292	- 7.0%
Median Sales Price*	\$225,500	\$201,000	- 10.9%	\$220,000	\$232,500	+ 5.7%
Percent of List Price Received*	93.4%	95.8%	+ 2.5%	94.7%	95.1%	+ 0.4%
Days on Market Until Sale	102	110	+ 8.4%	103	97	- 5.9%
Inventory of Homes for Sale	454	419	- 7.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

